



NEW HAVEN PUBLIC SCHOOLS

Operations Memorandum

To: New Haven Board of Education Finance and Operations Committee
From: Michael Pinto, Chief Operating officer
Gail Sharry, Executive Director Food Service
Michael Gormany, City Budget Director
Date: June 22, 2020
Re: Award of Contract for Food Service Uniforms for FY 2020-21

Contractor Name: Winning Streak

Contractor Address: 1580 Decoma Drive, Dupo IL 62239

Is the contractor a Minority or Women Owned Small Business? No.

Renewal or Award of Contract/Agreement? Award

Total Amount of Contract/Agreement and the Hourly or Service Rate: \$35,000 (Attached pricing sheet per bid specs)

Contract or Agreement #: Bid # 70205008

Funding Source & Account #: NHPS Food Service Program 25215200-55586

Key Questions: (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):

- 1. What specific service will the contractor provide:** Winning Streak will provide uniform services for cafeteria workers. Uniforms include polo shirts, aprons, hats, and chef coats
- 2. How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? Please describe the selection process including other sources considered and the rationale for selecting this method of selection:** this vender was selected based on an advertised bid by NHPS Food Service. The bid consisted of the above-mentioned items by size, and specification set forth in the solicitation. The vendor was the low bidder on a majority of the items.
- 3. If this is a renewal with a current vendor, has the vendor's performance been satisfactory under the existing contract or agreement?** The Vendor will be evaluated throughout the school year based on product quality, delivery expectations, customers service, and other criteria set at the beginning of the school year.

4. **If this Contract/Agreement is a Renewal has cost increased? If yes, by how much? N/A**
5. **If this Contractor is New has cost for service increased from previous years? If yes, by how much?** The projected cost is expected to remain close to what Food Service spent in FY 2019-20, with the new vendor.
6. **Is this a service existing staff could provide? Why or why not?** No. These are uniforms provided to NHPS Food Service Staff.

Responses - Winning Streak

#	Item/Description	Item Specification	Quantity Required	Unit of Measure	Numeric	Text	Numeric	Total Cost	
					Unit Price	Case Packing Size	Case Price		
896824	#1-1	Small	Small	75	EA	\$ 10.35	36	372.6	\$ 776.25
896825	#1-2	Medium	Medium	150	EA	\$ 10.35	36	372.6	\$ 1,552.50
896826	#1-3	Large	Large	300	EA	\$ 10.35	36	372.6	\$ 3,105.00
896827	#1-4	Extra Large	Extra Large	125	EA	\$ 10.35	36	372.6	\$ 1,293.75
896828	#1-5	XXL	XXL	40	EA	\$ 12.35	36	372.6	\$ 494.00
896829	#1-6	XXXL	XXXL	30	EA	\$ 13.30	12	159.6	\$ 399.00
896830	#1-7	XXXXL	XXXXL	20	EA	\$ 14.30	12	171.6	\$ 286.00

Responses - Winning Streak

#	Item/Description	Item Specification	Quantity Required	Unit of Measure	Numeric	Text	Numeric	Total Cost
					Unit Price	Case Packing Size	Case Price	

896831	#2-1	Small	Small	75	EA	\$ 12.60	36	453.6	\$ 945.00
896832	#2-2	Medium	Medium	100	EA	\$ 12.60	36	453.6	\$ 1,260.00
896833	#2-3	Large	Large	150	EA	\$ 12.60	36	453.6	\$ 1,890.00
896834	#2-4	Extra Large	Extra Large	100	EA	\$ 12.60	36	453.6	\$ 1,260.00
896835	#2-5	XXL	XXL	30	EA	\$ 14.00	36	504	\$ 420.00
896836	#2-6	XXXL	XXXL	20	EA	\$ 15.75	12	189	\$ 315.00
896837	#2-7	XXXXL	XXXXL	20	EA	\$ 16.75	12	201	\$ 335.00

Responses - Winning Streak

#	Item/Description	Item Specification	Quantity Required	Unit of Measure	Numeric	Text	Numeric	Total Cost
					Unit Price	Case Packing Size	Case Price	

896838	#3-1	Small	Small	10	EA	\$ 16.75	32	536	\$ 167.50
896839	#3-2	Medium	Medium	20	EA	\$ 16.75	32	536	\$ 335.00
896840	#3-3	Large	Large	20	EA	\$ 16.75	32	536	\$ 335.00
896841	#3-4	Extra Large	Extra Large	25	EA	\$ 16.75	32	536	\$ 418.75
896842	#3-5	XXL	XXL	10	EA	\$ 18.75	32	600	\$ 187.50
896843	#3-6	XXXL	XXXL	10	EA	\$ 19.75	32	632	\$ 197.50
896844	#3-7	XXXXL	XXXXL	10	EA	\$ 20.75	32	664	\$ 207.50

Responses - Winning Streak

#	Item/Description	Item Specification	Quantity Required	Unit of Measure	Numeric	Text	Numeric	Total Cost
					Unit Price	Case Packing Size	Case Price	

896845	#4-1	Small	Small	10	EA	\$ 15.10	24	362.4	\$ 151.00
896846	#4-2	Medium	Medium	15	EA	\$ 15.10	24	362.4	\$ 226.50
896847	#4-3	Large	Large	20	EA	\$ 15.10	24	362.4	\$ 302.00
896848	#4-4	Extra Large	Extra Large	10	EA	\$ 15.10	24	362.4	\$ 151.00
896849	#4-5	XXL	XXL	10	EA	\$ 17.10	24	410.4	\$ 171.00
896850	#4-6	XXXL	XXXL	10	EA	\$ 18.10	24	434.4	\$ 181.00
896851	#4-7	XXXXL	XXXXL	10	EA	\$ 19.10	24	458.4	\$ 191.00

Responses - Winning Streak

#	Item/Description	Item Specification	Quantity Required	Unit of Measure	Numeric	Text	Numeric	Total Cost
					Unit Price	Case Packing Size	Case Price	

896852	#5-1	ADJUSTABLE BIB STYLE APRON	With two pockets	450	EA	\$ 7.00	72	504	\$ 3,150.00
896853	#5-2	UTILITY APRON	White adjustable	450	EA	\$ 6.75	130	877.5	\$ 3,037.50
896854	#5-3	HAT	Black adjustable baseball hat	100	EA	\$ 4.55	144	655.2	\$ 455.00
896855	#5-4	VISOR	Black adjustable visor	100	EA	\$ 4.85	144	698.4	\$ 485.00