

Operations Memorandum

To: New Haven Board of Education Finance and Operations Committee

From: Gilda Herrera Date: 1/31/2023

Re: Utility Communications INC. -Multiple Schools

Contractor Name: Utility Communications, INC Contractor Address: 920 Sherman Avenue, Hamden CT 06514

Phone: 203.287.1306 fax: 203.248.9167

Is the contractor a Minority or Women Owned Small Business? N/A

Renewal or Award of Contract/Agreement? Purchase Order Total Amount of Contract/Agreement and the Hourly or Service Rate \$

Funding Source & Account #: 3C222263 58704 Amount: \$40,520.00.55 FY 22-23

BetsyRoss, COOP, Edgewood, Hillhouse, Fame, Hooker -Computers & Communications (Capital Bond)

Key Questions: (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):

- 1. **What specific service will the contractor provide:** Security Enhancement to the School wiring, cameras, card readers, miscellaneous parts, setup Milestone & S2 system.
- 2. How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? Please describe the selection process including other sources considered and the rationale for selecting this method of selection: State Contract 19PSX0088, the contract is extended again through June 17th, 2023.
- 3. If this is a renewal with a current vendor, has the vendor's performance been satisfactory under the existing contract or agreement? N/A
- 4. If this Contract/Agreement is a Renewal has cost increased? If yes, by how much? N/A
- 5. If this Contractor is New has cost for service increased from previous years? If yes, by how much? N/A
- 6. Is this a service existing staff could provide? Why or why not? No



920 Sherman Avenue • Hamden, Connecticut • 06514 Phone: (203) 287-1306 (800) 443-1306 Fax: (203) 248-9167

City of New Haven Board of Education Fire & Burglar Alarm System Communicator Proposal Quote # 83769

Qty	Part #	Description	Each	Total
40	SERVICE	Fire & Burglar Alarm communicator cellular service for alarm system through June 30, 2023.	681.00	27,240.00
6	ANTENNA	Additional external antennas for communicators. (Betsy Ross, COOP, Edgewood, Hillhouse, Columbus & Hooker)	910.00	5,460.00
4	BALARM	Install additional Burglar Alarm at school. (Betsy Ross Hall-Strong-Central Kitchen-New Horizor	757.00 ns)	3,028.00
4	FALARM	Install additional Fire Alarm at school. (HH Athletic Center-Strong-Central Kitchen-New Horizon)	1,198.00	4,792.00

Total Project Price: \$40,520.00

- Services for the following locations through June 30, 2022 King Robinson, Celentano, COOP, Barnard, Beecher, Davis, Micro Society, Mauro Sheridan, Wexler, Brennan, Career, Betsy Ross, Betsy Ross Hall, Hillhouse, Hillhouse Athletic Ctr, Cross, Troup, HSC, Strong, Obama, Truman, Ross Woodward, Roberto Clemente, Central Kitchen, Hooker K-2, Bishop Woods, Hooker Middle, New Horizons, Clinton Ave, Fair Haven, Edgewood, MBA, Conte, John Daniels, Rogers, Sound-Foote, Sound-McNeil, Sound-Thomas, Sound-Anderson & Sound-Emerson, Columbus, Quinnipiac, Nathan Hale, New Haven Academy, Lincoln-Bassett, Hill Central, Martinez, Adult Education, East Rock, Facilities, Jepson and Mayo.
- "Connecticut State Contract" Pricing utilized #19PSX0088, where applicable.
- One-year warranty parts & labor.
- Allow two weeks delivery ARO.
- Pricing valid for 30 days.