



NEW HAVEN PUBLIC SCHOOLS

Operations Memorandum

To: New Haven Board of Education Finance and Operations Committee
From: Gilda Herrera
Date: 1/31/2023
Re: Utility Communications INC. -ESUMS

Contractor Name: Utility Communications, INC

Contractor Address: 920 Sherman Avenue, Hamden CT 06514

Phone: 203.287.1306 fax: 203.248.9167

Is the contractor a Minority or Women Owned Small Business? N/A

**Renewal or Award of Contract/Agreement? Purchase Order
Total Amount of Contract/Agreement and the Hourly or Service Rate**

Funding Source & Account #: 3C222263 58704 Amount: \$263,480.55 FY 22-23 Computers & Communications (Capital Bond)

Key Questions: (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):

1. **What specific service will the contractor provide:** Security Enhancement to the School wiring, cameras, card readers, miscellaneous parts, setup Milestone & S2 system.
2. **How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? Please describe the selection process including other sources considered and the rationale for selecting this method of selection:** State Contract 19PSX0088, the contract is extended again through June 17th, 2023.
3. **If this is a renewal with a current vendor, has the vendor's performance been satisfactory under the existing contract or agreement?** N/A
4. **If this Contract/Agreement is a Renewal has cost increased? If yes, by how much?** N/A
5. **If this Contractor is New has cost for service increased from previous years? If yes, by how much?** N/A
6. **Is this a service existing staff could provide? Why or why not?** No



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City of New Haven Board of Education ESUMS School Security Enhancements Phase 5

Qty.	Description	Part Number	Each	Extended
1	S2 NetBox Enterprise 50 Controller, 128 portal license, rack	S2-EX50-128-G2	\$ 16,871.40	\$ 16,871.40
2	S2 64 portal expansion for Enterprise 50 system	S2-NR64	\$ 2,881.20	\$ 5,762.40
15	S2 Network Node 2 reader, I/O, std wall mount enclosure	S2-NN-E2R-WM	\$ 1,855.98	\$ 27,839.70
85	S2 Network Node application blade 2 reader	S2-ACM	\$ 623.70	\$ 53,014.50
17	Altronix 12/24 VDC 6 amp node power supply	AL-600ULD8	\$ 349.93	\$ 5,948.78
49	Genesis 12 VDC 7 amp node batteries	NP7-12	\$ 29.36	\$ 1,438.76
200	HID ProxPro II 5455 proximity card reader	5455BKN00	\$ 217.00	\$ 43,400.00
3000	General cable CAT 6 plenum cable 1000'	849231	\$ 0.39	\$ 1,170.00
30000	Olympic Plenum - card access control cable, 4 element cable	4342T	\$ 0.94	\$ 28,140.00
1	Engineering and project management	ENG-PM	\$ 2,500.00	\$ 2,500.00
1	Miscellaneous parts, conduit and equipment each site	MISC	\$ 2,595.00	\$ 2,595.00
1	Installation and setup of new Milestone & S2 systems	INSTALL	\$ 74,800.00	\$ 74,800.00

Total Project Price: \$ 263,480.55

- Installation of two hundred S2 System doors, Milestone servers and licensing at school.
- Cabling, conduit, door strikes and installation including setup & programming.
- Add S2 access control system, doors, system & hardware with setup.
- "Connecticut State Contract" Pricing utilized #19PSX0088 where applicable.
- One-year warranty parts & labor.
- Pricing valid for 60 days.
- Allow twelve-sixteen weeks delivery ARO.

December 18, 2022