

Operations Memorandum

To: New Haven Board of Education Finance and Operations Committee

From: Gilda Herrera Date: 2/15/2023

Re: Total Communications -Router Refresh

Contractor Name: Total Communications

Contractor Address: 333 Burnham Street, E. Hartford CT 06108

Is the contractor a Minority or Women Owned Small Business? No

Renewal or Award of Contract/Agreement? Purchase Order
Total Amount of Contract/Agreement and the Hourly or Service Rate - \$564,842.21
Funding Source & Account #: ARP ESSER III Carryover, 2553-6399-54413-0104

Key Questions: (Please have someone ready to discuss the details of each question during the

Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):

- 1. What specific service will the contractor provide: Replacement of end-of-life equipment, includes installation and configuration, please see attached 48 sites quote.
- 2. How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? <u>Please describe the selection process</u> including other sources considered and the rationale for selecting this method of selection: CT DAS Contract # 18PSX00202 &18PSX00202AB
- 3. If this is a renewal with a current vendor, has the vendor's performance been satisfactory under the existing contract or agreement? No
- 4. If this Contract/Agreement is a Renewal has cost increased? If yes, by how much? N/A
- 5. If this Contractor is New has cost for service increased from previous years? If yes, by how much? N/A
- 6. Is this a service existing staff could provide? Why or why not? No



Itemized Pricing

Quote Prepared For: NHPS - Voice GW Refresh - ALL SITES Quote Expires: 3/8/2023 SITE LOCATION PRICE PER SITE				
1				
1	(COL) Columbus (Fame)	255 Blatchley Avenue	\$21,162.88	
2	(HC) Hill Central	140 DeWitt Street	\$21,162.88	
3	(WC) Wilbur Cross	181 Mitchell Drive	\$42,246.33	
4	(ESUMS) Engineering & Science	500 Boston Post Rd W. Hvn	\$10,654.61	
5	(FHMS) Fairhaven Middle	164 Grand Avenue	\$11,384.07	
6	(GWT) BOE	54 Meadow St (Fir 1 - 5 & 8)	\$19,269.78	
7	(HH) James Hillhouse	480 Sherman Parkway	\$28,801.05	
8	(HRC) Hill Regional Career	140 Legion Avenue	\$11,450.70	
9	(BAR) Barnard	170 Derby Avenue	\$11,384.07	
10	(BRAMS) Betsy Ross Arts	150 Kimberly Avenue	\$8,534.23	
11	(BRE) Brennan (upper)	200 Wilmot Road	\$8,534.23	
12	(BS) Beecher	100 Jewell Street	\$11,384.07	
13	(BW) Bishop Woods	1481 Quinnipiac Avenue	\$8,534.23	
14	(CEL) Celentano - also Polly McCab	400 Canner Street	\$13,571.08	
15	(CLE) Clemente	360 Columbus Blvd	\$11,384.07	
16	(CLI) Clinton	293 Clinton Avenue	\$8,534.23	
17	(CON) Conte-West Hills	511 Chapel Street	\$10,654.61	
18	(COOP) Cooperative Arts HS	177 College Street	\$11,384.07	
19	(DAN) Daniels	569 Congress Avenue	\$11,384.07	
20	(DAV) Davis	35 Davis Street	\$11,384.07	
21	(EDW) Edgewood	737 Edgewood Avenue	\$8,534.23	
22	(ER) East Rock	134 Nash Street	\$11,384.07	
23	(FERRY) MaintFacilities-Ferry	375 Quinnipiac Ave.	\$11,384.07	
24	(FHK8) Martinez	100 James Street	\$10,654.61	
25	(HALE) Nathan Hale	480 Townsend Avenue	\$10,654.61	
26	(HAM) Head Start	80 Hamilton Street	\$6,654.61	
27	(HKM) Hooker Middle	691 Whitney Avenue	\$10,654.61	
28	(HSC) High School in Comm	175 Water Street	\$8,534.23	
29	(JEP) Jepson	15 Lexington Avenue	\$11,634.07	
30	(JRS) King Robinson	150 Fournier Street	\$13,504.45	
31	(KIT) Central Kitchen	75 Barnes Avenue	\$8,534.23	
	(LBS) Lincoln Bassett	130 Bassett Street	\$8,534.23	
33	(MASH) Mauro Sheridan	191 Fountain Road	\$13,504.45	
34	(MAYO) and ECAT	185 Goffe Street	\$11,384.07	
35	(MBA) Metro Business Academy	115 Water Street	\$11,634.07	
36	(MON) Elm City Montessori (was EL		\$8,534.23	
37	(NHA) NH Academy	444 Orange Street	\$11,384.07	
38	(QUI) Quinnipiac K4	460 Lexington Avenue	\$4,784.23	
40	(ROG) Clarence Rogers (lower)	199 Wilmot Road	\$8,534.23	
41	(RWES) Ross Woodward	185 Barnes Avenue	\$13,571.08	
42	(SOU) Sound/Pardee Greenhouse	60 South Water Street	\$8,534.23	
43	(STR) Strong - became BOM - what is		\$8,534.23	
44	(TRMN) Truman	114 Truman Street	\$13,504.45	
45	(TROUP) Troup	259 Edgewood Avenue	\$13,304.43	

46	(WEX) Wexler Grant	55 Foote Street	\$10,654.61
47	(WHS) Worthington Hooker	180 Canner St	\$10,654.61
48	(WR) West Rock Authors Academy	311 Valley Street	\$4,784.23
		QUOTE # 38106	\$564,842.21

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Itemized Pricing

Quote Pr	repared For: NHPS - Voice	e GW Refresh - FAME(Columbus)	Quote Expires:	3/8/2023
PE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	FAME (Columbus)			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.1
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.0
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.9
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
		Items for Main SIP GW's Only	-	
1	PWR-CC1-150WAC	Cisco C8200 1RU AC 150W PoE Power supply	1,186.26	1,186.26
1	NIM-PVDM-128	NIM with 128-channel DSP	6,722.17	6,722.1
1		Various Analog Gateway Replacements	-	
		8-Port FXS Gateway	-	
1	VG400-8FXS	Cisco VG400 Analog Voice Gateway	2,599.84	2,599.8
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	
		4-Port FXO + 4-Port FXS Gateway	-	
1	VG400-4FXS/4FXO	Cisco VG400 Analog Voice Gateway	2,666.47	2,666.4
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	
		LABOR-INSTALL-PM		4,000.0
			TOTAL COST	21,162.88
			FAME	

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Itemized Pricing

uote Pr	epared For: NHPS - Voic	e GW Refresh - Hill Central	Quote Expires:	3/8/2023
PE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	HILL CENTRAL			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.0
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.9
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
		Items for Main SIP GW's Only	-	
1	PWR-CC1-150WAC	Cisco C8200 1RU AC 150W PoE Power supply	1,186.26	1,186.2
1	NIM-PVDM-128	NIM with 128-channel DSP	6,722.17	6,722.
		Various Analog Gateway Replacements	-	
		8-Port FXS Gateway	-	
1	VG400-8FXS	Cisco VG400 Analog Voice Gateway	2,599.84	2,599.8
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	
		4-Port FXO + 4-Port FXS Gateway	-	
1	VG400-4FXS/4FXO	Cisco VG400 Analog Voice Gateway	2,666.47	2,666.4
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	
		LABOR-INSTALL-PM		4,000.0
			TOTAL COST HILL CENTRAL	21,162.8

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Itemized Pricing

uote Pr	epared For: NHPS - Voic	e GW Refresh - Wilbur Cross	Quote Expires:	3/8/2023
PE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	WILBUR CROSS			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1		Items for Main SIP GW's Only	-	
1	PWR-CC1-150WAC	Cisco C8200 1RU AC 150W PoE Power supply	1,186.26	1,186.
1	NIM-PVDM-128	NIM with 128-channel DSP	6,722.17	6,722.
		Various Analog Gateway Replacements	-	
		48-Port FXS Gateway-192 Analog Stations	-	
3	VG320	Modular 48 FXS Port VolP Gateway with PVDM3-128	6,588.94	19,766.
3	SVG3XUK9-15603M	Cisco VG3X0 UNIVERSAL	-	
3	MEM-CF-256MB	256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	-	
3	PVDM3-128	128-channel high-density voice DSP module	-	
3	SL-VG3X0-IPB-K9	Cisco VG3X0 IP Base License	-	
3	SL-VG3X0-UC-K9	Cisco VG3X0 Unified Communications License	-	
1	4-Port FXO	+ 4-Port FXS Gateway-Analog Stations and Back UP CO Lines	-	
2	VG400-4FXS/4FXO	Cisco VG400 Analog Voice Gateway	2,666.47	5,332.
2	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	
		LABOR-INSTALL-PM	-	5,250.
			TOTAL COST	42,246.
			WILBUR CROSS	

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Itemized Pricing

Quote Pr	epared For: NHPS - Voic	e GW Refresh - ESUMS	Quote Expires:	3/8/2023
CPE MAT		0 017 (0.100.)	Quoto Expirodi	0,0,2020
	_	DECORPTION	LINIT DDIOE	TOTAL PRIOR
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	ESUMS			
	LOOMO	C8200 (DNA Adv. up to 1500 SRST, 3vrs)	-	_
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.17
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.06
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	-
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	-
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	-
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	-
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.91
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	-
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	-
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	-
		Various Analog Gateway Replacements	-	-
		4-Port FXO + 4-Port FXS Gateway	-	-
1	VG400-4FXS/4FXO	Cisco VG400 Analog Voice Gateway	2,666.47	2,666.47
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	-
		LABOR-INSTALL-PM		4,000.00
			TOTAL COST	10,654.61
			ESUMS	

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Itemized Pricing

Quote Pr	repared For: NHPS - Voic	e GW Refresh - Fairhaven	Quote Expires:	3/8/2023
CPE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	FAIRHAVEN			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	-
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.17
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.06
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.9 ⁻
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.09
1		Various Analog Gateway Replacements	-	
1		8-Port FXS Gateway-Stations Analog Phones	-	
1	VG400-8FXS	Cisco VG400 Analog Voice Gateway	2,599.84	2,599.84
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	
		LABOR-INSTALL-PM		4,000.00
			TOTAL COST	11,384.07
			FAIRHAVEN	
	CHRIS GARLOCK	ST OF CT DAS STATE CONTRACT		
	TOTAL COMMUNICATIO	#18PSX0202		
	NHPS ACCOUNT MANAG	ALL CISCO PRODUCTS & SERVICES		
	860-622-4132			
	CHRISGARLOCK@TOTAL	COMM.COM		
		TOTAL Technology focus	ed.	
		COMMUNICATIONS Client driven.		
			1	
		Systems Contract #18PSX0202	adir.	
		DAS Construction Contractor Prequal	ified	



Itemized Pricing

		ce GW Refresh - Gateway Center	Quote Expires:	3/8/2023
CPE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	GATEWAY CENTER			
1		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	-
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.17
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.06
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	-
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	-
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	-
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	-
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.91
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	-
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	-
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	-
1		Gateway Center Fax PRI's	-	-
1	NIM-4MFT-T1/E1=	4 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module	2,937.69	2,937.69
1	PVDM4-128=	128-channel DSP module	5,427.48	5,427.48
1	Variou	us Analog Gateway Replacements-Stations and CO Lines	-	_
1		4-Port FXS Gateway-Copper Back Up Lines & Analog Stations	-	_
1	VG400-4FXS/4FXO	Cisco VG400 Analog Voice Gateway	2,666.47	2,666.47
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	_	-
		LABOR-INSTALL-PM		4,250.00
			TOTAL COST	19,269.78
			GATEWAY	,
			CENTER	
	CHRIS GARLOCK	ST OF CT DAS STATE CONTRACT		
	TOTAL COMMUNICATIO			
	NHPS ACCOUNT MANAG			
	860-622-4132			
	CHRISGARLOCK@TOTAL	COMM COM		
	CIMISOANEO CRESTOTAL	<u>COMMICOM</u>		
	_	Technology focused.		
		Client driven.		
	_			
	_			
		Systems Contract #18PSX0202		
		DAS Construction Contractor Prequalified		
		1,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0		



Itemized Pricing

uote Pr	epared For: NHPS - Voic	e GW Refresh - Hillhouse	Quote Expires:	3/8/2023
PE MATI	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	HILLHOUSE			
1		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.1
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.0
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.9
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.0
1		Various Analog Gateway Replacements	-	
1		48-Port FXS Gateway-Analog Phones-Stations-144	-	
3	VG320	Modular 48 FXS Port VoIP Gateway with PVDM3-128	6,588.94	19,766.8
3	SVG3XUK9-15603M	Cisco VG3X0 UNIVERSAL	-	
3	MEM-CF-256MB	256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	-	
3	PVDM3-128	128-channel high-density voice DSP module	-	
3	SL-VG3X0-IPB-K9	Cisco VG3X0 IP Base License	-	
3	SL-VG3X0-UC-K9	Cisco VG3X0 Unified Communications License	-	
		LABOR-INSTALL-PM		4,250.0
			TOTAL COST	28,801.0
			HILLHOUSE	

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Itemized Pricing

ole Pr	repared For: NHP5 - Voice	e GW Refresh - Hill Regional Career HS	Quote Expires:	3/8/2023
MAT	ERIAL			
YTÇ	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	HILL REGIONAL - CAREE			
1		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.0
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.
1		Various Analog Gateway Replacements	-	
1	4-Port FXO +	4-Port FXS Gateway-Copper Back Up Lines & Analog Stations	-	
1	VG400-4FXS/4FXO	Cisco VG400 Analog Voice Gateway	2,666.47	2,666.
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	
		LABOR-INSTALL-PM		4,000.
			TOTAL COST HILL REGIONAL- CAREER	11,450.
	CHRIS GARLOCK	ST OF CT DAS STATE CONTRACT	07.11.12.11	
	_		-	
	TOTAL COMMUNICATION			
	NHPS ACCOUNT MANAG	ALL CISCO PRODUCTS & SERVICES		
	860-622-4132			
	CHRISGARLOCK@TOTALO	. <u>OMM.COM</u>		
		COMMUNICATIONS Client driver		
		Systems Contract #18P DAS Construction Contractor		



Itemized Pricing

	·	e GW Refresh - Barnard	Quote Expires:	3/8/2023
MATI	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRIC
	FAIRHAVEN			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796
1		8-Port FXS Gateway-Stations Analog Phones	-	
1	VG400-8FXS	Cisco VG400 Analog Voice Gateway	2,599.84	2,599
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	,,,,,
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	PWR-VG400-AC	AC Power Supply for Cisco VG400	_	
1	SVG400UK9-1610	Cisco VG400 Series IOS XE Universal Image	-	
		LABOR-INSTALL-PM		4,000
		<u> </u>	TOTAL COST	11,384
			Barnard	11,001
	_			
	CHRIS GARLOCK	ST OF CT DAS STATE CONTRACT		
	TOTAL COMMUNICATIO			
	NHPS ACCOUNT MANAG			
	860-622-4132	ALL CISCO I RODOCTS & SERVICES		
	CHRISGARLOCK@TOTAL	COMMA COM		
	CTINISOANLOCK@TOTAL	COMINI.COM		
	_			
	_	TOTAL Technology focus	sed.	
		COMMUNICATIONS Client driven.		
			1	
		Systems Contract #18PSX0202	- CONT.	
		DAS Construction Contractor Prequal	ified	



Itemized Pricing

Overte Day	anamad Fam NUDO - Vaia	- CW Defeath Detail Dec	Overte Francisco	2/0/2022
Quote Pre	epared For: NHPS - Voice	e GW Refresh - Betsy Ross	Quote Expires:	3/8/2023
CPE MATE	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Betsy Ross School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	-
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.17
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.06
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	-
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	-
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	-
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	-
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.91
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	-
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	-
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	-
1		Cards for Survivable GW's Only	-	-
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.09
		LABOR-INSTALL-PM		3,750.00
			TOTAL COST	8,534.23
			Betsy Ross	

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Itemized Pricing

Quote Pr	epared For: NHPS - Voic	e GW Refresh - Brennan	Quote Expires:	3/8/2023
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CPE MATI	_			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Danasa Cabaal			
	Brennan School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	-
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.17
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.06
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	-
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	-
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	-
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	-
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.91
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	-
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	-
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	-
1		Cards for Survivable GW's Only	-	-
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.09
		LABOR-INSTALL-PM		3,750.00
			TOTAL COST	8,534.23
			Brennan	

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Itemized Pricing

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1,301.17 817.06 - - - - 1,869.91 - - - - 796.09	1,301. 817. 1,869.
817.06 - - - 1,869.91 - - - - 796.09	1,869.
- - 1,869.91 - - - - - 796.09	1,869.
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TAL COST	11,384.
Beecher	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	Beechiel



Itemized Pricing

Quote Prepared For: NHPS - Voice GW Refresh - Bishop Woods Quote Expires: 3/8/2023

YTÇ	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Bishop Woods	00000 (DNA Adv. 117 4: 4500 0D0T 0: 111)		
	000001 411 47	C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.0
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.
		LABOR-INSTALL-PM		3,750.
			TOTAL COST	8,534.
			Bishop Woods	
		ST OF CT DAS STATE CONTRACT		
		#18PSX0202		
		ALL CISCO PRODUCTS & SERVICES		
	_	ALL CISCO I NODOCIS & SERVICES		
	_			
	CHRIS GARLOCK			
	TOTAL COMMUNICATIO	NS TOTAL Techno	ology focused.	
	NHPS ACCOUNT MANAG		•	
	860-622-4132	SER COMMONICATIONS	arry Cri.	
	_	COMMA COM		
	CHRISGARLOCK@TOTAL	COIVIIVI.COIVI	†	
		Systems Contra	act #18PSX0202	
		DAS Construction Con		



Itemized Pricing

uote Pr	epared For: NHPS - Voic	e GW Refresh - Celentano	Quote Expires:	3/8/2023
PE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Celentano School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.1
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.0
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.9
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Various Analog Gateway Replacements	-	
1	4-Port FXO +	4-Port FXS Gateway-Copper Back Up Lines & Analog Stations	-	
2	VG400-4FXS/4FXO	Cisco VG400 Analog Voice Gateway	2,666.47	5,332.9
2	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	
		LABOR-INSTALL-PM		4,250.0
			TOTAL COST	13,571.0
			Celentano	

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Itemized Pricing

Quote Prepared For: NHPS - Voice GW Refresh - Clemente Quote Expires: 3/8/2023

QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Clemente School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.1
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.0
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.9
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.0
1		Various Analog Gateway Replacements	-	
1	VG400-8FXS	Cisco VG400 Analog Voice Gateway	2,599.84	2,599.8
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	PWR-VG400-AC	AC Power Supply for Cisco VG400	-	
1	SVG400UK9-1610	Cisco VG400 Series IOS XE Universal Image	-	
		LABOR-INSTALL-PM		4,000.0
			TOTAL COST	11,384.0
			Clemente	

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Itemized Pricing

Quote Pr	epared For: NHPS - Voic	e GW Refresh - Clinton	Quote Expires:	3/8/2023
CPE MATI	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Clinton School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	-
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.17
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.06
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	-
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	-
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	-
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	-
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	-
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	-
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	-
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	-
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	-
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.91
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	-
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	-
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	-
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	-
1		Cards for Survivable GW's Only	-	-
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.09
		LABOR-INSTALL-PM		3,750.00
			TOTAL COST	8,534.23
			Clinton	

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Itemized Pricing

	•	e GW Refresh - Conte West	Quote Expires:	3/8/2023
PE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Canta Waat Cahaal			
	Conte West School	COOOO (DNA Adv. up to 1500 CDCT 2) ma)		
4	C0000L 4N 4T	C8200 (DNA Adv, up to 1500 SRST, 3yrs)	4 204 47	1 201
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Various Analog Gateway Replacements	-	
1	4-Port FXO +	4-Port FXS Gateway-Copper Back Up Lines & Analog Stations	-	
1	VG400-4FXS/4FXO	Cisco VG400 Analog Voice Gateway	2,666.47	2,666.
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	
		LABOR-INSTALL-PM		4,000.
			TOTAL COST	10,654.
			Conte West	

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Itemized Pricing

iote Pr	epared For: NHPS - Voic	e GW Refresh - COOP	Quote Expires:	3/8/2023
E MATI	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRIC
	COOP School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796
1		8-Port FXS Gateway-Stations Analog Phones	-	
1	VG400-8FXS	Cisco VG400 Analog Voice Gateway	2,599,84	2.599
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	,
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	PWR-VG400-AC	AC Power Supply for Cisco VG400	_	
1	SVG400UK9-1610	Cisco VG400 Series IOS XE Universal Image	_	
	370-00010 1010	LABOR-INSTALL-PM		4,000
		E BOTT INOTALE I IVI	TOTAL COST	11,384
			COOP	11,004

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Itemized Pricing

uote Pr	epared For: NHPS - Voic	e GW Refresh - Daniels	Quote Expires:	3/8/2023
PE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Daniels School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.
1		8-Port FXS Gateway-Stations Analog Phones	-	
1	VG400-8FXS	Cisco VG400 Analog Voice Gateway	2,599.84	2,599.
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	PWR-VG400-AC	AC Power Supply for Cisco VG400	-	
1	SVG400UK9-1610	Cisco VG400 Series IOS XE Universal Image	-	
		LABOR-INSTALL-PM		4,000.
			TOTAL COST	11,384.
			Daniels	

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Itemized Pricing

uote Pr	epared For: NHPS - Voic	e GW Refresh - Davis	Quote Expires:	3/8/2023
PE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICI
	Davis School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796
1		8-Port FXS Gateway-Stations Analog Phones	-	
1	VG400-8FXS	Cisco VG400 Analog Voice Gateway	2,599.84	2,599
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	PWR-VG400-AC	AC Power Supply for Cisco VG400	-	
1	SVG400UK9-1610	Cisco VG400 Series IOS XE Universal Image	-	
		LABOR-INSTALL-PM		4,000
			TOTAL COST	11,384
			Davis	

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Itemized Pricing

Quote Pro	epared For: NHPS - Voic	e GW Refresh - Edgewood School	Quote Expires:	3/8/2023
CPE MATE	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Edgewood School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	-
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.17
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.06
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	-
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	-
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	-
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	-
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	-
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	-
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	-
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	-
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	-
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.91
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	-
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	-
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	-
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	-
1		Cards for Survivable GW's Only	-	-
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.09
		LABOR-INSTALL-PM		3,750.00
			TOTAL COST	8,534.23
			Edgewood	

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Itemized Pricing

ote Pr	epared For: NHPS - Voic	e GW Refresh - East Rock	Quote Expires:	3/8/2023
E MATI	ERIAL	_		
YTÇ	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRIC
	East Rock School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796
1		8-Port FXS Gateway-Stations Analog Phones	-	
1	VG400-8FXS	Cisco VG400 Analog Voice Gateway	2,599.84	2,599
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	PWR-VG400-AC	AC Power Supply for Cisco VG400	-	
1	SVG400UK9-1610	Cisco VG400 Series IOS XE Universal Image	-	
		LABOR-INSTALL-PM		4,000
			TOTAL COST	11,384
			East Rock	, , ,

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Itemized Pricing

uote Pr	epared For: NHPS - Voic	e GW Refresh - MNT Ferry St	Quote Expires:	3/8/2023
PE MATI	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	MNT Ferry St			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.9
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.0
		8-Port FXS Gateway-Stations Analog Phones	-	
1	VG400-8FXS	Cisco VG400 Analog Voice Gateway	2,599.84	2,599.8
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	,,,,,,
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	PWR-VG400-AC	AC Power Supply for Cisco VG400	_	
1	SVG400UK9-1610	Cisco VG400 Series IOS XE Universal Image	_	
	2.2.222.2.2	LABOR-INSTALL-PM		4,000.
			TOTAL COST	11,384.
			MNT Ferry St	11,004.

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Itemized Pricing

Quote Pr	epared For: NHPS - Voic	e GW Refresh - Martinez	Quote Expires:	3/8/2023
PE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Martinez School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.17
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.06
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.9 ⁻
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Various Analog Gateway Replacements	-	
1	4-Port FXO +	4-Port FXS Gateway-Copper Back Up Lines & Analog Stations	-	
1	VG400-4FXS/4FXO	Cisco VG400 Analog Voice Gateway	2,666.47	2,666.47
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	
		LABOR-INSTALL-PM		4,000.00
			TOTAL COST	10,654.6
			Martinez	

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Itemized Pricing

uote Pr	epared For: NHPS - Voic	e GW Refresh - Nathan Hale	Quote Expires:	3/8/2023
PE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Nathan Hale School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.1
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.0
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.9
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Various Analog Gateway Replacements	-	
1	4-Port FXO +	4-Port FXS Gateway-Copper Back Up Lines & Analog Stations	-	
1	VG400-4FXS/4FXO	Cisco VG400 Analog Voice Gateway	2,666.47	2,666.4
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	
		LABOR-INSTALL-PM		4,000.0
			TOTAL COST	10,654.6
			Nathan Hale	

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Itemized Pricing

pared For: NHPS - Voi	ce GW Refresh - HAM	Quote Expires:	3/8/2023
RIAL			
PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
HAM			
	C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.1
CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.0
MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.9
SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
4-Port FXO	+ 4-Port FXS Gateway-Copper Back Up Lines & Analog Stations	-	
VG400-4FXS/4FXO	Cisco VG400 Analog Voice Gateway	2,666.47	2,666.4
SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	
	NO LABOR		
		TOTAL COST	6,654.6
			TOTAL COST HAM

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Itemized Pricing

Quote Pr	epared For: NHPS - Voic	e GW Refresh - Hooker Middle	Quote Expires:	3/8/2023
CPE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Hooker Middle School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	-
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.17
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.06
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	-
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	-
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	-
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	-
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	-
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	-
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	-
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	-
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	-
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.91
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	-
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	-
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	-
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	-
1		Various Analog Gateway Replacements	-	-
1	4-Port FXO +	4-Port FXS Gateway-Copper Back Up Lines & Analog Stations	-	-
1	VG400-4FXS/4FXO	Cisco VG400 Analog Voice Gateway	2,666.47	2,666.47
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	-
		LABOR-INSTALL-PM		4,000.00
			TOTAL COST	10,654.61
			Hooker Middle	

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Itemized Pricing

Quote Pr	epared For: NHPS - Voic	e GW Refresh - HSC	Quote Expires:	3/8/2023
CPE MATI	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	HSC School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	-
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.17
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.06
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	-
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	-
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	-
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	-
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	-
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	-
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	-
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	-
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	-
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.91
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	-
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	-
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	-
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	-
1		Cards for Survivable GW's Only	-	-
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.09
		LABOR-INSTALL-PM		3,750.00
			TOTAL COST	8,534.23
			HSC	

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Itemized Pricing

ote Pr	epared For: NHPS - Voic	e GW Refresh - Jepson	Quote Expires:	3/8/2023
E MATI	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRIC
	Jepson School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796
1		8-Port FXS Gateway-Stations Analog Phones	-	
1	VG400-8FXS	Cisco VG400 Analog Voice Gateway	2,599.84	2,599
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	,
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	PWR-VG400-AC	AC Power Supply for Cisco VG400	_	
1	SVG400UK9-1610	Cisco VG400 Series IOS XE Universal Image	_	
	2.0.000.00	LABOR-INSTALL-PM		4,250
			TOTAL COST	11,634
			Jepson	,00

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Itemized Pricing

Quote Pr	repared For: NHPS - Void	ce GW Refresh - King Robinson	Quote Expires:	3/8/2023
CPE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	King Robinson School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	-
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.17
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.06
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	-
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	-
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	-
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	-
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	-
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	-
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	-
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	-
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	-
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.91
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	-
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	-
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	-
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	-
1		Various Analog Gateway Replacements	-	-
1	4-Port FXO +	+ 4-Port FXS Gateway-Copper Back Up Lines & Analog Stations	-	-
1	VG400-4FXS/4FXO	Cisco VG400 Analog Voice Gateway	2,666.47	2,666.47
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	-
1		8-Port FXS Gateway-Stations Analog Phones	-	-
1	VG400-8FXS	Cisco VG400 Analog Voice Gateway	2,599.84	2,599.84
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	-
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	-
1	PWR-VG400-AC	AC Power Supply for Cisco VG400	-	-
1	SVG400UK9-1610	Cisco VG400 Series IOS XE Universal Image	-	-
		LABOR-INSTALL-PM		4,250.00
			TOTAL COST	13,504.45
			King Robinson	

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Itemized Pricing

Quote Pr	epared For: NHPS - Voic	e GW Refresh - Central Kitchen	Quote Expires:	3/8/2023
CPE MATI	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Central Kitchen			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.17
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.06
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.91
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.09
		LABOR-INSTALL-PM		3,750.00
			TOTAL COST	8,534.23
			Central Kitchen	

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Itemized Pricing

Quote Pre	epared For: NHPS - Voic	e GW Refresh - Lincoln Bassett	Quote Expires:	3/8/2023
CPE MATE	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Lincoln Bassett School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	-
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.17
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.06
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	-
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	-
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	-
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	-
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	-
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	-
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	-
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	-
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	-
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.91
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	-
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	-
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	-
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	-
1		Cards for Survivable GW's Only	-	-
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.09
		LABOR-INSTALL-PM		3,750.00
			TOTAL COST Lincoln Bassett	8,534.23

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Itemized Pricing

Quote Pre	epared For: NHPS - Voic	ee GW Refresh - Mauro Sheridan	Quote Expires:	3/8/2023
CPE MATE	FRIAL		·	
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
<u> </u>	174411101115211	2200111111011	0111111102	1017(2111102
	Mauro Sheridan School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	-
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.17
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.06
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	-
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	-
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	-
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	-
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	-
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	-
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	-
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	-
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	-
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.91
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	-
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	-
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	-
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	-
1		Various Analog Gateway Replacements	-	-
1	4-Port FXO +	4-Port FXS Gateway-Copper Back Up Lines & Analog Stations	-	-
1	VG400-4FXS/4FXO	Cisco VG400 Analog Voice Gateway	2,666.47	2,666.47
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	-
1		8-Port FXS Gateway-Stations Analog Phones	-	-
1	VG400-8FXS	Cisco VG400 Analog Voice Gateway	2,599.84	2,599.84
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	-
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	-
1	PWR-VG400-AC	AC Power Supply for Cisco VG400	-	-
1	SVG400UK9-1610	Cisco VG400 Series IOS XE Universal Image	-	-
		LABOR-INSTALL-PM		4,250.00
			TOTAL COST	13,504.45
			Mauro Sheridan	

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Itemized Pricing

iote Pr	epared For: NHPS - Voic	e GW Refresh - MAYO-ECAT	Quote Expires:	3/8/2023
E MAT	_			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRIC
	MAN/O FOATO			
	MAYO-ECAT School	00000 (DNA A L		
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796
1		8-Port FXS Gateway-Stations Analog Phones	-	
1	VG400-8FXS	Cisco VG400 Analog Voice Gateway	2,599.84	2,599
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	, , , , , , , , , , , , , , , , , , , ,
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	PWR-VG400-AC	AC Power Supply for Cisco VG400	_	
1	SVG400UK9-1610	Cisco VG400 Series IOS XE Universal Image	_	
	2.2.2.20.00	LABOR-INSTALL-PM		4,000
			TOTAL COST	11,384
			MAYO-ECAT	11,001

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Itemized Pricing

iote Pr	epared For: NHPS - Voic	e GW Refresh - Metro Business	Quote Expires:	3/8/2023
PE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRIC
	Metro Business School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796
1		8-Port FXS Gateway-Stations Analog Phones	-	
1	VG400-8FXS	Cisco VG400 Analog Voice Gateway	2,599,84	2.599
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	,,,,,
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	PWR-VG400-AC	AC Power Supply for Cisco VG400	_	
1	SVG400UK9-1610	Cisco VG400 Series IOS XE Universal Image	_	
'	270-00010 1010	LABOR-INSTALL-PM		4,250
		E ISSUE TO THE TIME	TOTAL COST	11,634
			Metro Business	11,504

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Itemized Pricing

Quote Pr	epared For: NHPS - Voic	e GW Refresh - Montessori	Quote Expires:	3/8/2023
CPE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Montessori School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.17
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.06
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	-
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	-
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	-
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	-
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	-
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	-
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	-
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	-
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	-
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.91
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	-
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	-
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	-
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	-
1		Cards for Survivable GW's Only	-	-
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.09
		LABOR-INSTALL-PM		3,750.00
			TOTAL COST	8,534.23
			Montessori	

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Itemized Pricing

iote Pr	epared For: NHPS - Voic	e GW Refresh - NH Academy	Quote Expires:	3/8/2023
E MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRIC
	NH Academy School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.
1		8-Port FXS Gateway-Stations Analog Phones	-	
1	VG400-8FXS	Cisco VG400 Analog Voice Gateway	2,599.84	2,599.
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	PWR-VG400-AC	AC Power Supply for Cisco VG400	_	
1	SVG400UK9-1610	Cisco VG400 Series IOS XE Universal Image	-	
		LABOR-INSTALL-PM		4,000
			TOTAL COST	11,384.
			NH Academy	,50 1

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Itemized Pricing

uote Pr	epared For: NHPS - Voic	ce GW Refresh - Quinnipiac	Quote Expires:	3/8/2023
PE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Quinnipiac School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.1
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.0
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.9
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.0
		NO LABOR		
			TOTAL COST	4,784.2
			Quinnipiac	

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Itemized Pricing

Quote Pr	epared For: NHPS - Voic	e GW Refresh - Riverside	Quote Expires:	3/8/2023
CPE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Riverside School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.17
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.06
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.91
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.09
		LABOR-INSTALL-PM		3,750.00
			TOTAL COST	8,534.23
			Riverside	

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Itemized Pricing

iote Pr	epared For: NHPS - Voic	e GW Refresh - Rogers	Quote Expires:	3/8/2023
PE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Rogers School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.1
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.0
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.9
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.0
		LABOR-INSTALL-PM		3,750.0
			TOTAL COST	8,534.2
			Rogers	

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Itemized Pricing

	•	e GW Refresh - Ross Woodward	Quote Expires:	3/8/2023
PE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Ross Woodward School			
	Ross Woodward School	00000 (DNA Adv to 4500 CDCT (2		
	000001 411 47	C8200 (DNA Adv, up to 1500 SRST, 3yrs)	4 004 47	4.004
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Various Analog Gateway Replacements	_	
1	4-Port FXO +	4-Port FXS Gateway-Copper Back Up Lines & Analog Stations	-	
2	VG400-4FXS/4FXO	Cisco VG400 Analog Voice Gateway	2,666.47	5,332.
2	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	,
		LABOR-INSTALL-PM		4,250.
			TOTAL COST	13,571.
			Ross Woodward	

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Itemized Pricing

iote Pre	epared For: NHPS - Voic	e GW Refresh - Sound Pardee	Quote Expires:	3/8/2023
PE MATE	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Sound Pardee			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.1
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.0
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.9
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.0
		LABOR-INSTALL-PM		3,750.0
			TOTAL COST Sound Pardee	8,534.2

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Itemized Pricing

iote Pr	epared For: NHPS - Voic	e GW Refresh - Strong	Quote Expires:	3/8/2023
PE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Strong School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.1
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.0
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.9
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.0
		LABOR-INSTALL-PM		3,750.0
			TOTAL COST	8,534.2
			Strong	

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Itemized Pricing

Quote Pr	epared For: NHPS - Voic	ee GW Refresh - Truman	Quote Expires:	3/8/2023
CPE MAT	FRIAI		·	
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
QTT	17 IKT NOWBER	DECOMM HON	GIVITIVIOL	TOTALTAGE
	Truman School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	-
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.17
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.06
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	-
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	-
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	-
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	-
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	-
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	-
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	-
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	-
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	-
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.91
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	-
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	-
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	-
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	-
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	-
1		Various Analog Gateway Replacements	-	-
1	4-Port FXO +	- 4-Port FXS Gateway-Copper Back Up Lines & Analog Stations	-	-
1	VG400-4FXS/4FXO	Cisco VG400 Analog Voice Gateway	2,666.47	2,666.47
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	-
1		8-Port FXS Gateway-Stations Analog Phones	-	-
1	VG400-8FXS	Cisco VG400 Analog Voice Gateway	2,599.84	2,599.84
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	-
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	-
1	PWR-VG400-AC	AC Power Supply for Cisco VG400	-	-
1	SVG400UK9-1610	Cisco VG400 Series IOS XE Universal Image	-	-
		LABOR-INSTALL-PM		4,250.00
			TOTAL COST	13,504.45
			Truman	

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Itemized Pricing

uote Pr	epared For: NHPS - Voic	ee GW Refresh - TROUP	Quote Expires:	3/8/2023
PE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	TROUP School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.1
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.0
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.9
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.0
1		Various Analog Gateway Replacements	-	
1		8-Port FXS Gateway-Stations Analog Phones	-	
1	VG400-8FXS	Cisco VG400 Analog Voice Gateway	2,599.84	2,599.8
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	,
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	_	
1	PWR-VG400-AC	AC Power Supply for Cisco VG400	_	
1	SVG400UK9-1610	Cisco VG400 Series IOS XE Universal Image	-	
		LABOR-INSTALL-PM		4,000.0
			TOTAL COST	11,384.0
			TROUP	7.,001.0

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Itemized Pricing

uote Pr	epared For: NHPS - Voic	e GW Refresh - Wexler Grant	Quote Expires:	3/8/2023
PE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Wexler Grant School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.1
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.0
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.9
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Various Analog Gateway Replacements	-	
1	4-Port FXO +	4-Port FXS Gateway-Copper Back Up Lines & Analog Stations	-	
1	VG400-4FXS/4FXO	Cisco VG400 Analog Voice Gateway	2,666.47	2,666.4
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	
		LABOR-INSTALL-PM		4,000.0
			TOTAL COST	10,654.6
			Wexler Grant	

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Itemized Pricing

iote Pre	epared For: NHPS - Voic	e GW Refresh - Worthington Hooker	Quote Expires:	3/8/2023
PE MATE	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	Worthington Hooker Scho			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Various Analog Gateway Replacements	-	
1	4-Port FXO + 4-Port FXS Gateway-Copper Back Up Lines & Analog Stations		-	
1	VG400-4FXS/4FXO	Cisco VG400 Analog Voice Gateway	2,666.47	2,666.
1	SL-VG400-UC-K9	Unified Communication License for VG400 Series	-	
		LABOR-INSTALL-PM		4,000
			TOTAL COST	10,654
			Worthington	

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Itemized Pricing

uote Pr	epared For: NHPS - Voic	e GW Refresh - West Rock	Quote Expires:	3/8/2023
PE MAT	ERIAL			
QTY	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
	West Rock School			
		C8200 (DNA Adv, up to 1500 SRST, 3yrs)	-	
1	C8200L-1N-4T	Cisco Catalyst 8200L with 1-NIM slot and 4x1G WAN ports	1,301.17	1,301.1
1	CON-SNT-C8200TL1	3yrs SNTC-8X5XNBD Cisco Catalyst 8200L with 1-NIM slot and	817.06	817.0
1	MEM-C8200-4GB	Cisco Catalyst 8200 Edge 4GB memory	-	
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	-	
1	C-RFID-1R	Cisco Catalyst 8000 Edge RFID - 1RU	-	
1	C8200-RM-19-1R	Cisco Catalyst 8200 Rack mount kit - 19" 1R	-	
1	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	-	
1	C8200-PIM-BLANK	Cisco Catalyst 8200 Edge PIM Blank	-	
1	C-M2-BLANK	Cisco Catalyst 8000 Edge M.2 Blank Cover	-	
1	IOSXE-AUTO-MODE	IOS XE Autonomous boot up mode for Unified image	-	
1	SC8KBENEK9-176	UNIVERSAL - NO PAYLOAD ENCRYPTION	-	
1	DNA-P-T0-A-3Y	Cisco DNA Advantage On-Prem Lic 3Y - upto 25M (Aggr, 50M)	1,869.91	1,869.9
1	SVS-PDNA-ADV	Embedded Support for SW - Tiered DNA Advantage On-Prem	-	
1	DSTACK-T0-A	Cisco DNA Advantage Stack - upto 25M (Aggr, 50M)	-	
1	NWSTACK-T0-A	Cisco Network Advantage Stack - upto 25M (Aggr, 50M)	-	
1	SDWAN-UMB-ADV	Cisco Umbrella for DNA Advantage	-	
1	DNAC-ONPREM-PF	Cisco DNA Center On Prem Deployment Option for WAN	-	
1	C8200-NIM-BLANK	Cisco Catalyst 8200 Edge NIM Blank	-	
1		Cards for Survivable GW's Only	-	
1	NIM-4FXO=	4-port Network Interface Module - FXO (Universal)	796.09	796.0
		NO LABOR		
			TOTAL COST	4,784.2
			West Rock	

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CONTRACT AWARD RFP-38 Rev. 11/18/16 Prev. Rev. 3/12/14

STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES

PROCUREMENT DIVISION
450 Columbus Boulevard, Hartford, CT 06103

CONTRACT AWARD NO.:

18PSX0202

Contract Award Date:

11 April 2019

RFP Due Date:

25 October 2018

Susanne Hawkins *Contract Specialist*

860-713-5064 *Telephone Number*

CONTRACT AWARD

IMPORTANT: THIS IS NOT A PURCHASE ORDER. DO NOT PRODUCE OR SHIP WITHOUT AN AGENCY PURCHASE ORDER.

DESCRIPTION: Cisco Products at	na Services	_ _		
FOR:		TERM OF CONTRACT:		
Department of Administrative Services, All Using State Agencies, Political Subdivisions, and Not-for-Profit Organizations		Original Contract Term: April 11, 2019 through April 10, 2024 AGENCY REQUISITION NUMBER: 000005407		
CONTRACT VALUE	Business Contract Value	CONTRACT VALUE	Award Value	
	\$4,000,000.00 Estimate	\$4,000, 000.00 Estimate	\$8,000,000.00 Estimate	

NOTICE TO CONTRACTORS: This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made. INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

NOTE: Dollar amounts listed next to each contractor are possible award amounts, however, they do <u>not</u> reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

NOTICE TO AGENCIES: A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

<u>CASH DISCOUNTS:</u> Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

<u>PRICE BASIS:</u> Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (http://das.ct.gov/mp1.aspx?page=8)

Company Name: ePlus Technology, inc.

Company Address: 45 Shawmut Road, Suite 100, Canton, MA 02021

Tel. No.: (781) 615-1314 Fax No.: (781) 615-1401 Contract Value: \$4,000,000.00 Est.

Contact Person: Steve Low

Company E-mail Address and/or Company Web Site: slow@eplus.com

Remittance Address: Same As Above

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Prompt Payment Terms: 0% 00 Net 45

CONTRACTOR INFORMATION:

 $Refer to the Contract on the DAS \ Procurement \ web \ page for the most current \ Contractor \ Information. \ (\underline{http://das.ct.gov/mp1.aspx?page=8})$

Company Name: Total Communications, Inc.

Company Address: 333 Burnham Street, East Hartford, CT 06108

Tel. No.: **(860) 622-4128** Fax No.: Contract Value: **\$4,000,000.00 Est.**

Contact Person: Greg Strouth

Company E-mail Address and/or Company Web Site: gregstrouth@totalcomm.com or www.totalcomm.com

Remittance Address: Same As Above

Certification Type (SBE,MBE or None): None Agrees to Supply Political SubDivisions: Yes

Prompt Payment Terms: 0% 00 Net 45

CONTRACT AWARD NO.: 18PSX0202

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Contract User Instructions:

This is a multiple award contract to two Contractors.

- All projects must be quoted by both awarded Contractors and the Department must obtain all required approvals prior to issuing a purchase order.
- The Department must determine the most advantageous Contractor based on specifications, requirements, pricing, and timelines and issue a purchase order(s) accordingly.

APPROVED

MARK RAYMOND

Chief Information Officer (Original Signature on Document in Procurement Files)

INFORMATION PROCESSING SYSTEMS CONTRACT CONTRACT #18PSX0202

Between

THE STATE OF CONNECTICUT

Acting by its

DEPARTMENT OF ADMINISTRATIVE SERVICES

And

ePlus Technology, inc.

CISCO PRODUCTS AND SERVICES

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EXHIBIT A - DELIVERABLES DOCUMENT

EXHIBIT B - PRODUCT & PRICING SCHEDULE

EXHIBIT C - NOTICE TO EXECUTIVE BRANCH STATE CONTRACTORS AND

PROSPECTIVE STATE CONTRACTORS OF CAMPAIGN CONTRIBUTION AND SOLICITATION LIMITATIONS

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This Information Processing Systems Contract ("Contract") is made by and between the **STATE OF CONNECTICUT** ("State"), acting by its **Department of Administrative Services** ("DAS") located at 450
Columbus Boulevard, Hartford, CT 06103, under the authority of Sections 4d-2, 4d-5, and 4d-8 of the
Connecticut General Statutes and **ePlus Technology, inc.** ("Contractor"), having its principal place of business at **45 Shawmut Road, Suite 100, Canton, MA 02021.**

Now therefore, in consideration of these presents, and for other good and valuable consideration, the receipt and sufficiency of which the parties acknowledge Contractor and the State agree as follows:

1. TERM OF CONTRACT

This Contract shall become effective upon its approval as to form by the Office of the Attorney General of the State of Connecticut ("Effective Date"), as evidenced by its signature below, and shall continue uninterrupted for five (5) years from the Effective Date. DAS, in its sole discretion, may extend this Contract one or more times for a combined total period not to exceed the complete length of the original term.

2. **DEFINITIONS**

- a) **Acceptance Date:** The date the Department accepts a Deliverable in accordance with Section 7 below shall be deemed the Acceptance Date for each Deliverable.
- b) **Alteration:** The modification, changing, refashioning, remodeling, remaking, revising or reworking of any part of the Deliverable.
- c) **Cisco:** Cisco Systems, Inc.
- d) **Claims**: All actions, suits, claims, demands, investigations, and proceedings of any kind, open, pending, or threatened, whether mature, un-matured, contingent, known or unknown, at law or in equity in any form.
- e) Confidential Information: Any name, number or other information that may be used, alone or in conjunction with any other information, to identify a specific individual including, but not limited to, such individual's name, date of birth, mother's maiden name, motor vehicle operator's license number, Social Security number, employee identification number, employer or taxpayer identification number, alien registration number, government passport number, health insurance identification number, demand deposit account number, savings account number, credit card number, debit card number or unique biometric data such as fingerprint, voice print, retina or iris image, or other unique physical representation. Without limiting the foregoing, Confidential Information shall also include any information that DAS classifies as "confidential" or "restricted." Confidential Information shall not include information that may be lawfully obtained from publicly available sources or from federal, state, or local government records which are lawfully made available to the general public.
- f) **Confidential Information Breach:** Generally, an instance where an unauthorized person or entity accesses Confidential Information in any manner, including but not limited to the following occurrences:

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- (1) any Confidential Information that is not encrypted or protected is misplaced, lost, stolen or in any way compromised; (2) one or more third parties have had access to or taken control or possession of any Confidential Information that is not encrypted or protected without prior written authorization from the State; (3) the unauthorized acquisition of encrypted or protected Confidential Information together with the confidential process or key that is capable of compromising the integrity of the Confidential Information; or (4) if there is a substantial risk of identity theft or fraud to the client, the Contractor, the Department or State.
- g) **Contractor Parties:** A Contractor's members, directors, officers, shareholders, partners, managers, principal officers, representatives, agents, consultants, employees or any one of them or any other person or entity with whom the Contractor is in privity of oral or written contract and the Contractor intends for such other person or entity to Perform under this Contract in any capacity.
- h) **Corrective Action Plan:** A detailed written plan produced by the Contractor at the request of the Department to correct or resolve Contractor deficiency(ies) identified by the Department in accordance with Section 13.
- i) **Deliverable:** Any product, service, or warranty that is required to be delivered to the Department under this Contract or available under Exhibit B, or both, whether produced by the Contractor or by a third party as a supplier or subcontractor to the Contractor.
- j) **Deliverables Document**: Exhibit A to this Contract Document which sets forth and describes the Services and Deliverables that are to be provided or made available under to this Contract and the specific requirements and terms applicable to those Services and Deliverables.
- k) **Department:** Any and all departments, commissions, boards, bureaus, agencies, institutions, public authorities, offices, councils, associations, instrumentalities, entities, political subdivisions of the State, schools, and not-for-profit organizations that issue duly authorized Purchase Orders against this Contract.
- I) Goods: For the purposes of this Contract, all things which are movable at the time that this Contract is effective and which include, without limiting this definition, products, supplies, materials and equipment, as specified in the Solicitation and set forth in Exhibit A or Exhibit B, or both.
- m) **Improvement:** Contractor changes made to Deliverables from time to time either to provide additional functions for Department use or to correct errors and other Performance deficiencies noted by the Department and reported to the Contractor.
- n) **Key Contractor Personnel**: The individual employees of Contractor who will be assigned to the Project.
- o) **Licensed Software:** Computer program(s) provided by Contractor in connection with the Deliverables, subject to Section 14 of this Contract.

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- p) **Perform:** For the purposes of this Contract, the verb "to perform" and the Contractor's performance set forth in this Contract and its exhibits are referred to as "Perform," "Performance" and other capitalized variations of the term.
- q) **POP (Primary Operation Period):** The days and hours of normal operations and availability, which is to be 8:00 am to 4:00 pm, Monday Friday.
- r) **Product & Pricing Schedule:** Exhibit B to this Contract Document which lists the Deliverables and Services available under this Contract and establishes the component or unit pricing and price schedules for each Deliverable and Service available pursuant to this Contract.
- s) **Product Schedule Update**: Update to the Product & Pricing Schedule in accordance with Section 3 of this Contract to make additional products or services available under this Contract or to alter the pricing of products or services listed in the Product & Pricing Schedule.
- t) **Purchase Order:** Document issued by a Department for one or more Goods, Deliverables or Services in accordance with the terms and conditions of this Contract.
- u) **Records:** All working papers and such other information and materials as may have been accumulated by the Contractor in Performing this Contract, including but not limited to, documents, data, plans, books, computations, drawings, specifications, notes, reports, records, estimates, summaries, memoranda and correspondence, kept or stored in any form.
- v) **Replacement Deliverable:** Any product, whether software, hardware, documentation, license, information, or otherwise, or any service, whether development, integration, administrative, maintenance, consulting, training, data warehousing, operations, support, hosting, or otherwise, or any warranty, that replaces a Deliverable at the request of the State.
- w) **Services:** The Performance of labor or work set forth in Exhibit A or in the Statement of Work, whichever is applicable.
- x) **Site**: Location(s) specified by Department where Deliverables are to be installed or Services rendered.
- y) **SMARTnet Maintenance and Support Services:** A technical support service that provides to the Department Cisco engineers and Cisco website resources.
- z) **Solicitation**: Request for Proposal entitled Cisco Product and Services dated 3 October 2018.
- aa) **Source Code:** The Licensed Software, including all corresponding programmer's comments, data files and structures, headers, files, macros, annotations, and documentation.
- bb) **Specifications:** The written technical and non-technical detailed documentation of the Deliverables' and the capabilities, as approved and accepted in writing by the Department prior to acceptance.

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- cc) **State:** The State of Connecticut, including the Department and any office, department, board, council, commission, institution or other agency or entity of the State.
- dd) **Statement of Work (SOW):** Statement issued in connection with a Purchase Order for a Deliverable or Service available under this Contract which sets forth all work and payment requirements for Contractor's Performance in connection with said Purchase Order.
- ee) **Term:** The original term of the Contract plus any extensions exercised under Section 1 of the Contract.
- ff) **Termination**: An end to this Contract prior to the end of its Term.
- gg) **Time and Material Service package:** Contractor service that provides the Department with consultation, configuration or installation of Goods or Services purchased under this Contract and priced in accordance with Product and Pricing Schedule, Exhibit B.
- hh) **Upgrade**: A change to the primary version number of the Licensed Software, generally providing additional features or functionality
- ii) **Update**: A change to the Licensed Software to correct bugs or defects, patches or changes to enable the Licensed Software to operate on new or upgraded operating platforms.
- jj) **User Acceptance Testing (UAT)**: Phase in which the State tests the functionality of a Deliverable with real world scenarios to determine if the Deliverable performs in accordance with the agreed upon design as contained in the Specifications.
- kk) **Warranty Period:** A minimum ninety (90) day period commencing upon the Acceptance Date or the manufacturer warranty, whichever is greater.

3. ACQUIRING DELIVERABLES AND SERVICES

- a) Subject to the terms and conditions of this Contract, Contractor shall sell, transfer, convey and/or license to the State any duly ordered Deliverable and/or Perform the Services in accordance with Exhibit A, or in accordance with a Statement of Work, if applicable. Such Deliverables or Services, as appropriate, shall be itemized in and available under the Product & Pricing Schedule and may be acquired through properly issued Purchase Orders.
- b) Contractor's Performance shall conform to the requirements of the State Office of Policy and Management's Policy for the Management of State Information Technology Projects.
- c) Any Purchase Order is subject to the terms of this Contract and shall remain in effect until Department acceptance of full Performance of all Deliverables and Services contained in the applicable Purchase Order, unless terminated sooner under the terms of this Contract. Neither party shall be bound by any additional

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terms different from those in this Contract that may appear on a Purchase Order or other form document issued by either party.

- d) Contractor may supplement Exhibit B at any time to make additional products, services and related terms available to the State, provided that the effective date of each supplement is stated thereon. Any supplement shall be transmitted to the DAS with a cover letter documenting formal approval of the supplement by a Contractor representative legally empowered to so act. The supplement will only be deemed accepted by DAS if it issues a Product Schedule Update letter to Contractor, indicating its concurrence with the supplement.
- e) Notwithstanding any other provision of this Contract, no material change may be made to the Deliverables set forth in Exhibit A that alters the nature or scope of the Deliverables or their intended use. Any change in the Deliverables set forth in Exhibit B shall be conditioned upon the new product(s) being of a similar nature and having a similar use as the defined Deliverables. An update of the Deliverables or the addition of products that are related to or serve similar functions as the Deliverables is permissible only with the prior written approval of the DAS.
- Beginning the Effective Date, Contractor, upon ninety (90) calendar days prior written notice to DAS, may update the pricing on Exhibit B effective July 1 of any State of Connecticut fiscal year, provided: (1) the Product Schedule Update is transmitted and approved in the same manner as described for supplements in subsection 3.c.; (2) no software license or Deliverable maintenance or service rate is increased within the first year following acceptance of a Deliverable; and (3) any such price increase shall not exceed the lesser of (i) 2.5 and (ii) the average annual percentage increase over the immediately preceding calendar year in the 'Consumer Price Index' Hartford, Connecticut Average for all Urban Consumers (CPI-U) (All items, 1982-84 = 100) published monthly by the Bureau of Labor Statistics of the United States Department of Labor or, should that index cease to be published, the most comparable index published on a regular basis by the US Government since the later of the date of this Contract or Contractor's latest Product Schedule.
- g) Contractor shall provide the State with a discount on any Product Schedule Update according to the discount, if any, shown on the Exhibit B.
- h) The Department is authorized to use any Licensed Software solely for the State's business purposes in connection with the Deliverables. The right to use any such Licensed Software, unless expressly stated otherwise elsewhere in this Contract, shall be perpetual and nonexclusive.
- i) No additions to or reductions in the Deliverables and prices for work completed in the Performance of any Purchase Order shall be permitted unless the Department issues a change order in accordance the provisions of Section 5.
- j) The Department shall issue a Purchase Order when acquiring any Deliverable or Service available under this Contract and, if appropriate, a Statement of Work mutually acceptable to the purchasing Department and the Contractor.

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4. PROJECT PERSONNEL

a) The Department shall designate a project administrator (the "Project Administrator"), who may be replaced at the discretion of the Department. The Project Administrator shall have the authority to act for the Department under this Contract for any Deliverable(s) initially acquired/installed from the Contractor and such authority shall continue to be in effect throughout the term of this Contract.

b) Department shall, in its discretion, have the right to require and approve Key Contractor Personnel. If Department is dissatisfied with the performance of any prior approved Key Contractor Personnel, Department shall notify Contractor of Department's desire to change any Key Contractor Personnel. Contractor shall make such requested change within thirty (30) calendar days of the request for such change. Initial Key Contractor Personnel are as follows: Steve Low.

5. CHANGE ORDERS

- a) The Department may, at any time, with written notice to Contractor, request changes within the scope of Exhibit A or Statement of Work, if applicable. Such changes shall not be unreasonably denied or delayed by Contractor. Such changes may include, but are not be limited to, modifications or other changes required by new or amended State and/or Federal laws and regulations relating to functional requirements and processing procedures, or involving the correction of deficiencies. Prior to expiration of any Warranty Period, any changes to the Deliverable(s) required due to Deliverable deficiencies that do not fully perform in accordance with this Contract, shall be made by Contractor without charge to the Department. Any investigation necessary to determine the source of the problem requiring the change shall be done by Contractor at its sole cost and expense.
- b) A change order request may be issued only by the Department and must be in writing. As soon as possible after Contractor receives a written change order request, but in no event later than fifteen (15) calendar days thereafter, the Contractor shall provide the Department with a written statement confirming the change has no price impact on the Contract or, if there is a price impact, Contractor shall provide the Department a written statement explaining the price increase or decrease involved in implementing the requested change.
- c) No change order with a price impact will be effective until Contractor receives written confirmation from the Department.

6. DELIVERABLE INSTALLATION & DEINSTALLATION

- a) Department shall prepare and make available to Contractor the installation site of any Deliverable in accordance with Contractor furnished requirements. If preparation for installation will not be completed as mutually scheduled, the Project Administrator shall notify the Contractor as soon as possible, but no less than ten (10) days prior to the scheduled Deliverable installation date.
- b) Contractor shall provide all pre-installation and post-installation Deliverable compatibility system surveys, consultation, reference manuals, onsite operational training to facilitate proper installation and operation of all Deliverables.

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c) Department ordered de-installation, relocation and, or, reinstallation of any system previously installed at a Department Site or Department designated Site shall be at Department's expense according to Contractor's prices then in effect for such services. If de-installation, relocation and, or, reinstallation of any system previously installed at a Department Site or Department designated Site is necessary due to Contractor error, the Department shall not incur expenses for such services.

7. DELIVERABLE EVALUATION & ACCEPTANCE

- a) For any hardware Deliverable furnished by Contractor under the terms of this Contract, such hardware Deliverable shall be deemed accepted by the Department upon the Department's (i) determination that the hardware Deliverable has been successfully installed by the Contractor, and (ii) confirmation that the hardware Deliverable is operable in accordance with the terms, conditions, and requirements of this Contract.
- b) For any software Deliverable furnished by Contractor under the terms of this Contract, the Department shall perform the User Acceptance Test (UAT). Successful completion of UAT shall be determined in accordance with the following procedures:
 - 1. The Department shall approve each software Deliverable that conforms in all material respects with the Specifications or as set forth in the Statement of Work. Within thirty (30) business days, or other period agreed by the parties in writing, from its receipt of a Deliverable, the Department shall provide Contractor with (a) written approval and acceptance of the Deliverable or (b) a written statement which identifies in reasonable detail, with references to the applicable Specifications, the deficiencies preventing approval and acceptance.
 - 2. Contractor shall have fifteen (15) business days, or such other period agreed upon by the parties in writing, from the date it receives the notice of deficiencies to complete corrective actions to make Deliverable conform in all material respects to the applicable Specifications. The Department shall complete its review of the corrected Deliverable and notify Contractor in writing of acceptance or rejection in accordance with the foregoing provisions of this section within five (5) business days from the date it receives the corrected Deliverable, or such other period agreed upon by the parties in writing.
 - 3. Upon completion of successful UAT, the Department shall in writing notify the Contractor of the Department's approval and acceptance the Deliverable. Upon the request of Contractor, Department agrees to complete any Contractor acceptance certificate that is reasonable and acceptable to the Department after testing and acceptance of the Deliverable so long as such certificate does not amend, alter or modify in any way the terms and conditions of this Contract or the obligations hereunder.

8. PAYMENTS AND CREDITS

- a) The Department shall pay for Deliverables only upon acceptance of the Deliverable(s) pursuant to Section 7 and receipt of a properly documented invoice from the Contractor. The Department shall pay Contractor within forty-five (45) days of the Deliverable Acceptance Date and receipt of Contractor's properly documented invoice, whichever is the later date.
- b) Payment of Contractor charges for any license term, or license maintenance and support term, shall

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entitle the Department to use the license, free of any usage charges, at the Department's convenience at any time during the applicable Term.

- c) The State shall make all payments to the Contractor through electronic funds transfer via the Automated Clearing House ("ach"). Contractor shall enroll in ACH through the Office of the State Comptroller prior to sending any invoice to the State. The Contractor may obtain detailed information regarding ACH at: http://www.osc.ct.gov/vendor/directdeposit.html.
- d) Contractor may assign any payments, in whole or in part, upon prior written notice to the Department and compliance with the requirements of the State's Comptroller's Office concerning such assignments. No assignment of receivables by Contractor shall relieve Contractor of any obligations under this Contract without prior written Department consent in each such instance. Notwithstanding any such assignment, Contractor represents and warrants that the Deliverable shall be and remain free of any repossession or any Claims by Contractor or its successors and assigns, subject to the terms and conditions of this Contract.
- c) Contractor shall furnish separate invoices for each Purchase Order and shall list each license charge, maintenance and support charge or other charge included in each invoice as separate line items.
- d) Contractor shall not charge the Department a fee to reinstate licenses or maintenance and support. Contractor shall be entitled to payment of all license, maintenance and support fees that would have been paid during or for the reinstatement period, but no separate fees or penalties shall be paid by the Department in order to reinstate any license, maintenance or support.

9. LICENSED SOFTWARE MAINTENANCE & SUPPORT

- a) After acceptance of any Deliverable by the Department and subject to the terms, conditions and charges set forth in this Contract, Contractor represents and warrants that maintenance and support services for any Deliverable shall be provided to the Department in accordance with the levels provided in the Time and Material Service package purchased by Department in accordance with Exhibit A, if any. The Department shall be under no obligation to purchase any Time and Material Service package.
- b) The SMARTnet Maintenance and Support Service, if purchased by the Department, shall be provided by the Contractor on an annual basis. Contractor shall provide DAS and the Department written notice of renewal not less than sixty (60) days prior to the expiration date of the then current SMARTnet Maintenance and Support Service period. The SMARTnet Maintenance and Support Service shall automatically renew for successive twelve (12) month periods unless thirty (30) days prior written notice of termination is provided to the Contractor by DAS before the end of the then current term of the SMARTnet Maintenance and Support Service. The Department shall be under no obligation to purchase the SMARTnet Maintenance and Support Service.
- c) Contractor shall maintain sufficient and competent Deliverable support services staff to satisfy the Contractor obligations specified herein for any Deliverable.

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- d) Contractor shall have full and free access to any Deliverable to provide required services thereon, subject to the Department's access and security policies.
- e) Contractor shall invoice the Department for maintenance and support on an annual basis, unless specifically otherwise indicated on the Product & Pricing Schedule. Payments for maintenance and support services shall not be subject to holdback requirements.
- f) If any Deliverable becomes not usable due to the computer manufacturer's release and the installation of (1) a new Processing Unit (PU) operating system or (2) an updated version of the present PU operating system or (3) a change to the present PU operating system and the Contractor is unable to provide changes to the Deliverable to cause it to operate according to Specifications within thirty (30) days of written notification by the Department to Contractor of such failure to operate, any such Deliverable so affected shall have its paid maintenance and support period, periodic-payment license period or limited term license period extended an additional period of time equal to the period of time the Deliverable was not usable. If, after the expiration of thirty (30) days from the date of said notification, the Deliverable remains not usable, then the applicable license may be terminated at the option of said Department without further obligation or liability.
- g) Contractor shall maintain at all times a copy of the most current version of the Licensed Software installed at the Department.
- h) If the Department allows maintenance and support services to lapse, the Department may at any time reinstate maintenance and support services with fifteen (15) day advance written notice to the Contractor. Upon such reinstatement, the Department will be responsible for payment of the maintenance and support fees beginning the date Contractor commences maintenance and support services. The Department shall not be responsible for payment of any separate fees or penalties in order to reinstate maintenance or support services.

10. HARDWARE MAINTENANCE & SUPPORT

- a) After acceptance of any Deliverable by the Department and subject to the terms, conditions and charges set forth in this Contract, Contractor represents and warrants that maintenance and support services for any hardware Deliverable shall be provided to the Department in accordance with the levels provided in the SMARTnet Maintenance and Support Services package purchased by Department, if any.
- b) The Department shall be responsible for Site work required for installation of hardware Deliverable(s) and for time and costs of materials expended or incurred by Contractor to repair damage to hardware Deliverables caused by the Department.
- c) Contractor shall not be responsible for the consequences of any hardware Deliverable repairs, adjustments, or modifications performed by any person not representing Contractor, unless the Contractor previously approved the performance of repairs by persons not representing the Contractor.
- d) Contractor shall maintain sufficient installed hardware Deliverable support services staff, replacement hardware Deliverable and ancillary equipment to satisfy the maintenance and support requirements provided under the applicable maintenance and support package.

11. RESERVED

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12. RESERVED

13. OTHER WARRANTIES

- a) Unless expressly stated otherwise in this Contract, Contractor hereby warrants that a Deliverable installed by Contractor, or installed by the Department in accordance with Contractor's instructions, shall function according to the Specifications on the Acceptance Date for such Deliverable, and that Contractor shall modify and/or replace such Deliverable as necessary to maintain ongoing reliability. This latter warranty shall not apply to any Deliverable deficiency caused by maintenance by a person other than the Contractor or its representative.
- b) If the ongoing performance of the Deliverable does not conform to the Specifications on the Acceptance Date for such Deliverable, Department shall give Contractor written notice of performance deficiencies. Contractor shall then have not more than a ten (10) calendar day cumulative cure period to correct such deficiencies. If the performance continues to be in nonconformance, the Contractor shall be in material default of this Contract and DAS, at its option, may thereupon take any one or more of the following actions:
 - 1. if the Warranty Period has not expired, terminate this Contract;
 - 2. Require Contractor replace said Deliverable at Contractor's expense with a functional Deliverable or competent Service;
 - 3. Terminate the Deliverable license or service without fee or charge to the Department, or further obligation or financial liability. In the event of such termination, the Contractor shall refund to the Department all monies paid to the Contractor no later than 15 days after termination, according to the following schedule:
 - (i) if termination is of a lump-sum payment perpetual license, repayment shall be determined by the point in the Term in which the Acceptance Date of the terminated Deliverable occurred:

a. 1st - 12th month: 100% of license fee paid

b. 13th - 24th month: 75% of license fee paid

c. 25th - 36th month: 50% of license fee paid

d. 37th month and over: 25% of license fee paid

- (ii) if termination is of associated services, or a periodic payment license, or a lump-sum payment non-perpetual license, all fees paid by the Department to the Contractor during the period following the event of material default shall be returned.
- c) The Contractor neither excludes nor modifies the implied warranties of merchantability and fitness for a particular purpose concerning the Deliverables offered under the terms and conditions of this Contract.

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14. PATENT, COPYRIGHT, LICENSE & PROPRIETARY RIGHT

- a) The Contractor shall provide to the Department reproductions of the patent, copyright, license or proprietary rights information notices which are applicable and were affixed to original Deliverables. Once the Department receives those notices, the Department shall promptly affix them to any copies made of the Deliverable. The Department shall maintain the confidentiality of any such Licensed Software Deliverable consistent with its privileged nature, and shall not divulge the Deliverable to make it available to any third party, except as may be noted elsewhere in this Contract or as it may be required under the Connecticut Freedom of Information Act. This obligation survives the expiration or early termination of this Contract.
- b) For the duration of the license, Department may make and maintain copies of the Licensed Software.
- c) In the event any Licensed Software Deliverable becomes the actual or prospective subject of any patent, copyright, license & proprietary rights claim or proceeding, Contractor may, at its discretion:
 - 1. Modify the Deliverable or substitute another equally suitable Deliverable (provided that the performance of the modified or substitute Deliverable equals or exceeds that of the original Deliverable);
 - 2. Obtain for the State or Department the right to continued use of the Deliverable; or
 - 3. If use of the Deliverable is prevented by injunction, take back the Deliverable and credit the State or Department for any charges as a result of enjoined use as follows:
 - a. If the Deliverable is a periodic payment license, Contractor shall promptly refund the Department the amount of the fees paid to the Contractor for the portion of the applicable term found to be infringing.
 - b. If the Deliverable is a lump-sum payment license, Contractor shall promptly refund the Department any license fee paid by the Department to the Contractor for the Licensed Software Deliverable as determined by the point in the Term in which the Acceptance Date of the terminated Deliverable occurred:
 - 1. 1st 12th month: 100% of license fee paid
 - 2. 13th 24th month: 75% of license fee paid
 - 3. 25th 36th month: 50% of license fee paid
 - 4. 37th month and over: 25% of license fee paid
- d) Contractor shall not have any liability for any infringement claim or proceeding based on the Department's use of a Deliverable for which it was neither designed nor intended.
- e) Any and all inventions or improvements to computer programs and/or base software specifically developed by the Contractor and paid for by the Department pursuant to this Contract will be owned by the State. The State shall retain all ownership rights to any such inventions or improvements.
- f) Any Alteration of a Licensed Software Deliverable that changes the operation or functionality of the Licensed Software Deliverable by the Department without prior written consent of Contractor shall void the obligations of Contractor under Sections 9 and 13 for such Deliverable.

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g) Neither the State nor the Department will reproduce, create derivative works, translate, reverse engineer or decompile the Licensed Software, in whole or in part, nor create or attempt to create, by reverse engineering or disassembling of the design, algorithms or other proprietary trade secrets of the Licensed Software.

h) The Department shall use the Licensed Software only in the pursuit of its own business operations.

15. CONFIDENTIALITY; NONDISCLOSURE

- a) The State shall exercise at least the same degree of care to safeguard any trade secrets or confidential information of Contractor Licensed Software as the State does its own property of a similar nature and shall take reasonable steps to assure that neither the Licensed Software nor any part thereof received by the State under this Contract shall be disclosed for reasons other than its own business operations. Such prohibition on disclosures shall not apply to disclosures by the State to its employees or its representatives, provided such disclosures are reasonably necessary to the State's use of the Deliverable, and provided further that the State shall take all reasonable steps to ensure that the Deliverable is not disclosed by such parties in contravention of this Contract. The State's performance of the requirements of this section shall be subject to the State of Connecticut Freedom of Information Act, as amended.
- b) The State shall use any Licensed Software only in the pursuit of its own business interests. The State shall not sell, lease, license or otherwise transfer with or without consideration, any such Deliverable to any third party, other than those non-designated third parties that reasonably have need to know and agree to abide by the terms of this section, or permit any third party to reproduce, copy or otherwise use such Deliverable.

16. PROTECTION OF CONFIDENTIAL INFORMATION

- a) Contractor and Contractor Parties, at their own expense, have a duty to and shall protect from a Confidential Information Breach any and all Confidential Information which they come to possess or control, wherever and however stored or maintained, in a commercially reasonable manner in accordance with current industry standards.
- b) Each Contractor or Contractor Party shall develop, implement and maintain a comprehensive data security program for the protection of Confidential Information. The safeguards contained in such program shall be consistent with and comply with the safeguards for protection of Confidential Information, and information of a similar character, as set forth in all applicable federal and state law and written policy of the Department or State concerning the confidentiality of Confidential Information. Such data-security program shall include, but not be limited to, the following:
 - 1. A security policy for employees related to the storage, access and transportation of data containing Confidential Information;
 - 2. Reasonable restrictions on access to records containing Confidential Information, including access to any locked storage where such records are kept;
 - 3. A process for reviewing policies and security measures at least annually;

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- 4. Creating secure access controls to Confidential Information, including but not limited to passwords; and
- 5. Encrypting of Confidential Information that is stored on laptops, portable devices or being transmitted electronically.
- The Contractor and Contractor Parties shall notify DAS, the Department and the Connecticut Office of c) the Attorney General as soon as practical, but no later than twenty-four (24) hours, after they become aware of or suspect that any Confidential Information which Contractor or Contractor Parties have come to possess or control has been subject to a Confidential Information Breach. If a Confidential Information Breach has occurred, the Contractor shall, within three (3) business days after the notification, present a credit monitoring and protection plan to the Commissioner of Administrative Services, the Department and the Connecticut Office of the Attorney General, for review and approval. Such credit monitoring or protection plan shall be made available by the Contractor at its own cost and expense to all individuals affected by the Confidential Information Breach. Such credit monitoring or protection plan shall include, but is not limited to reimbursement for the cost of placing and lifting one (1) security freeze per credit file pursuant to Connecticut General Statutes § 36a-701a. Such credit monitoring or protection plans shall be approved by the State in accordance with this section and shall cover a length of time commensurate with the circumstances of the Confidential Information Breach. The Contractors' costs and expenses for the credit monitoring and protection plan shall not be recoverable from DAS, the Department, any State of Connecticut entity or any affected individuals.
- d) The Contractor shall incorporate the requirements of this section in all subcontracts requiring each Contractor Party to safeguard Confidential Information in the same manner as provided for in this section.
- e) Nothing in this section shall supersede in any manner Contractor's or Contractor Party's obligations pursuant to HIPAA or any provisions of this Contract concerning the obligations of the Contractor as a Business Associate of Covered Entity.

17. DELIVERABLE REPLACEMENTS & UPGRADES

- a) At any time after the Effective Date, the Department may order replacement of any Deliverable with any other deliverable then available to the Department (referred to as Replacement Deliverable in this section to distinguish from the Deliverable being replaced). Replacement Deliverables are subject to evaluation and acceptance as set forth in Section 7.
- b) Contractor shall provide the Department with a discount or credit according to Contractor's policy then in effect or according to the credit shown below, whichever is greater:
 - 1. If the Replacement Deliverable is replacing a Deliverable that was provided by the Contractor under a lump sum payment perpetual license, the Department shall receive a credit toward the license fee for the Replacement Deliverable equal to a percentage of the license fee that was

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paid for the Deliverable to be replaced. The percentage shall be based on the length of time that has passed since the Acceptance Date for the Deliverable being replaced, as follows:

- 1 12 months = 75% of the license fee paid for the Deliverable
- 13 24 months = 50% of license fee paid for the Deliverable
- 25 36 months = 25% of license fee paid for the Deliverable
- 37 months or more = No credit
- 2. If the Replacement Deliverable is replacing a Deliverable that was provided by the Contractor under a periodic payment license, the Department shall not receive any credit toward the license fee for the Replacement Deliverable. License fee payments for the Deliverable being replaced shall terminate on the Acceptance Date of the Replacement Deliverable.
- 3. If the Replacement Deliverable is replacing a Deliverable that was provided by the Contractor under a lump-sum payment non-perpetual license, the Department shall receive a credit toward the Replacement Deliverable license fee equal to the prorated license fee for the period commencing the Acceptance Date of the Replacement Deliverable and the expiration date of the license term for the Deliverable being replaced.
- c) The Department shall be responsible for the applicable license fee for a Replacement Deliverable as of the Acceptance Date of the Replacement Deliverable.
- d) Contractor shall keep current any installed Deliverable or Replacement Deliverable throughout its license term by delivering, at no cost or expense to Department, the most current release of said Deliverable or Replacement Deliverable to the Department, provided that said Department has paid or will pay the most recent applicable annual maintenance charges.

18. RISK OF LOSS & INSURANCE

- a) The State shall not be liable to Contractor for any risk of Deliverable loss or damage while Deliverable is in transit, or while in the Department's possession, except when such loss or damage is due directly to the Department's negligence or intentional misconduct. Nothing in this section is intended nor shall it be construed, in any manner, as waiving or compromising the sovereign immunity of the State.
- b) Throughout the Term, Contractor shall maintain, at Contractor's sole cost and expense, a policy or policies of commercial general liability insurance, including contractual liability coverage, in an amount not less than \$1,000,000.00 for all damages arising out of bodily injuries to, or death of, all persons and injuries to or destruction of property, in any one accident or occurrence, and, subject to that limit per accident, a total (or aggregate) limit of \$2,000,000.00 per occurrence for all damages arising out of bodily injuries to, or death of, all persons and injuries to or destruction of property per policy period. Such insurance policy or policies shall name the State as additional insured. Contractor shall provide the State a certificate of insurance evidencing the above coverage on an annual basis and shall not begin performance of the Services until such a certificate has been provided to DAS, and, if requested, the Department.

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c) During the Term, and for a period of three (3) years thereafter, the Contractor shall carry Professional Liability Insurance in the amount of \$1,000,000 per Claim and Annual Aggregate. Contractor shall provide the State a certificate of insurance evidencing such Professional Liability Insurance coverage upon written request on an annual basis and shall not begin Performance of the Services until such a certificate has been provided to the Department.

- d) Throughout the Term, Contractor shall carry, at Contractor's sole cost and expense, an Information Security Privacy insurance policy with limits not less than \$1,000,000 per occurrence or claim, \$1,000,000 aggregate. Coverage shall be sufficiently broad to respond to the duties and obligations as is undertaken by Contractor in this Contract and shall include, but not be limited to, claims involving infringement of intellectual property, including but not limited to infringement of copyright, trademark, invasion of privacy violations, information theft, damage to or destruction of electronic information, release of private information, release of Confidential Information, alteration of electronic information, extortion and network security. The policy shall provide coverage for breach response costs as well as regulatory fines and penalties as well as credit monitoring expenses with limits sufficient to respond to these obligations.
- e) All insurance with the exception of the professional liability insurance required under (c) above must be written on an occurrence basis as opposed to "claims made" basis.

19. DELIVERABLE ALTERATIONS

- a) Alterations of any hardware Deliverable may be made only with the prior written consent of Contractor and/or manufacturer. Such consent shall not be unreasonably withheld or delayed and shall be provided without cost to Department.
- b) Any and all inventions or improvements to computer programs and/or base software specifically developed by the Contractor and paid for by the Department pursuant to this Contract shall be become the property of the State. The State shall retain all ownership rights to any such inventions or improvements.
- c) If any Deliverable Alteration interferes with the normal and satisfactory operation or maintenance and support of any Deliverable, or increases substantially the costs of maintenance and support thereof, or creates a safety hazard, the Department shall, upon receipt of written notice from Contractor, promptly restore the Deliverable to its pre-altered condition.
- d) The State hereby acknowledges and agrees Contractor may develop and market a new or substantially different product that either uses or performs all or part of the functions performed by an installed Deliverable developed for the State. Nothing contained in this Contract gives the State any rights with respect to such new or different product.

20. FORCE MAJEURE

Neither party shall be responsible for delays or failures in its obligations herein due to any cause beyond its reasonable control. Such causes shall include, but not be limited to, strikes, lockouts, riot, sabotage, rebellion,

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insurrection, acts of war or the public enemy, acts of terrorism, unavailable raw materials, telecommunication or power failure, fire, flood, earthquake, epidemics, natural disasters, and acts of God.

21. ANTITRUST

Contractor hereby irrevocably assigns to the State of Connecticut all rights, title and interest in and to all Claims associated with this Contract that Contractor now has or may or will have and that arise under the antitrust laws of the United States, 15 USC Section 1, et seq. and the antitrust laws of the State of Connecticut, Connecticut General Statute § 35-24, et seq., including but not limited to any and all Claims for overcharges. This assignment shall become valid and effective immediately upon the accrual of a Claim without any further action or acknowledgment by the parties.

22. GENERAL PROVISIONS

- a) Section headings and document titles used in this Contract are included for convenience only and shall not be used in any substantive interpretation of this Contract.
- b) If any term or condition of this Contract is decided by a proper authority to be invalid, the remaining provisions of the Contract shall be unimpaired and the invalid provision shall be replaced by a provision which comes closest to the intention underlying the invalid provision. Contractor shall comply with the statutes, regulations, Executive Orders and policies incorporated into this Contract to the extent that such statutes, regulations, Executive Orders and/or policies are applicable to Contractor in connection with its Performance under this Contract.
- c) The failure at any time by either party to this Contract to require performance by the other party of any provision hereof shall not affect in any way the full right to require such performance at any time thereafter. The failure of either party to enforce or pursue a right or remedy shall not constitute a waiver of the right or remedy itself, unless such a waiver is expressed in writing and signed by a duly authorized representative of the waiving party.
- In any case where the consent or approval of either party is required to be obtained under this Contract, such consent or approval shall not be unreasonably withheld or delayed. No such consent or approval shall be valid unless in writing and signed by a duly authorized representative of that party. Such consent or approval shall apply only to the given instance, and shall not be deemed to be a consent to, or approval of, any subsequent like act or inaction by either party.
- e) The Department shall not remove or destroy any proprietary markings or proprietary legends placed upon or contained within any Deliverable.
- f) Except as may be otherwise provided for in this Contract, the Department shall not assign, mortgage, alter, relocate or give up possession of any Deliverable to which Contractor retains title without the prior written consent of Contractor.
- g) Contractor represents and warrants that it shall not, without prior written consent from the State, make any reference to the Department or the State in any of Contractor's advertising or news releases. The Contractor may use the State's and/or the Department's name as a specific citation within proposals it submits.
- h) Contractor shall execute any and all documents or to take any actions which may be reasonably

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necessary to perfect the rights granted to the State in Section 14.

- i) Neither Department nor Contractor's personnel who had substantive contact with personnel of the other in the course of the Performance of the Services hereunder shall directly or indirectly employ, solicit, engage or retain the services of such an employee of the other party to this Contract during its Term and for a period of one year from the Termination of this Contract or such longer period as may be required by State statute. This provision shall not restrict the right of either party to solicit or recruit generally in the media.
- j) The Department shall cooperate with Contractor in the Performance by Contractor of the services hereunder, including, (i) providing Contractor with adequate working space, equipment and facilities and timely access to data, information, and personnel of the State; (ii) providing experienced and qualified personnel to perform their assigned tasks and duties in a competent and timely fashion; (iii) providing a stable, fully functional system infrastructure environment which will support the Deliverables and allow Contractor and the Department to work productively; and (iv) promptly notifying Contractor of any issues, concerns or disputes with respect to the services provided by Contractor hereunder. The Contractor shall not be responsible for, among other things, the performance of the Department's personnel and agents, and the accuracy and completeness of all data and information provided to Contractor by the Department for purposes of the performance of the services hereunder.
- k) Each of the State and Contractor is an independent contractor and neither of them is, nor shall be considered to be, nor shall purport to act as, the other's agent, partner, fiduciary, joint venturer, or representative.
- l) Contractor may (i) provide any Services to any person or entity, and (ii) develop for itself, or for others, materials or processes including those that may be similar to those produced as a result of the services hereunder, provided that, Contractor complies with its obligations of confidentiality set forth in Sections 14, 15 and 16.
- m) All references in this Contract to any statute, public act, regulation, code or executive order shall mean such statute, public act, regulation, code or executive order, respectively, as it has been amended, replaced or superseded at any time. Notwithstanding any language in this Contract that relates to such statute, public act, regulation, code or executive order, and notwithstanding a lack of a formal amendment to this Contract, this Contract shall always be read and interpreted as if it contained the most current and applicable wording and requirements of such statute, public act, regulation, code or executive order as if their most current language had been used in and requirements incorporated into this Contract at the time of its execution.

23. COMMUNICATIONS

a) Unless notified otherwise by the other party in writing, correspondence, notices, and coordination between the parties to this Contract as to general business matters or the terms and conditions herein shall be directed to:

State: State of Connecticut, Department of Administrative Services

Procurement Division

450 Columbus Boulevard, Suite 1202

Hartford, CT 06103

Attention: Susanne Hawkins

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<u>Contractor:</u> ePlus Technology, inc.

45 Shawmut Road, Suite 100

Canton, MA 02021 Attention: Steve Low

b) Details regarding Contractor invoices and all technical or day-to-day administrative matters pertaining to any Deliverable shall be directed to:

Department: The individual specified in the applicable Purchase Order

Contractor: The individual designated by Contractor in their Proposal or as the Contractor may

otherwise designate in writing to the Department.

24. RESERVED

25. WHISTLEBLOWER PROVISION

This Contract may be subject to the provisions of Section 4-61dd of the Connecticut General Statutes. In accordance with this statute, if an officer, employee or appointing authority of the Contractor takes or threatens to take any personnel action against any employee of the Contractor in retaliation for such employee's disclosure of information to any employee of the contracting state or quasi-public agency or the Auditors of Public Accounts or the Attorney General under the provisions of subsection (a) of such statute, the Contractor shall be liable for a civil penalty of not more than five thousand dollars for each offense, up to a maximum of twenty per cent of the value of this Contract. Each violation shall be a separate and distinct offense and in the case of a continuing violation, each calendar day's continuance of the violation shall be deemed to be a separate and distinct offense. The State may request that the Attorney General bring a civil action in the Superior Court for the Judicial District of Hartford to seek imposition and recovery of such civil penalty. In accordance with subsection (f) of such statute, each large state contractor, as defined in the statute, shall post a notice of the provisions of the statute relating to large state contractors in a conspicuous place which is readily available for viewing by the employees of the Contractor.

26. DISCLOSURE OF PUBLIC RECORDS PROVISION

This Contract may be subject to the provisions of Section 1-218 of the Connecticut General Statutes. In accordance with this statute, each contract in excess of two million five hundred thousand dollars between a public agency and a person for the performance of a governmental function shall (a) provide that the public agency is entitled to receive a copy of records and files related to the performance of the governmental function, and (b) indicate that such records and files are subject to FOIA and may be disclosed by the public agency pursuant to FOIA. No request to inspect or copy such records or files shall be valid unless the request is made to the public agency in accordance with FOIA. Any complaint by a person who is denied the right to

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inspect or copy such records or files shall be brought to the Freedom of Information Commission in accordance with the provisions of Sections 1-205 and 1-206 of the Connecticut General Statutes.

27. FORUM AND CHOICE OF LAW

The parties deem the Contract to have been made in the City of Hartford, State of Connecticut. Both parties agree that it is fair and reasonable for the validity and construction of the Contract to be, and it shall be, governed by the laws and court decisions of the State of Connecticut, without giving effect to its principles of conflicts of laws. To the extent that any immunities provided by Federal law or the laws of the State of Connecticut do not bar an action against the State, and to the extent that these courts are courts of competent jurisdiction, for the purpose of venue, the complaint shall be made returnable to the Judicial District of Hartford only or shall be brought in the United States District Court for the District of Connecticut only, and shall not be transferred to any other court, provided, however, that nothing here constitutes a waiver or compromise of the sovereign immunity of the State of Connecticut. The Contractor waives any objection which it may now have or will have to the laying of venue of any Claims in any forum and further irrevocably submits to such jurisdiction in any suit, action or proceeding.

28. BREACH

- a) If either party breaches the Contract in any respect, the non-breaching party shall provide written notice of the breach to the breaching party by overnight or certified mail, return receipt requested, to the most current address the breaching party has furnished for the purposes of correspondence and afford the breaching party an opportunity to cure within thirty (30) days from the date that the breaching party receives the notice. In the case of a Contractor breach, DAS may set forth any period greater or less than thirty (30) days, so long as such time period is otherwise consistent with the provisions of this Contract (for the purposes of this paragraph, the time period set forth by the non-breaching party shall be referred to as the "right to cure period"). The right to cure period shall be extended if the non-breaching party is satisfied that the breaching party is making a good faith effort to cure, but the nature of the breach is such that it cannot be cured within the right to cure period.
- b) In the event of a breach, DAS may require the Contractor to prepare and submit to DAS or the Department a Corrective Action Plan in connection with an identified breach. The Corrective Action Plan shall provide a detailed explanation of the reasons for the cited deficiency(ies), the Contractor's assessment or diagnosis of the cause, and a specific proposal to cure or resolve the deficiency(ies). The Contractor shall submit the Corrective Action Plan within ten (10) business days following the request for the plan by the State and is subject to approval by the Department or DAS, which approval shall not unreasonably be withheld. Notwithstanding the submission and acceptance of a Corrective Action Plan, Contractor remains responsible for achieving all Performance criteria. The acceptance of a Corrective Action Plan shall not excuse prior substandard Performance, relieve Contractor of its duty to comply with Performance standards, or prohibit the State from pursuing additional remedies or other approaches to correct substandard Performance.
- c) The written notice of the breach may include an effective Termination date. If the identified breach is not cured by the stated Termination date, unless otherwise modified by the non-breaching party in writing prior to such date, no further action shall be required of any party to effect the Termination as of the stated date. If the notice does not set forth an effective Termination date, the non-breaching party shall be required

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to provide the breaching party no less than twenty four (24) hours written notice prior to terminating the Contract, such notice to be provided in accordance with Section 29(c).

- d) If the Department reasonably and in good faith determines the Contractor has not Performed in accordance with the Contract, the State may withhold payment in whole or in part in an amount reasonably related to the non-performance pending resolution of the Performance issue, provided that the State notifies the Contractor in writing prior to the date that the payment would have been due.
- e) Notwithstanding any provisions in this Contract, DAS may terminate this Contract with no right to cure period for Contractor's breach or violation of any of the provisions in the section concerning Representations and Warranties and revoke any consent to assignments given as if the assignments had never been requested or consented to, without liability to the Contractor or Contractor Parties or any third party.
- f) Termination under this Breach section is subject to the provisions of the Termination section in this Contract.

29. TERMINATION

- a) Notwithstanding any provisions in this Contract, the DAS, through a duly authorized employee, may Terminate the Contract whenever DAS makes a written determination that such Termination is in the best interests of the State. DAS shall notify the Contractor in writing of Termination pursuant to this section, which notice shall specify the effective date of Termination and the extent to which the Contractor must complete its Performance under the Contract prior to such date.
- b) Notwithstanding any provisions in this Contract, DAS, through a duly authorized employee, may, after making a written determination that the Contractor has breached the Contract, Terminate the Contract in accordance with the provisions in the Breach section of this Contract.
- c) DAS shall send the notice of Termination via certified mail, return receipt requested, to the Contractor at the most current address which the Contractor has furnished to DAS for purposes of correspondence, or by hand delivery. Upon receiving the notice from the DAS, the Contractor shall immediately discontinue all services affected in accordance with the notice, undertake commercially reasonable efforts to mitigate any losses or damages and deliver to the Department all Records. The Records are deemed to be the property of the Department and the Contractor shall deliver them to the Department no later than thirty (30) days after the Termination of the Contract or fifteen (15) days after the Contractor receives a written request from the Department for the Records. The Contractor shall deliver those Records that exist in electronic, magnetic or other intangible form in a non-proprietary format, such as, but not limited to, ASCII or .TXT.
- d) Upon receipt of a written notice of Termination from DAS, the Contractor shall cease operations as DAS directs in the notice, and take all actions that are necessary or appropriate, or that DAS may reasonably direct, for the protection, and preservation of the Goods and any other property. Except for any work which DAS directs the Contractor to Perform in the notice prior to the effective date of Termination, and except as otherwise provided in the notice, the Contractor shall terminate or conclude all existing subcontracts and purchase orders and shall not enter into any further subcontracts, purchase orders or commitments.
- e) The Department shall, within forty-five (45) days of the effective date of Termination, reimburse the Contractor for its Performance rendered and accepted by the Department, in addition to all reasonable costs, incurred after Termination in completing those portions of the Performance which the notice required the

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Contractor to complete. However, the Contractor is not entitled to receive and the Department is not obligated to tender to the Contractor any payments for anticipated or lost profits. Upon request by DAS, the Contractor shall assign to DAS or the Department, or any replacement contractor which DAS or the Department designates, all subcontracts, purchase orders, and other information pertaining to its Performance, and remove from State premises, whether leased or owned, all of Contractor's property, equipment, waste material and rubbish related to its Performance, all as DAS may request.

- f) For breach or violation of any of the provisions in the section concerning Representations and Warranties, the DAS may Terminate the Contract in accordance with its terms and revoke any consents to assignments given as if the assignments had never been requested or consented to, without liability to the Contractor or Contractor Parties or any third party.
- g) Upon Termination of the Contract, all rights and obligations shall be null and void, so that no party shall have any further rights or obligations to any other party, except with respect to the sections which survive Termination. All representations, warranties, agreements and rights of the parties under the Contract shall survive such Termination to the extent not otherwise limited in the Contract and without each one of them having to be specifically mentioned in the Contract.
- h) Termination of the Contract pursuant to this section shall not be deemed to be a breach of the Contract by the State.

30. REPRESENTATIONS AND WARRANTIES

The Contractor represents and warrants to the State for itself and the Contractor Parties that:

- a) if they are entities, they are duly and validly existing under the laws of their respective states of organization and authorized to conduct business in the State of Connecticut in the manner contemplated by the Contract. Further, as appropriate, they have taken all necessary action to authorize the execution, delivery and Performance of the Contract and have the power and authority to execute, deliver and Perform their obligations under the Contract;
- b) they will comply with all applicable State and Federal laws and municipal ordinances in satisfying their obligations to the State under and pursuant to the Contract, including, but not limited to (1) Connecticut General Statutes Title 1, Chapter 10, concerning the State's Codes of Ethics and (2) Title 4a concerning State purchasing, including, but not limited to Section 22a-194a concerning the use of polystyrene foam;
- c) the execution, delivery and Performance of the Contract will not violate, be in conflict with, result in a breach of or constitute (with or without due notice and/or lapse of time) a default under any of the following, as applicable: (1) any provision of law; (2) any order of any court or the State; or (3) any indenture, agreement, document or other instrument to which it is a party or by which it may be bound;
- d) they are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any governmental entity;
- e) as applicable, they have not, within the three years preceding the Contract, in any of their current or former jobs, been convicted of, or had a civil judgment rendered against them or against any person who

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would Perform under the Contract, for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a transaction or contract with any governmental entity. This includes, but is not limited to, violation of Federal or state antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records or property, making false statements, or receiving stolen property;

- f) they are not presently indicted for or otherwise criminally or civilly charged by any governmental entity with commission of any of the offenses listed above;
- g) they have not within the three years preceding the Contract had one or more contracts with any governmental entity terminated for breach or default;
- h) they have not employed or retained any entity or person, other than a bona fide employee working solely for them, to solicit or secure the Contract and that they have not paid or agreed to pay any entity or person, other than a bona fide employee working solely for them, any fee, commission, percentage, brokerage fee, gifts, or any other consideration contingent upon or resulting from the award or making of the Contract or any assignments made in accordance with the terms of the Contract;
- i) to the best of their knowledge, there are no Claims involving the Contractor or Contractor Parties that might reasonably be expected to materially adversely affect their businesses, operations, assets, properties, financial stability, business prospects or ability to Perform fully under the Contract;
- they shall disclose, to the best of their knowledge, to the State in writing any Claims involving them that might reasonably be expected to materially adversely affect their businesses, operations, assets, properties, financial stability, business prospects or ability to Perform fully under the Contract, no later than twenty (20) calendar days after becoming aware of any such Claims. For purposes of the Contractor's obligation to disclose any Claims to the State, the ten (10) calendar days in the section of this Contract concerning disclosure of Contractor Parties litigation shall run consecutively with the ten (10) days provided for in this representation and warranty;
- k) their participation in the Solicitation process is not a conflict of interest or a breach of ethics under the provisions of Title 1, Chapter 10 of the Connecticut General Statutes concerning the State's Code of Ethics;
- I) the proposal submitted by Contractor in response to the Solicitation was not made in connection or concert with any other person, entity or proposer, including any affiliate (as defined in the Tangible Personal Property section of this Contract) of the proposer, submitting a proposal for the same Solicitation, and is in all respects fair and without collusion or fraud;
- m) they are able to Perform under the Contract using their own resources or the resources of a party who was not a proposer;
- n) the Contractor shall obtain in a written contract all of the representations and warranties in this section from any Contractor Parties and require that provision be included in any contracts and purchase orders with such Contractor Parties;

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o) they have paid all applicable workers' compensation second injury fund assessments concerning all previous work done in Connecticut; they have a record of compliance with Occupational Health and Safety Administration regulations without any unabated, willful or serious violations;

- p) they are not delinquent in the payment of unemployment compensation contributions;
- q) they are not delinquent in the payment of any taxes owed, or, that they have filed a sales tax security bond, and they have, if and as applicable, filed for motor carrier road tax stickers and have paid all outstanding road taxes;
- r) all of their vehicles have current registrations and, unless such vehicles are no longer in service, they shall not allow any such registrations to lapse;
- s) each Contractor Party has vested in the Contractor plenary authority to bind the Contractor Parties to the full extent necessary or appropriate to ensure full compliance with and Performance in accordance with all of the terms and conditions of the Contract and that all appropriate parties shall also provide, no later than fifteen (15) days after receiving a request from DAS or the Department, such information as DAS or the Department may require to evidence, in their sole determination, compliance with this section;
- t) they either own or have the authority to use all the Goods;
- u) to the best of Contractor's knowledge, the Goods do not infringe or misappropriate any patent, copyright, trade secret or other intellectual property right of a third party;
- v) the Department's use of any Goods in a manner consistent with this Contract shall not infringe or misappropriate any patent, trade secret or other intellectual property right of a third party;
- w) if they procure any Goods, they shall sub-license such Goods and that the Department shall be afforded the full benefits of any manufacturer or subcontractor licenses for the use of the Goods; and
- x) they shall assign or otherwise transfer to the Department, or afford the Department the full benefits of any manufacturer's warranty for the Goods, to the extent that such warranties are assignable or otherwise transferable to the Department.

31. DISCLOSURE OF CONTRACTOR PARTIES LITIGATION

The Contractor shall require that all Contractor Parties, as appropriate, disclose to the Contractor, to the best of their knowledge, any Claims involving the Contractor Parties that might reasonably be expected to materially adversely affect their businesses, operations, assets, properties, financial stability, business prospects or ability to Perform fully under the Contract, no later than twenty (20) calendar days after becoming aware of any such Claims. Disclosure shall be in writing.

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32. STATE COMPTROLLER'S SPECIFICATIONS

In accordance with Conn. Gen. Stat. § 4d-31, this Contract is deemed to have incorporated within it, and the Contractor shall deliver the Goods and Services in compliance with, all specifications established by the State Comptroller to ensure that all policies, procedures, processes and control systems, including hardware, software and protocols, which are established or provided by the Contractor or Contractor Parties, are compatible with and support the State's core financial systems, including but not limited to, accounting, payroll, time and attendance, and retirement systems.

33. CHIEF INFORMATION OFFICER SUBCONTRACT APPROVAL

In accordance with Conn. Gen. Stat. § 4d-32, the Contractor shall not award a subcontract for work under this Contract without having first obtained the written approval of the Chief Information Officer of the Department of Administrative Services or their designee of the selection of the subcontractor and of the provisions of the subcontract. The Contractor shall deliver a copy of each executed subcontract or amendment to the subcontract to the Chief Information Officer, who shall maintain the subcontract or amendment as a public record, as defined in Conn. Gen. Stat. § 1-200.

34. RIGHTS TO AND INTEGRITY OF PUBLIC RECORDS

In accordance with Conn. Gen. Stat. § 4d-34, (a) neither the Contractor nor Contractor Parties shall have any Title in or to (1) any public records which the Contractor or Contractor Parties possess, modify or create pursuant to a contract, subcontract or amendment to a contract or subcontract, or (2) any modifications by such contractor, subcontractor, employee or agent to such public records; (b) neither the Contractor nor Contractor Parties shall impair the integrity of any public records which they possess or create; and (c) public records which the Contractor or Contractor Parties possess, modify or create pursuant to this Contract or other contract, subcontract or amendment to a contract or subcontract shall at all times and for all purposes remain the property of the State. For purposes of this section, "public records" shall have the meaning set forth in Conn. Gen. Stat. § 4-33, as it may be modified from time to time.

35. PUBLIC RECORDS AND FOIA

In accordance with Conn. Gen. Stat. § 4d-35, any public record which a state agency provides to the Contractor or Contractor Parties shall remain a public record for the purposes of Conn. Gen. Stat. § 1-210(a). With regard to any public records, the State, the Contractor and Contractor Parties shall have a joint and several obligation to comply with the obligations of the state agency under the Freedom of Information Act (FOIA), as defined in Conn. Gen. Stat. §1-200, provided that the determination of whether or not to disclose a particular record or type of record shall be made by such state agency.

36. DISCLOSURE OF PUBLIC RECORDS

In accordance with Conn. Gen. Stat. § 4d-36, neither the Contractor nor Contractor Parties shall disclose to the public any public records (a) which they possess, modify or create pursuant to this Contract or any contract, subcontract or amendment to a contract or subcontract and (b) which a state agency (1) is prohibited from

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disclosing pursuant to state or federal law in all cases, (2) may disclose pursuant to state or federal law only to certain entities or individuals or under certain conditions or (3) may withhold from disclosure pursuant to state or federal law. This provision shall not be construed to prohibit the Contractor from disclosing such public records to any Contractor Parties to carry out the purposes of its subcontract. For purposes of this section, "public records" shall have the meaning set forth in Conn. Gen. Stat. § 1-200, as it may be modified from time to time.

37. PROFITING FROM PUBLIC RECORDS

In accordance with Conn. Gen. Stat. § 4d-37, neither the Contractor nor Contractor Parties shall sell, market or otherwise profit from the disclosure or use of any public records which are in their possession pursuant to this Contract or any contract, subcontract or amendment to a contract or subcontract, except as authorized in this Contract. For purposes of this section, "public records" shall have the meaning set forth in Conn. Gen. Stat. § 1-200, as it may be modified from time to time.

38. CONTRACTOR'S OBLIGATION TO NOTIFY DAS CONCERNING PUBLIC RECORDS

In accordance with Conn. Gen. Stat. § 4d-38, if the Contractor or Contractor Parties learn of any violation of the provisions of Conn. Gen. Stat. §§ 4d-36 or 4d-37 they shall, no later than seven calendar days after learning of such violation, notify the Chief Information Officer of such violation.

39. GENERAL ASSEMBLY ACCESS TO RECORDS

In accordance with Conn. Gen. Stat. § 4d-40, the Joint Committee on Legislative Management and each nonpartisan office of the General Assembly shall continue to have access to DAS records that is not less than the access that said committee and such offices have on July 1, 1997.

40. CONTINUITY OF SYSTEMS

- a) This section is intended to comply with Conn. Gen. Stat. §4d-44, as it may be amended.
- b) The Contractor acknowledges that the Deliverables and associated services are important to the function of State government and that they must continue without interruption. Pursuant to Conn. Gen. Stat. §4d-44, as it may be amended, if the work under the Contract, any subcontract, or amendment to either, is transferred back to the State or to another contractor at any time for any reason, then the Contractor shall cooperate fully with the State, and do and Perform all acts and things that DAS deems to be necessary or appropriate, to ensure continuity of state agency information system and telecommunication system facilities, equipment and services so that there is no disruption or interruption in Performance as required or permitted in the Contract. The Contractor shall not enter into any subcontract for any part of the Performance under the Contract without approval of such subcontract by DAS, as required by Conn. Gen. Stat. §4d-32, as it may be amended, and without such subcontract including a provision that obligates the subcontractor to comply fully with Conn. Gen. Stat. §4d-44, as it may be amended, as if the subcontractor were in fact the Contractor. The Contractor shall make a full and complete disclosure of and delivery to DAS or its representatives of all Records and "Public Records," as that term is defined in Conn. Gen. Stat. §4d-33, as it may be amended, in

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whatever form they exist or are stored and maintained and wherever located, directly or indirectly concerning the Contract.

- c) The parties shall follow the below applicable and respective procedures in order to ensure the orderly transfer to the State the following:
 - 1. facilities and equipment: Unless a shorter period is necessary or appropriate to ensure compliance with subsection (a) above, in which case that shorter period shall apply, the Contractor shall deliver to DAS, F.O.B. Hartford, Connecticut or other State location which DAS identifies, all facilities and equipment related to or arising out of the Contract, subcontract or amendment, no later than 10 days from the date that the work under the Contract is transferred back to the State or to another contractor for any reason. The Contractor shall deliver the facilities and equipment to DAS, during DAS's business hours, in good working order and in appropriately protective packaging to ensure delivery without damage. Concurrent with this delivery, the Contractor shall also deliver all related operation manuals and other documentation in whatever form they exist and a list of all related passwords and security codes;
 - 2. software Deliverables created or modified pursuant to the Contract, subcontract or amendment: Unless a shorter period is necessary or appropriate to ensure compliance with subsection (a) above, in which case that shorter period shall apply, the Contractor shall deliver to DAS, F.O.B. Hartford, Connecticut or other location which DAS identifies, all Deliverables, no later than 10 days from the date that the work under the SOW or Contract is transferred back to the State or to another contractor for any reason. The Contractor shall deliver such Deliverables to DAS, during DAS's business hours, in good working order, and if equipment shall be delivered, in appropriately protective packaging to ensure delivery without damage. Concurrent with this delivery, the Contractor shall also deliver all Deliverable-related operation manuals and other documentation in whatever form they exist, if delivery of such manuals and documentation is required by this Contract or the SOW for such Deliverable, and a list of all Deliverable passwords and security codes; and
 - 3. Public Records, as defined in Conn. Gen. Stat. §4d-33, as it may be amended, which the Contractor or Contractor Parties possess or create pursuant to the Contract, subcontract or amendment: Unless a shorter period is necessary or appropriate to ensure compliance with subsection (a) above, in which case that shorter period shall apply, the Contractor shall deliver to DAS, F.O.B. Hartford, Connecticut or other State location which DAS identifies, all Public Records created or modified pursuant to the Contract, Statement of Work, subcontract or amendment and requested in writing by DAS (provided that Contractor may redact confidential information of Contractor, its personnel or third parties to the extent permitted by applicable law) no later than the latter of (1) the time specified in the section in this Contract concerning Termination for the return of Public Records and (2) 10 days from the date that the work under the Contract or Statement of Work is transferred back to the State or to another contractor for any reason. The Contractor shall deliver to DAS those Public Records in electronic, magnetic or other intangible form in a non-proprietary format, such as, but not limited to, ASCII or TXT. The Contractor shall deliver to DAS, during DAS's business hours, those Public Records and a list of all applicable passwords and security codes, all in appropriately protective packaging to ensure delivery without damage.

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d) If the Contractor employs former State employees, the Contractor shall facilitate the exercising of any reemployment rights that such State employees may have with the State, including, but not limited to, affording them all reasonable opportunities during the workday to interview for State jobs. The Contractor shall include language similar to this section in all of its contracts with its subcontractors and applicable Contractor Parties so that they are similarly obligated.

41. TANGIBLE PERSONAL PROPERTY

- a) The Contractor on its behalf and on behalf of its Affiliates, as defined below, shall comply with the provisions of Conn. Gen. Stat. §12-411b, as follows:
 - 1. For the term of the Contract, the Contractor and its Affiliates shall collect and remit to the State of Connecticut, Department of Revenue Services, any Connecticut use tax due under the provisions of Chapter 219 of the Connecticut General Statutes for items of tangible personal property sold by the Contractor or by any of its Affiliates in the same manner as if the Contractor and such Affiliates were engaged in the business of selling tangible personal property for use in Connecticut and had sufficient nexus under the provisions of Chapter 219 to be required to collect Connecticut use tax;
 - 2. A customer's payment of a use tax to the Contractor or its Affiliates relieves the customer of liability for the use tax;
 - The Contractor and its Affiliates shall remit all use taxes they collect from customers on or before the due date specified in the Contract, which may not be later than the last day of the month next succeeding the end of a calendar quarter or other tax collection period during which the tax was collected;
 - 4. The Contractor and its Affiliates are not liable for use tax billed by them but not paid to them by a customer; and
 - 5. Any Contractor or Affiliate who fails to remit use taxes collected on behalf of its customers by the due date specified in the Contract shall be subject to the interest and penalties provided for persons required to collect sales tax under chapter 219 of the general statutes.
- b) For purposes of this section of the Contract, the word "Affiliate" means any person, as defined in Section 12-1 of the general statutes, that controls is controlled by, or is under common control with another person. A person controls another person if the person owns, directly or indirectly, more than ten per cent of the voting securities of the other person. The word "voting security" means a security that confers upon the holder the right to vote for the election of members of the board of directors or similar governing body of the business, or that is convertible into, or entitles the holder to receive, upon its exercise, a security that confers such a right to vote. "Voting security" includes a general partnership interest.
- c) The Contractor represents and warrants that each of its Affiliates has vested in the Contractor plenary authority to so bind the Affiliates in any agreement with the State of Connecticut. The Contractor on its own behalf and on behalf of its Affiliates shall also provide, no later than 30 days after receiving a request by the State's contracting authority, such information as the State may require to ensure, in the State's sole determination, compliance with the provisions of Chapter 219 of the Connecticut General Statutes, including, but not limited to, §12-411b.

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42. INDEMNIFICATION

- a) The Contractor shall indemnify, defend and hold harmless the State and its officers, representatives, agents, servants, employees, successors and assigns from and against any and all (1) Claims arising, directly or indirectly, in connection with the Contract for the acts of commission or omission (collectively, the "Acts") of the Contractor or Contractor Parties; and (2) liabilities, damages, losses, costs and expenses, including but not limited to, attorneys' and other professionals' fees, arising, directly or indirectly, in connection with Claims, Acts or the Contract. The Contractor shall use counsel reasonably acceptable to the State in carrying out its obligations under this section. The Contractor's obligations under this section to indemnify, defend and hold harmless against Claims includes Claims concerning confidentiality of any part of or all of the Contractor's bid, proposal or any Records, any intellectual property rights, other proprietary rights of any person or entity, copyrighted or non-copyrighted compositions, secret processes, patented or unpatented inventions, articles or appliances furnished or used in the Performance.
- b) The Contractor shall not be responsible for indemnifying or holding the State harmless from any liability arising due to the negligence of the State or any third party acting under the direct control or supervision of the State.
- c) The Contractor shall reimburse the State for any and all damages to the real or personal property of the State caused by the Acts of the Contractor or any Contractor Parties. The State shall give the Contractor reasonable notice of any such Claims.
- d) The Contractor's duties under this section shall remain fully in effect and binding in accordance with the terms and conditions of the Contract, without being lessened or compromised in any way, even where the Contractor is alleged or is found to have merely contributed in part to the Acts giving rise to the Claims and/or where the State is alleged or is found to have contributed to the Acts giving rise to the Claims.
- e) The Contractor shall carry and maintain at all times during the term of the Contract, and during the time that any provisions survive the term of the Contract, sufficient commercial general liability insurance to satisfy its obligations under this Contract. The Contractor shall cause the State to be named as an additional insured on the policy and shall provide (1) a certificate of insurance, (2) the declaration page and (3) the additional insured endorsement to the policy to DAS all in an electronic format acceptable to DAS prior to the Effective Date of the Contract evidencing that the State is an additional insured. The Contractor shall not begin Performance until the delivery of these 3 documents to DAS. Contractor shall provide an annual electronic update of the 3 documents to DAS on or before each anniversary of the Effective Date during the Contract Term. The State shall be entitled to recover under the insurance policy even if a body of competent jurisdiction determines that the State is contributorily negligent.
- f) This section shall survive the Termination of the Contract and shall not be limited by reason of any insurance coverage.

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43. SOVEREIGN IMMUNITY

The parties acknowledge and agree that nothing in the Contract shall be construed as a modification, compromise or waiver by the State of any rights or defenses of any immunities provided by Federal law or the laws of the State of Connecticut to the State or any of its officers and employees, which they may have had, now have or will have with respect to all matters arising out of the Contract. To the extent that this section conflicts with any other section, this section shall govern.

44. SUMMARY OF STATE ETHICS LAWS

Pursuant to the requirements of Section 1-101qq of the Connecticut General Statutes, the summary of State ethics laws developed by the State Ethics Commission pursuant to Section 1-81b of the Connecticut General Statutes is incorporated by reference into and made a part of the Contract as if the summary had been fully set forth in the Contract.

45. AUDIT AND INSPECTION OF PLANTS, PLACES OF BUSINESS AND RECORDS.

- a) The State and its agents, including, but not limited to, the Connecticut Auditors of Public Accounts, Attorney General and State's Attorney and their respective agents, may, at reasonable hours, inspect and examine all of the parts of the Contractor's and Contractor Parties' plants and places of business which, in any way, are related to, or involved in, the performance of this Contract.
- b) The Contractor shall maintain, and shall require each of the Contractor Parties to maintain, accurate and complete Records. The Contractor shall make all of its and the Contractor Parties' Records available at all reasonable hours for audit and inspection by the State and its agents.
- c) The State shall make all requests for any audit or inspection in writing and shall provide the Contractor with at least twenty-four (24) hours' notice prior to the requested audit and inspection date. If the State suspects fraud or other abuse, or in the event of an emergency, the State is not obligated to provide any prior notice.
- d) The Contractor will pay for all costs and expenses of any audit or inspection which reveals information that, in the sole determination of the State, is sufficient to constitute a breach by the Contractor under this Contract. The Contractor will remit full payment to the State for such audit or inspection no later than 30 days after receiving an invoice from the State. If the State does not receive payment within such time, the State may setoff the amount from any moneys which the State would otherwise be obligated to pay the Contractor in accordance with this Contract's Setoff provision.
- e) The Contractor shall keep and preserve or cause to be kept and preserved all of its and Contractor Parties' Records until three (3) years after the latter of (i) final payment under this Contract, or (ii) the expiration or earlier termination of this Contract, as the same may be modified for any reason. The State may request an audit or inspection at any time during this period. If any Claim or audit is started before the expiration of this period, the Contractor shall retain or cause to be retained all Records until all Claims or audit findings have been resolved.

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f) The Contractor shall cooperate fully with the State and its agents in connection with an audit or inspection. Following any audit or inspection, the State may conduct and the Contractor shall cooperate with an exit conference.

g) The Contractor shall incorporate this entire section verbatim into any contract or other agreement that it enters into with any Contractor Party.

46. CAMPAIGN CONTRIBUTION RESTRICTION

For all State contracts, defined in Conn. Gen. Stat. §9-612(g)(1) as having a value in a calendar year of \$50,000 or more, or a combination or series of such agreements or contracts having a value of \$100,000 or more, the authorized signatory to this Contract expressly acknowledges receipt of the State Elections Enforcement Commission's notice advising state contractors of state campaign contribution and solicitation prohibitions, and will inform its principals of the contents of the notice, as set forth in "Notice to Executive Branch State Contractors and Prospective State Contractors of Campaign Contribution and Solicitation Limitations," attached as Exhibit C.

47. EXECUTIVE ORDERS

This Contract is subject to the provisions of Executive Order No. Three of Governor Thomas J. Meskill, promulgated June 16, 1971, concerning labor employment practices, Executive Order No. Seventeen of Governor Thomas J. Meskill, promulgated February 15, 1973, concerning the listing of employment openings and Executive Order No. Sixteen of Governor John G. Rowland promulgated August 4, 1999, concerning violence in the workplace, all of which are incorporated into and are made a part of the Contract as if they had been fully set forth in it. The Contract may also be subject to Executive Order No. 14 of Governor M. Jodi Rell, promulgated April 17, 2006, concerning procurement of cleaning products and services, Executive Order No. 61 of Governor Dannel P. Malloy promulgated December 13, 2017 concerning the Policy for the Management of State Information Technology Projects, as issued by the Office of Policy and Management, Policy ID IT-SDLC-17-04, and Executive Order No. 49 of Governor Dannel P. Malloy, promulgated May 22, 2015, mandating disclosure of certain gifts to public employees and contributions to certain candidates for office in accordance with their respective terms and conditions. If Executive Orders 14, 61 or 49 are applicable, it is deemed to be incorporated into and are made a part of the Contract as if it had been fully set forth in it. At the Contractor's request, the State shall provide a copy of these orders to the Contractor.

48. NONDISCRIMINATION

- a) For purposes of this Section, the following terms are defined as follows:
 - i. "Commission" means the Commission on Human Rights and Opportunities;
 - ii. "Contract" and "contract" include any extension or modification of the Contract;
 - iii. "Contractor" and "contractor" include any successors or assigns of the Contractor or contractor;
 - iv. "Gender identity or expression" means a person's gender-related identity, appearance or behavior, whether or not that gender-related identity, appearance or behavior is different from that traditionally associated with the person's physiology or assigned sex at birth, which gender-related

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identity can be shown by providing evidence including, but not limited to, medical history, care or treatment of the gender-related identity, consistent and uniform assertion of the gender-related identity or any other evidence that the gender-related identity is sincerely held, part of a person's core identity or not being asserted for an improper purpose;

- v. "good faith" means that degree of diligence which a reasonable person would exercise in the performance of legal duties and obligations;
- vi. "good faith efforts" shall include, but not be limited to, those reasonable initial efforts necessary to comply with statutory or regulatory requirements and additional or substituted efforts when it is determined that such initial efforts will not be sufficient to comply with such requirements;
- vii. "marital status" means being single, married as recognized by the state of Connecticut, widowed, separated or divorced;
- viii. "mental disability" means one or more mental disorders, as defined in the most recent edition of the American Psychiatric Association's "Diagnostic and Statistical Manual of Mental Disorders", or a record of or regarding a person as having one or more such disorders;
- ix. "minority business enterprise" means any small contractor or supplier of materials fifty-one percent or more of the capital stock, if any, or assets of which is owned by a person or persons: (1) who are active in the daily affairs of the enterprise, (2) who have the power to direct the management and policies of the enterprise, and (3) who are members of a minority, as such term is defined in subsection (a) of Connecticut General Statutes § 32-9n; and
- x. "public works contract" means any agreement between any individual, firm or corporation and the State or any political subdivision of the State other than a municipality for construction, rehabilitation, conversion, extension, demolition or repair of a public building, highway or other changes or improvements in real property, or which is financed in whole or in part by the State, including, but not limited to, matching expenditures, grants, loans, insurance or guarantees.

For purposes of this Section, the terms "Contract" and "contract" do not include a contract where each contractor is (1) a political subdivision of the state, including, but not limited to, a municipality, unless the contract is a municipal public works contract or quasi-public agency project contract, (2) any other state, including but not limited to any federally recognized Indian tribal governments, as defined in C.G.S. § 1-267, (3) the federal government, (4) a foreign government, or (5) an agency of a subdivision, state or government described in the immediately preceding enumerated items (1), (2), (3),or (4).

b) (1) The Contractor agrees and warrants that in the performance of the Contract such Contractor will not discriminate or permit discrimination against any person or group of persons on the grounds of race, color, religious creed, age, marital status, national origin, ancestry, sex, gender identity or expression, status of a veteran, intellectual disability, mental disability or physical disability, including, but not limited to, blindness, unless it is shown by such Contractor that such disability prevents performance of the work involved, in any manner prohibited by the laws of the United States or of the State of Connecticut; and the Contractor further agrees to take affirmative action to [insure] ensure that applicants with job-related qualifications are employed and that employees are treated when employed without regard to their race, color, religious creed, age, marital status, national origin, ancestry, sex, gender identity or expression, status of a veteran, intellectual disability, mental disability or physical disability, including, but not limited to, blindness, unless it is shown by the Contractor that such disability prevents performance of the work involved; (2) the Contractor agrees, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, to state that it is an "affirmative action-equal opportunity employer" in accordance with regulations adopted by the

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Commission; (3) the Contractor agrees to provide each labor union or representative of workers with which the Contractor has a collective bargaining Agreement or other contract or understanding and each vendor with which the Contractor has a contract or understanding, a notice to be provided by the Commission, advising the labor union or workers' representative of the Contractor's commitments under this section and to post copies of the notice in conspicuous places available to employees and applicants for employment; (4) the Contractor agrees to comply with each provision of this Section and Connecticut General Statutes §§ 46a-68e and 46a-68f and with each regulation or relevant order issued by said Commission pursuant to Connecticut General Statutes §§ 46a-56, 46a-68e and 46a-68f; and (5) the Contractor agrees to provide the Commission on Human Rights and Opportunities with such information requested by the Commission, and permit access to pertinent books, records and accounts, concerning the employment practices and procedures of the Contractor as relate to the provisions of this Section and Connecticut General Statutes § 46a-56. If the contract is a public works contract, the Contractor agrees and warrants that he will make good faith efforts to employ minority business enterprises as subcontractors and suppliers of materials on such public works projects.

- c) Determination of the Contractor's good faith efforts shall include, but shall not be limited to, the following factors: The Contractor's employment and subcontracting policies, patterns and practices; affirmative advertising, recruitment and training; technical assistance activities and such other reasonable activities or efforts as the Commission may prescribe that are designed to ensure the participation of minority business enterprises in public works projects.
- d) The Contractor shall develop and maintain adequate documentation, in a manner prescribed by the Commission, of its good faith efforts.
- e) The Contractor shall include the provisions of subsection (b) of this Section in every subcontract or purchase order entered into in order to fulfill any obligation of a contract with the State and such provisions shall be binding on a subcontractor, vendor or manufacturer unless exempted by regulations or orders of the Commission. The Contractor shall take such action with respect to any such subcontract or purchase order as the Commission may direct as a means of enforcing such provisions including sanctions for noncompliance in accordance with Connecticut General Statutes §46a-56; provided if such Contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the Commission, the Contractor may request the State of Connecticut to enter into any such litigation or negotiation prior thereto to protect the interests of the State and the State may so enter.
- f) The Contractor agrees to comply with the regulations referred to in this Section as they exist on the date of this Contract and as they may be adopted or amended from time to time during the term of this Contract and any amendments thereto.
- g) (1) The Contractor agrees and warrants that in the performance of the Contract such Contractor will not discriminate or permit discrimination against any person or group of persons on the grounds of sexual orientation, in any manner prohibited by the laws of the United States or the State of Connecticut, and that employees are treated when employed without regard to their sexual orientation; (2) the Contractor agrees to provide each labor union or representative of workers with which such Contractor has a collective bargaining Contract or other contract or understanding and each vendor with which such Contractor has a contract or understanding, a notice to be provided by the Commission on Human Rights and Opportunities advising the labor union or workers' representative of the Contractor's commitments under this section, and to post copies of the notice in conspicuous places available to employees and applicants for employment; (3) the Contractor

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agrees to comply with each provision of this section and with each regulation or relevant order issued by said Commission pursuant to Connecticut General Statutes § 46a-56; and (4) the Contractor agrees to provide the Commission on Human Rights and Opportunities with such information requested by the Commission, and permit access to pertinent books, records and accounts, concerning the employment practices and procedures of the Contractor which relate to the provisions of this Section and Connecticut General Statutes § 46a-56.

h) The Contractor shall include the provisions of the foregoing paragraph in every subcontract or purchase order entered into in order to fulfill any obligation of a contract with the State and such provisions shall be binding on a subcontractor, vendor or manufacturer unless exempted by regulations or orders of the Commission. The Contractor shall take such action with respect to any such subcontract or purchase order as the Commission may direct as a means of enforcing such provisions including sanctions for noncompliance in accordance with Connecticut General Statutes § 46a-56; provided, if such Contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the Commission, the Contractor may request the State of Connecticut to enter into any such litigation or negotiation prior thereto to protect the interests of the State and the State may so enter.

49. RESERVED

50. OWNERSHIP OF DATA

- a) All ownership, title, licenses, proprietary rights and interest (including, but not limited to, perpetual use) (for purposes of this Ownership of Data Section, collectively, "Title") of and to any and all data existing in electronic, magnetic or any other tangible or intangible form (for purposes of this Ownership of Data Section, "Data") that is uploaded, collected, stored, held, hosted, located or utilized by the Department or Contractor and Contractor Parties directly or indirectly in connection with this Contract at all times is and will always remain vested in the State. At no time will Contractor have Title to such Data, wherever located.
- b) At no cost to the State the Contractor and Contractor Parties shall, no later than fifteen (15) days after (i) receiving a written request from the Department or (ii) Termination for any reason, deliver and transfer possession to the Department all of the Data, in a format acceptable to the State.
- c) At no cost to the State, the Contractor and Contractor Parties shall, no later than fifteen (15) days after (i) receiving a written request from the Department, (ii) receiving final payment from the Department, or (iii) Termination for any reason, over-write and securely delete all of the Data, such that the Data will be expunged in a manner to make retrieval of the Data impossible.
- d) The Contractor's failure to deliver and transfer possession of the Data to a duly authorized agent of the Department shall constitute, without more, a <u>de facto</u> breach of this Contract. Consequently, the Contractor shall indemnify and hold harmless the Department and the State, as appropriate, for any and all damages, costs and expenses associated directly or indirectly with such failure. The damages, costs and expenses shall include, but not be limited to, those resulting from any corresponding contracting for credit or identity protection services, or both, and from any subsequent non-State use of any Data. If Contractor Parties will Perform for any purpose under this paragraph, the Contractor represents and warrants that it shall cause each

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of the Contractor Parties to so Perform and that each has vested in the Contractor plenary authority to cause the Contractor Parties to Perform. For purposes of this Ownership of Data Section, "Perform" shall include, but not be limited to, the obligations relating to the sale, transfer of Title, removal and transfer of possession of the Data and indemnifying and holding harmless the Department and the State. The Contractor on its own behalf and on behalf of the Contractor Parties shall also provide, no later than 30 days after receiving a request by the Department, such information as the Department may identify to ensure, in the Department's sole discretion, compliance with the provisions of this Ownership of Data Section. This Ownership of Data Section survives Termination.

51. TERMS AND CONDITIONS

Any and all Purchase Orders, Product Schedule Updates, Statement of Works or other documents authorized in connection with this Contract shall be subject to the terms and conditions of this Contract. Any terms or conditions contained in any such Purchase Order, Product Schedule Update, Statement of Work or other document shall have no force or effect and shall in no way affect, change or modify any of the terms and conditions of this Contract.

52. WORKERS' COMPENSATION

The Contractor shall maintain Worker's Compensation and Employer's Liability insurance in compliance with the laws of the state of Connecticut, which coverage shall include Employer's Liability coverage with minimum limits of \$100,000 for each accident, \$500,000 for disease, and \$100,000 for each employee, per policy period.

53. ENTIRETY OF CONTRACT

This Contract includes the SIGNATURE PAGE OF CONTRACT. To the extent the provisions of any exhibits or attachment referenced in the Contract do not contradict the provisions of Sections 1-53 of this Contract, said documents, exhibits and/or attachments are incorporated herein by reference and made a part hereof as though fully set forth herein. This Contract, as thus constituted, contains the complete and exclusive statement of the terms and conditions agreed to by the parties hereto and shall not be altered, amended, or modified except in writing executed by an authorized representative of each party.

THE REMAINDER OF THIS PAGE IS LEFT BLANK INTENTIONALLY

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SIGNATURE PAGE OF CONTRACT

IN WITNESS WHEREOF, the parties have executed this Contract by their duly authorized representatives with full knowledge of and agreement with its terms and conditions.

EPLUS TECHNOLOGY, INC.	STATE OF CONNECTICUT,
BY:	BY:
NAME: Steve Mencarini	NAME: Mark Raymond
TITLE: Senior Vice President	TITLE: CIO
Duly Authorized	Department of Administrative Services
	Duly Authorized
DATE:	DATE:
	APPROVED AS TO FORM:
	STATE OF CONNECTICUT
	OFFICE OF THE ATTORNEY GENERAL
	BY:
	JOSEPH RUBIN
	ITS ASSISTANT DEPUTY ATTORNEY GENERAL
	DATE:

INFORMATION PROCESSING SYSTEMS CONTRACT CONTRACT #18PSX0202

Between

THE STATE OF CONNECTICUT

Acting by its

DEPARTMENT OF ADMINISTRATIVE SERVICES

And

TOTAL COMMUNICATIONS INC.

CISCO PRODUCTS AND SERVICES

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EXHIBIT A - DELIVERABLES DOCUMENT

EXHIBIT B - PRODUCT & PRICING SCHEDULE

EXHIBIT C - NOTICE TO EXECUTIVE BRANCH STATE CONTRACTORS AND

PROSPECTIVE STATE CONTRACTORS OF CAMPAIGN CONTRIBUTION AND SOLICITATION LIMITATIONS

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This Information Processing Systems Contract ("Contract") is made by and between the **STATE OF CONNECTICUT** ("State"), acting by its **Department of Administrative Services** ("DAS") located at 450 Columbus Boulevard, Hartford, CT 06103, under the authority of Sections 4d-2, 4d-5, and 4d-8 of the Connecticut General Statutes and **Total Communications Inc.** ("Contractor"), having its principal place of business at **333 Burnham Street, East Hartford, CT 06108.**

Now therefore, in consideration of these presents, and for other good and valuable consideration, the receipt and sufficiency of which the parties acknowledge Contractor and the State agree as follows:

1. TERM OF CONTRACT

This Contract shall become effective upon its approval as to form by the Office of the Attorney General of the State of Connecticut ("Effective Date"), as evidenced by its signature below, and shall continue uninterrupted for five (5) years from the Effective Date. DAS, in its sole discretion, may extend this Contract one or more times for a combined total period not to exceed the complete length of the original term.

2. DEFINITIONS

- a) **Acceptance Date:** The date the Department accepts a Deliverable in accordance with Section 7 below shall be deemed the Acceptance Date for each Deliverable.
- b) **Alteration:** The modification, changing, refashioning, remodeling, remaking, revising or reworking of any part of the Deliverable.
- c) **Cisco:** Cisco Systems, Inc.
- d) **Claims**: All actions, suits, claims, demands, investigations, and proceedings of any kind, open, pending, or threatened, whether mature, un-matured, contingent, known or unknown, at law or in equity in any form.
- e) Confidential Information: Any name, number or other information that may be used, alone or in conjunction with any other information, to identify a specific individual including, but not limited to, such individual's name, date of birth, mother's maiden name, motor vehicle operator's license number, Social Security number, employee identification number, employer or taxpayer identification number, alien registration number, government passport number, health insurance identification number, demand deposit account number, savings account number, credit card number, debit card number or unique biometric data such as fingerprint, voice print, retina or iris image, or other unique physical representation. Without limiting the foregoing, Confidential Information shall also include any information that DAS classifies as "confidential" or "restricted." Confidential Information shall not include information that may be lawfully obtained from publicly available sources or from federal, state, or local government records which are lawfully made available to the general public.
- f) **Confidential Information Breach:** Generally, an instance where an unauthorized person or entity accesses Confidential Information in any manner, including but not limited to the following occurrences:

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- (1) any Confidential Information that is not encrypted or protected is misplaced, lost, stolen or in any way compromised; (2) one or more third parties have had access to or taken control or possession of any Confidential Information that is not encrypted or protected without prior written authorization from the State; (3) the unauthorized acquisition of encrypted or protected Confidential Information together with the confidential process or key that is capable of compromising the integrity of the Confidential Information; or (4) if there is a substantial risk of identity theft or fraud to the client, the Contractor, the Department or State.
- g) **Contractor Parties:** A Contractor's members, directors, officers, shareholders, partners, managers, principal officers, representatives, agents, consultants, employees or any one of them or any other person or entity with whom the Contractor is in privity of oral or written contract and the Contractor intends for such other person or entity to Perform under this Contract in any capacity.
- h) **Corrective Action Plan:** A detailed written plan produced by the Contractor at the request of the Department to correct or resolve Contractor deficiency(ies) identified by the Department in accordance with Section 13.
- i) **Deliverable:** Any product, service, or warranty that is required to be delivered to the Department under this Contract or available under Exhibit B, or both, whether produced by the Contractor or by a third party as a supplier or subcontractor to the Contractor.
- j) **Deliverables Document**: Exhibit A to this Contract Document which sets forth and describes the Services and Deliverables that are to be provided or made available under to this Contract and the specific requirements and terms applicable to those Services and Deliverables.
- k) **Department:** Any and all departments, commissions, boards, bureaus, agencies, institutions, public authorities, offices, councils, associations, instrumentalities, entities, political subdivisions of the State, schools, and not-for-profit organizations that issue duly authorized Purchase Orders against this Contract.
- I) Goods: For the purposes of this Contract, all things which are movable at the time that this Contract is effective and which include, without limiting this definition, supplies, materials and equipment, as specified in the Solicitation and set forth in Exhibit A or Exhibit B, or both.
- m) **Improvement:** Contractor changes made to Deliverables from time to time either to provide additional functions for Department use or to correct errors and other Performance deficiencies noted by the Department and reported to the Contractor.
- n) **Key Contractor Personnel**: The individual employees of Contractor who will be assigned to the Project.
- o) **Licensed Software:** Computer program(s) provided by Contractor in connection with the Deliverables, subject to Section 14 of this Contract.

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p) **Perform:** For the purposes of this Contract, the verb "to perform" and the Contractor's performance set forth in this Contract and its exhibits are referred to as "Perform," "Performance" and other capitalized variations of the term.

- q) **POP (Primary Operation Period):** The days and hours of normal operations and availability, which is to be 8:00 am to 4:00 pm, Monday Friday.
- r) **Product & Pricing Schedule:** Exhibit B to this Contract Document which lists the Deliverables and Services available under this Contract and establishes the component or unit pricing and price schedules for each Deliverable and Service available pursuant to this Contract.
- s) **Product Schedule Update**: Update to the Product & Pricing Schedule in accordance with Section 3 of this Contract to make additional products or services available under this Contract or to alter the pricing of products or services listed in the Product & Pricing Schedule.
- t) **Purchase Order:** Document issued by a Department for one or more Goods, Deliverables or Services in accordance with the terms and conditions of this Contract.
- u) **Records:** All working papers and such other information and materials as may have been accumulated by the Contractor in Performing this Contract, including but not limited to, documents, data, plans, books, computations, drawings, specifications, notes, reports, records, estimates, summaries, memoranda and correspondence, kept or stored in any form.
- v) **Replacement Deliverable:** Any product, whether software, hardware, documentation, license, information, or otherwise, or any service, whether development, integration, administrative, maintenance, consulting, training, data warehousing, operations, support, hosting, or otherwise, or any warranty, that replaces a Deliverable at the request of the State.
- w) **Services:** The Performance of labor or work set forth in Exhibit A or in the Statement of Work, whichever is applicable.
- x) **Site**: Location(s) specified by Department where Deliverables are to be installed or Services rendered.
- y) **SMARTnet Maintenance and Support Services:** A technical support service that provides to the Department Cisco engineers and Cisco website resources.
- z) **Solicitation**: Request for Proposal entitled Cisco Product and Services dated 3 October 2018.
- aa) **Source Code:** The Licensed Software, including all corresponding programmer's comments, data files and structures, headers, files, macros, annotations, and documentation.
- bb) **Specifications:** The written technical and non-technical detailed documentation of the Deliverables' and the capabilities, as approved and accepted in writing by the Department prior to acceptance.

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- cc) **State:** The State of Connecticut, including the Department and any office, department, board, council, commission, institution or other agency or entity of the State.
- dd) **Statement of Work (SOW):** Statement issued in connection with a Purchase Order for a Deliverable or Service available under this Contract which sets forth all work and payment requirements for Contractor's Performance in connection with said Purchase Order.
- ee) **Term:** The original term of the Contract plus any extensions exercised under Section 1 of the Contract.
- ff) **Termination**: An end to this Contract prior to the end of its Term.
- gg) **Time and Material Service package:** Contractor service that provides the Department with consultation, configuration or installation of Goods or Services purchased under this Contract and priced in accordance with Product and Pricing Schedule, Exhibit B.
- hh) **Upgrade**: A change to the primary version number of the Licensed Software, generally providing additional features or functionality
- ii) **Update**: A change to the Licensed Software to correct bugs or defects, patches or changes to enable the Licensed Software to operate on new or upgraded operating platforms.
- jj) User Acceptance Testing (UAT): Phase in which the State tests the functionality of a Deliverable with real world scenarios to determine if the Deliverable performs in accordance with the agreed upon design as contained in the Specifications.
- kk) **Warranty Period:** A minimum ninety (90) day period commencing upon the Acceptance Date or the manufacturer warranty, whichever is greater.

3. ACQUIRING DELIVERABLES AND SERVICES

- a) Subject to the terms and conditions of this Contract, Contractor shall sell, transfer, convey and/or license to the State any duly ordered Deliverable and/or Perform the Services in accordance with Exhibit A, or in accordance with a Statement of Work, if applicable. Such Deliverables or Services, as appropriate, shall be itemized in and available under the Product & Pricing Schedule and may be acquired through properly issued Purchase Orders.
- b) Contractor's Performance shall conform to the requirements of the State Office of Policy and Management's Policy for the Management of State Information Technology Projects.
- c) Any Purchase Order is subject to the terms of this Contract and shall remain in effect until Department acceptance of full Performance of all Deliverables and Services contained in the applicable Purchase Order, unless terminated sooner under the terms of this Contract. Neither party shall be bound by any additional

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terms different from those in this Contract that may appear on a Purchase Order or other form document issued by either party.

- d) Contractor may supplement Exhibit B at any time to make additional products, services and related terms available to the State, provided that the effective date of each supplement is stated thereon. Any supplement shall be transmitted to the DAS with a cover letter documenting formal approval of the supplement by a Contractor representative legally empowered to so act. The supplement will only be deemed accepted by DAS if it issues a Product Schedule Update letter to Contractor, indicating its concurrence with the supplement.
- e) Notwithstanding any other provision of this Contract, no material change may be made to the Deliverables set forth in Exhibit A that alters the nature or scope of the Deliverables or their intended use. Any change in the Deliverables set forth in Exhibit B shall be conditioned upon the new product(s) being of a similar nature and having a similar use as the defined Deliverables. An update of the Deliverables or the addition of products that are related to or serve similar functions as the Deliverables is permissible only with the prior written approval of the DAS.
- Beginning the Effective Date, Contractor, upon ninety (90) calendar days prior written notice to DAS, may update the pricing on Exhibit B effective July 1 of any State of Connecticut fiscal year, provided: (1) the Product Schedule Update is transmitted and approved in the same manner as described for supplements in subsection 3.c.; (2) no software license or Deliverable maintenance or service rate is increased within the first year following acceptance of a Deliverable; and (3) any such price increase shall not exceed the lesser of (i) 2.5 and (ii) the average annual percentage increase over the immediately preceding calendar year in the 'Consumer Price Index' Hartford, Connecticut Average for all Urban Consumers (CPI-U) (All items, 1982-84 = 100) published monthly by the Bureau of Labor Statistics of the United States Department of Labor or, should that index cease to be published, the most comparable index published on a regular basis by the US Government since the later of the date of this Contract or Contractor's latest Product Schedule.
- g) Contractor shall provide the State with a discount on any Product Schedule Update according to the discount, if any, shown on the Exhibit B.
- h) The Department is authorized to use any Licensed Software solely for the State's business purposes in connection with the Deliverables. The right to use any such Licensed Software, unless expressly stated otherwise elsewhere in this Contract, shall be perpetual and nonexclusive.
- i) No additions to or reductions in the Deliverables and prices for work completed in the Performance of any Purchase Order shall be permitted unless the Department issues a change order in accordance the provisions of Section 5.
- j) The Department shall issue a Purchase Order when acquiring any Deliverable or Service available under this Contract and, if appropriate, a Statement of Work mutually acceptable to the purchasing Department and the Contractor.

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4. PROJECT PERSONNEL

a) The Department shall designate a project administrator (the "Project Administrator"), who may be replaced at the discretion of the Department. The Project Administrator shall have the authority to act for the Department under this Contract for any Deliverable(s) initially acquired/installed from the Contractor and such authority shall continue to be in effect throughout the term of this Contract.

b) Department shall, in its discretion, have the right to require and approve Key Contractor Personnel. If Department is dissatisfied with the performance of any prior approved Key Contractor Personnel, Department shall notify Contractor of Department's desire to change any Key Contractor Personnel. Contractor shall make such requested change within thirty (30) calendar days of the request for such change. Initial Key Contractor Personnel are as follows: Steve Low.

5. CHANGE ORDERS

- a) The Department may, at any time, with written notice to Contractor, request changes within the scope of Exhibit A or Statement of Work, if applicable. Such changes shall not be unreasonably denied or delayed by Contractor. Such changes may include, but are not be limited to, modifications or other changes required by new or amended State and/or Federal laws and regulations relating to functional requirements and processing procedures, or involving the correction of deficiencies. Prior to expiration of any Warranty Period, any changes to the Deliverable(s) required due to Deliverable deficiencies that do not fully perform in accordance with this Contract, shall be made by Contractor without charge to the Department. Any investigation necessary to determine the source of the problem requiring the change shall be done by Contractor at its sole cost and expense.
- b) A change order request may be issued only by the Department and must be in writing. As soon as possible after Contractor receives a written change order request, but in no event later than fifteen (15) calendar days thereafter, the Contractor shall provide the Department with a written statement confirming the change has no price impact on the Contract or, if there is a price impact, Contractor shall provide the Department a written statement explaining the price increase or decrease involved in implementing the requested change.
- c) No change order with a price impact will be effective until Contractor receives written confirmation from the Department.

6. DELIVERABLE INSTALLATION & DEINSTALLATION

- a) Department shall prepare and make available to Contractor the installation site of any Deliverable in accordance with Contractor furnished requirements. If preparation for installation will not be completed as mutually scheduled, the Project Administrator shall notify the Contractor as soon as possible, but no less than ten (10) days prior to the scheduled Deliverable installation date.
- b) Contractor shall provide all pre-installation and post-installation Deliverable compatibility system surveys, consultation, reference manuals, onsite operational training to facilitate proper installation and operation of all Deliverables.

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c) Department ordered de-installation, relocation and, or, reinstallation of any system previously installed at a Department Site or Department designated Site shall be at Department's expense according to Contractor's prices then in effect for such services. If de-installation, relocation and, or, reinstallation of any system previously installed at a Department Site or Department designated Site is necessary due to Contractor error, the Department shall not incur expenses for such services.

7. DELIVERABLE EVALUATION & ACCEPTANCE

- a) For any hardware Deliverable furnished by Contractor under the terms of this Contract, such hardware Deliverable shall be deemed accepted by the Department upon the Department's (i) determination that the hardware Deliverable has been successfully installed by the Contractor, and (ii) confirmation that the hardware Deliverable is operable in accordance with the terms, conditions, and requirements of this Contract.
- b) For any software Deliverable furnished by Contractor under the terms of this Contract, the Department shall perform the User Acceptance Test (UAT). Successful completion of UAT shall be determined in accordance with the following procedures:
 - 1. The Department shall approve each software Deliverable that conforms in all material respects with the Specifications or as set forth in the Statement of Work. Within thirty (30) business days, or other period agreed by the parties in writing, from its receipt of a Deliverable, the Department shall provide Contractor with (a) written approval and acceptance of the Deliverable or (b) a written statement which identifies in reasonable detail, with references to the applicable Specifications, the deficiencies preventing approval and acceptance.
 - 2. Contractor shall have fifteen (15) business days, or such other period agreed upon by the parties in writing, from the date it receives the notice of deficiencies to complete corrective actions to make Deliverable conform in all material respects to the applicable Specifications. The Department shall complete its review of the corrected Deliverable and notify Contractor in writing of acceptance or rejection in accordance with the foregoing provisions of this section within five (5) business days from the date it receives the corrected Deliverable, or such other period agreed upon by the parties in writing.
 - 3. Upon completion of successful UAT, the Department shall in writing notify the Contractor of the Department's approval and acceptance the Deliverable. Upon the request of Contractor, Department agrees to complete any Contractor acceptance certificate that is reasonable and acceptable to the Department after testing and acceptance of the Deliverable so long as such certificate does not amend, alter or modify in any way the terms and conditions of this Contract or the obligations hereunder.

8. PAYMENTS AND CREDITS

- a) The Department shall pay for Deliverables only upon acceptance of the Deliverable(s) pursuant to Section 7 and receipt of a properly documented invoice from the Contractor. The Department shall pay Contractor within forty-five (45) days of the Deliverable Acceptance Date and receipt of Contractor's properly documented invoice, whichever is the later date.
- b) Payment of Contractor charges for any license term, or license maintenance and support term, shall

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entitle the Department to use the license, free of any usage charges, at the Department's convenience at any time during the applicable Term.

- c) The State shall make all payments to the Contractor through electronic funds transfer via the Automated Clearing House ("ach"). Contractor shall enroll in ACH through the Office of the State Comptroller prior to sending any invoice to the State. The Contractor may obtain detailed information regarding ACH at: http://www.osc.ct.gov/vendor/directdeposit.html.
- d) Contractor may assign any payments, in whole or in part, upon prior written notice to the Department and compliance with the requirements of the State's Comptroller's Office concerning such assignments. No assignment of receivables by Contractor shall relieve Contractor of any obligations under this Contract without prior written Department consent in each such instance. Notwithstanding any such assignment, Contractor represents and warrants that the Deliverable shall be and remain free of any repossession or any Claims by Contractor or its successors and assigns, subject to the terms and conditions of this Contract.
- c) Contractor shall furnish separate invoices for each Purchase Order and shall list each license charge, maintenance and support charge or other charge included in each invoice as separate line items.
- d) Contractor shall not charge the Department a fee to reinstate licenses or maintenance and support. Contractor shall be entitled to payment of all license, maintenance and support fees that would have been paid during or for the reinstatement period, but no separate fees or penalties shall be paid by the Department in order to reinstate any license, maintenance or support.

9. LICENSED SOFTWARE MAINTENANCE & SUPPORT

- a) After acceptance of any Deliverable by the Department and subject to the terms, conditions and charges set forth in this Contract, Contractor represents and warrants that maintenance and support services for any Deliverable shall be provided to the Department in accordance with the levels provided in the Time and Material Service package purchased by Department in accordance with Exhibit A, if any. The Department shall be under no obligation to purchase any Time and Material Service package.
- b) The SMARTnet Maintenance and Support Service, if purchased by the Department, shall be provided by the Contractor on an annual basis. Contractor shall provide DAS and the Department written notice of renewal not less than sixty (60) days prior to the expiration date of the then current SMARTnet Maintenance and Support Service period. The SMARTnet Maintenance and Support Service shall automatically renew for successive twelve (12) month periods unless thirty (30) days prior written notice of termination is provided to the Contractor by DAS before the end of the then current term of the SMARTnet Maintenance and Support Service. The Department shall be under no obligation to purchase the SMARTnet Maintenance and Support Service.
- c) Contractor shall maintain sufficient and competent Deliverable support services staff to satisfy the Contractor obligations specified herein for any Deliverable.

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- d) Contractor shall have full and free access to any Deliverable to provide required services thereon, subject to the Department's access and security policies.
- e) Contractor shall invoice the Department for maintenance and support on an annual basis, unless specifically otherwise indicated on the Product & Pricing Schedule. Payments for maintenance and support services shall not be subject to holdback requirements.
- f) If any Deliverable becomes not usable due to the computer manufacturer's release and the installation of (1) a new Processing Unit (PU) operating system or (2) an updated version of the present PU operating system or (3) a change to the present PU operating system and the Contractor is unable to provide changes to the Deliverable to cause it to operate according to Specifications within thirty (30) days of written notification by the Department to Contractor of such failure to operate, any such Deliverable so affected shall have its paid maintenance and support period, periodic-payment license period or limited term license period extended an additional period of time equal to the period of time the Deliverable was not usable. If, after the expiration of thirty (30) days from the date of said notification, the Deliverable remains not usable, then the applicable license may be terminated at the option of said Department without further obligation or liability.
- g) Contractor shall maintain at all times a copy of the most current version of the Licensed Software installed at the Department.
- h) If the Department allows maintenance and support services to lapse, the Department may at any time reinstate maintenance and support services with fifteen (15) day advance written notice to the Contractor. Upon such reinstatement, the Department will be responsible for payment of the maintenance and support fees beginning the date Contractor commences maintenance and support services. The Department shall not be responsible for payment of any separate fees or penalties in order to reinstate maintenance or support services.

10. HARDWARE MAINTENANCE & SUPPORT

- a) After acceptance of any Deliverable by the Department and subject to the terms, conditions and charges set forth in this Contract, Contractor represents and warrants that maintenance and support services for any hardware Deliverable shall be provided to the Department in accordance with the levels provided in the SMARTnet Maintenance and Support Services package purchased by Department, if any.
- b) The Department shall be responsible for Site work required for installation of hardware Deliverable(s) and for time and costs of materials expended or incurred by Contractor to repair damage to hardware Deliverables caused by the Department.
- c) Contractor shall not be responsible for the consequences of any hardware Deliverable repairs, adjustments, or modifications performed by any person not representing Contractor, unless the Contractor previously approved the performance of repairs by persons not representing the Contractor.
- d) Contractor shall maintain sufficient installed hardware Deliverable support services staff, replacement hardware Deliverable and ancillary equipment to satisfy the maintenance and support requirements provided under the applicable maintenance and support package.

11. RESERVED

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12. RESERVED

13. OTHER WARRANTIES

- a) Unless expressly stated otherwise in this Contract, Contractor hereby warrants that a Deliverable installed by Contractor, or installed by the Department in accordance with Contractor's instructions, shall function according to the Specifications on the Acceptance Date for such Deliverable, and that Contractor shall modify and/or replace such Deliverable as necessary to maintain ongoing reliability. This latter warranty shall not apply to any Deliverable deficiency caused by maintenance by a person other than the Contractor or its representative.
- b) If the ongoing performance of the Deliverable does not conform to the Specifications on the Acceptance Date for such Deliverable, Department shall give Contractor written notice of performance deficiencies. Contractor shall then have not more than a ten (10) calendar day cumulative cure period to correct such deficiencies. If the performance continues to be in nonconformance, the Contractor shall be in material default of this Contract and DAS, at its option, may thereupon take any one or more of the following actions:
 - 1. if the Warranty Period has not expired, terminate this Contract;
 - 2. Require Contractor replace said Deliverable at Contractor's expense with a functional Deliverable or competent Service;
 - 3. Terminate the Deliverable license or service without fee or charge to the Department, or further obligation or financial liability. In the event of such termination, the Contractor shall refund to the Department all monies paid to the Contractor no later than 15 days after termination, according to the following schedule:
 - (i) if termination is of a lump-sum payment perpetual license, repayment shall be determined by the point in the Term in which the Acceptance Date of the terminated Deliverable occurred:

a. 1st - 12th month: 100% of license fee paid

b. 13th - 24th month: 75% of license fee paid

c. 25th - 36th month: 50% of license fee paid

d. 37th month and over: 25% of license fee paid

- (ii) if termination is of associated services, or a periodic payment license, or a lump-sum payment non-perpetual license, all fees paid by the Department to the Contractor during the period following the event of material default shall be returned.
- c) The Contractor neither excludes nor modifies the implied warranties of merchantability and fitness for a particular purpose concerning the Deliverables offered under the terms and conditions of this Contract.

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14. PATENT, COPYRIGHT, LICENSE & PROPRIETARY RIGHT

- a) The Contractor shall provide to the Department reproductions of the patent, copyright, license or proprietary rights information notices which are applicable and were affixed to original Deliverables. Once the Department receives those notices, the Department shall promptly affix them to any copies made of the Deliverable. The Department shall maintain the confidentiality of any such Licensed Software Deliverable consistent with its privileged nature, and shall not divulge the Deliverable to make it available to any third party, except as may be noted elsewhere in this Contract or as it may be required under the Connecticut Freedom of Information Act. This obligation survives the expiration or early termination of this Contract.
- b) For the duration of the license, Department may make and maintain copies of the Licensed Software.
- c) In the event any Licensed Software Deliverable becomes the actual or prospective subject of any patent, copyright, license & proprietary rights claim or proceeding, Contractor may, at its discretion:
 - 1. Modify the Deliverable or substitute another equally suitable Deliverable (provided that the performance of the modified or substitute Deliverable equals or exceeds that of the original Deliverable);
 - 2. Obtain for the State or Department the right to continued use of the Deliverable; or
 - 3. If use of the Deliverable is prevented by injunction, take back the Deliverable and credit the State or Department for any charges as a result of enjoined use as follows:
 - a. If the Deliverable is a periodic payment license, Contractor shall promptly refund the Department the amount of the fees paid to the Contractor for the portion of the applicable term found to be infringing.
 - b. If the Deliverable is a lump-sum payment license, Contractor shall promptly refund the Department any license fee paid by the Department to the Contractor for the Licensed Software Deliverable as determined by the point in the Term in which the Acceptance Date of the terminated Deliverable occurred:
 - 1. 1st 12th month: 100% of license fee paid
 - 2. 13th 24th month: 75% of license fee paid
 - 3. 25th 36th month: 50% of license fee paid
 - 4. 37th month and over: 25% of license fee paid
- d) Contractor shall not have any liability for any infringement claim or proceeding based on the Department's use of a Deliverable for which it was neither designed nor intended.
- e) Any and all inventions or improvements to computer programs and/or base software specifically developed by the Contractor and paid for by the Department pursuant to this Contract will be owned by the State. The State shall retain all ownership rights to any such inventions or improvements.
- f) Any Alteration of a Licensed Software Deliverable that changes the operation or functionality of the Licensed Software Deliverable by the Department without prior written consent of Contractor shall void the obligations of Contractor under Sections 9 and 13 for such Deliverable.

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g) Neither the State nor the Department will reproduce, create derivative works, translate, reverse engineer or decompile the Licensed Software, in whole or in part, nor create or attempt to create, by reverse engineering or disassembling of the design, algorithms or other proprietary trade secrets of the Licensed Software.

h) The Department shall use the Licensed Software only in the pursuit of its own business operations.

15. CONFIDENTIALITY; NONDISCLOSURE

- a) The State shall exercise at least the same degree of care to safeguard any trade secrets or confidential information of Contractor Licensed Software as the State does its own property of a similar nature and shall take reasonable steps to assure that neither the Licensed Software nor any part thereof received by the State under this Contract shall be disclosed for reasons other than its own business operations. Such prohibition on disclosures shall not apply to disclosures by the State to its employees or its representatives, provided such disclosures are reasonably necessary to the State's use of the Deliverable, and provided further that the State shall take all reasonable steps to ensure that the Deliverable is not disclosed by such parties in contravention of this Contract. The State's performance of the requirements of this section shall be subject to the State of Connecticut Freedom of Information Act, as amended.
- b) The State shall use any Licensed Software only in the pursuit of its own business interests. The State shall not sell, lease, license or otherwise transfer with or without consideration, any such Deliverable to any third party, other than those non-designated third parties that reasonably have need to know and agree to abide by the terms of this section, or permit any third party to reproduce, copy or otherwise use such Deliverable.

16. PROTECTION OF CONFIDENTIAL INFORMATION

- a) Contractor and Contractor Parties, at their own expense, have a duty to and shall protect from a Confidential Information Breach any and all Confidential Information which they come to possess or control, wherever and however stored or maintained, in a commercially reasonable manner in accordance with current industry standards.
- b) Each Contractor or Contractor Party shall develop, implement and maintain a comprehensive data security program for the protection of Confidential Information. The safeguards contained in such program shall be consistent with and comply with the safeguards for protection of Confidential Information, and information of a similar character, as set forth in all applicable federal and state law and written policy of the Department or State concerning the confidentiality of Confidential Information. Such data-security program shall include, but not be limited to, the following:
 - 1. A security policy for employees related to the storage, access and transportation of data containing Confidential Information;
 - 2. Reasonable restrictions on access to records containing Confidential Information, including access to any locked storage where such records are kept;
 - 3. A process for reviewing policies and security measures at least annually;

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- 4. Creating secure access controls to Confidential Information, including but not limited to passwords; and
- 5. Encrypting of Confidential Information that is stored on laptops, portable devices or being transmitted electronically.
- The Contractor and Contractor Parties shall notify DAS, the Department and the Connecticut Office of c) the Attorney General as soon as practical, but no later than twenty-four (24) hours, after they become aware of or suspect that any Confidential Information which Contractor or Contractor Parties have come to possess or control has been subject to a Confidential Information Breach. If a Confidential Information Breach has occurred, the Contractor shall, within three (3) business days after the notification, present a credit monitoring and protection plan to the Commissioner of Administrative Services, the Department and the Connecticut Office of the Attorney General, for review and approval. Such credit monitoring or protection plan shall be made available by the Contractor at its own cost and expense to all individuals affected by the Confidential Information Breach. Such credit monitoring or protection plan shall include, but is not limited to reimbursement for the cost of placing and lifting one (1) security freeze per credit file pursuant to Connecticut General Statutes § 36a-701a. Such credit monitoring or protection plans shall be approved by the State in accordance with this section and shall cover a length of time commensurate with the circumstances of the Confidential Information Breach. The Contractors' costs and expenses for the credit monitoring and protection plan shall not be recoverable from DAS, the Department, any State of Connecticut entity or any affected individuals.
- d) The Contractor shall incorporate the requirements of this section in all subcontracts requiring each Contractor Party to safeguard Confidential Information in the same manner as provided for in this section.
- e) Nothing in this section shall supersede in any manner Contractor's or Contractor Party's obligations pursuant to HIPAA or any provisions of this Contract concerning the obligations of the Contractor as a Business Associate of Covered Entity.

17. DELIVERABLE REPLACEMENTS & UPGRADES

- a) At any time after the Effective Date, the Department may order replacement of any Deliverable with any other deliverable then available to the Department (referred to as Replacement Deliverable in this section to distinguish from the Deliverable being replaced). Replacement Deliverables are subject to evaluation and acceptance as set forth in Section 7.
- b) Contractor shall provide the Department with a discount or credit according to Contractor's policy then in effect or according to the credit shown below, whichever is greater:
 - 1. If the Replacement Deliverable is replacing a Deliverable that was provided by the Contractor under a lump sum payment perpetual license, the Department shall receive a credit toward the license fee for the Replacement Deliverable equal to a percentage of the license fee that was

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paid for the Deliverable to be replaced. The percentage shall be based on the length of time that has passed since the Acceptance Date for the Deliverable being replaced, as follows:

- 1 12 months = 75% of the license fee paid for the Deliverable
- 13 24 months = 50% of license fee paid for the Deliverable
- 25 36 months = 25% of license fee paid for the Deliverable
- 37 months or more = No credit
- 2. If the Replacement Deliverable is replacing a Deliverable that was provided by the Contractor under a periodic payment license, the Department shall not receive any credit toward the license fee for the Replacement Deliverable. License fee payments for the Deliverable being replaced shall terminate on the Acceptance Date of the Replacement Deliverable.
- 3. If the Replacement Deliverable is replacing a Deliverable that was provided by the Contractor under a lump-sum payment non-perpetual license, the Department shall receive a credit toward the Replacement Deliverable license fee equal to the prorated license fee for the period commencing the Acceptance Date of the Replacement Deliverable and the expiration date of the license term for the Deliverable being replaced.
- c) The Department shall be responsible for the applicable license fee for a Replacement Deliverable as of the Acceptance Date of the Replacement Deliverable.
- d) Contractor shall keep current any installed Deliverable or Replacement Deliverable throughout its license term by delivering, at no cost or expense to Department, the most current release of said Deliverable or Replacement Deliverable to the Department, provided that said Department has paid or will pay the most recent applicable annual maintenance charges.

18. RISK OF LOSS & INSURANCE

- a) The State shall not be liable to Contractor for any risk of Deliverable loss or damage while Deliverable is in transit, or while in the Department's possession, except when such loss or damage is due directly to the Department's negligence or intentional misconduct. Nothing in this section is intended nor shall it be construed, in any manner, as waiving or compromising the sovereign immunity of the State.
- b) Throughout the Term, Contractor shall maintain, at Contractor's sole cost and expense, a policy or policies of commercial general liability insurance, including contractual liability coverage, in an amount not less than \$1,000,000.00 for all damages arising out of bodily injuries to, or death of, all persons and injuries to or destruction of property, in any one accident or occurrence, and, subject to that limit per accident, a total (or aggregate) limit of \$2,000,000.00 per occurrence for all damages arising out of bodily injuries to, or death of, all persons and injuries to or destruction of property per policy period. Such insurance policy or policies shall name the State as additional insured. Contractor shall provide the State a certificate of insurance evidencing the above coverage on an annual basis and shall not begin performance of the Services until such a certificate has been provided to DAS, and, if requested, the Department.

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c) During the Term, and for a period of three (3) years thereafter, the Contractor shall carry Professional Liability Insurance in the amount of \$1,000,000 per Claim and Annual Aggregate. Contractor shall provide the State a certificate of insurance evidencing such Professional Liability Insurance coverage upon written request on an annual basis and shall not begin Performance of the Services until such a certificate has been provided to the Department.

- d) Throughout the Term, Contractor shall carry, at Contractor's sole cost and expense, an Information Security Privacy insurance policy with limits not less than \$1,000,000 per occurrence or claim, \$1,000,000 aggregate. Coverage shall be sufficiently broad to respond to the duties and obligations as is undertaken by Contractor in this Contract and shall include, but not be limited to, claims involving infringement of intellectual property, including but not limited to infringement of copyright, trademark, invasion of privacy violations, information theft, damage to or destruction of electronic information, release of private information, release of Confidential Information, alteration of electronic information, extortion and network security. The policy shall provide coverage for breach response costs as well as regulatory fines and penalties as well as credit monitoring expenses with limits sufficient to respond to these obligations.
- e) All insurance with the exception of the professional liability insurance required under (c) above must be written on an occurrence basis as opposed to "claims made" basis.

19. DELIVERABLE ALTERATIONS

- a) Alterations of any hardware Deliverable may be made only with the prior written consent of Contractor and/or manufacturer. Such consent shall not be unreasonably withheld or delayed and shall be provided without cost to Department.
- b) Any and all inventions or improvements to computer programs and/or base software specifically developed by the Contractor and paid for by the Department pursuant to this Contract shall be become the property of the State. The State shall retain all ownership rights to any such inventions or improvements.
- c) If any Deliverable Alteration interferes with the normal and satisfactory operation or maintenance and support of any Deliverable, or increases substantially the costs of maintenance and support thereof, or creates a safety hazard, the Department shall, upon receipt of written notice from Contractor, promptly restore the Deliverable to its pre-altered condition.
- d) The State hereby acknowledges and agrees Contractor may develop and market a new or substantially different product that either uses or performs all or part of the functions performed by an installed Deliverable developed for the State. Nothing contained in this Contract gives the State any rights with respect to such new or different product.

20. FORCE MAJEURE

Neither party shall be responsible for delays or failures in its obligations herein due to any cause beyond its reasonable control. Such causes shall include, but not be limited to, strikes, lockouts, riot, sabotage, rebellion,

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insurrection, acts of war or the public enemy, acts of terrorism, unavailable raw materials, telecommunication or power failure, fire, flood, earthquake, epidemics, natural disasters, and acts of God.

21. ANTITRUST

Contractor hereby irrevocably assigns to the State of Connecticut all rights, title and interest in and to all Claims associated with this Contract that Contractor now has or may or will have and that arise under the antitrust laws of the United States, 15 USC Section 1, et seq. and the antitrust laws of the State of Connecticut, Connecticut General Statute § 35-24, et seq., including but not limited to any and all Claims for overcharges. This assignment shall become valid and effective immediately upon the accrual of a Claim without any further action or acknowledgment by the parties.

22. GENERAL PROVISIONS

- a) Section headings and document titles used in this Contract are included for convenience only and shall not be used in any substantive interpretation of this Contract.
- b) If any term or condition of this Contract is decided by a proper authority to be invalid, the remaining provisions of the Contract shall be unimpaired and the invalid provision shall be replaced by a provision which comes closest to the intention underlying the invalid provision. Contractor shall comply with the statutes, regulations, Executive Orders and policies incorporated into this Contract to the extent that such statutes, regulations, Executive Orders and/or policies are applicable to Contractor in connection with its Performance under this Contract.
- c) The failure at any time by either party to this Contract to require performance by the other party of any provision hereof shall not affect in any way the full right to require such performance at any time thereafter. The failure of either party to enforce or pursue a right or remedy shall not constitute a waiver of the right or remedy itself, unless such a waiver is expressed in writing and signed by a duly authorized representative of the waiving party.
- d) In any case where the consent or approval of either party is required to be obtained under this Contract, such consent or approval shall not be unreasonably withheld or delayed. No such consent or approval shall be valid unless in writing and signed by a duly authorized representative of that party. Such consent or approval shall apply only to the given instance, and shall not be deemed to be a consent to, or approval of, any subsequent like act or inaction by either party.
- e) The Department shall not remove or destroy any proprietary markings or proprietary legends placed upon or contained within any Deliverable.
- f) Except as may be otherwise provided for in this Contract, the Department shall not assign, mortgage, alter, relocate or give up possession of any Deliverable to which Contractor retains title without the prior written consent of Contractor.
- g) Contractor represents and warrants that it shall not, without prior written consent from the State, make any reference to the Department or the State in any of Contractor's advertising or news releases. The Contractor may use the State's and/or the Department's name as a specific citation within proposals it submits.
- h) Contractor shall execute any and all documents or to take any actions which may be reasonably

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necessary to perfect the rights granted to the State in Section 14.

- i) Neither Department nor Contractor's personnel who had substantive contact with personnel of the other in the course of the Performance of the Services hereunder shall directly or indirectly employ, solicit, engage or retain the services of such an employee of the other party to this Contract during its Term and for a period of one year from the Termination of this Contract or such longer period as may be required by State statute. This provision shall not restrict the right of either party to solicit or recruit generally in the media.
- j) The Department shall cooperate with Contractor in the Performance by Contractor of the services hereunder, including, (i) providing Contractor with adequate working space, equipment and facilities and timely access to data, information, and personnel of the State; (ii) providing experienced and qualified personnel to perform their assigned tasks and duties in a competent and timely fashion; (iii) providing a stable, fully functional system infrastructure environment which will support the Deliverables and allow Contractor and the Department to work productively; and (iv) promptly notifying Contractor of any issues, concerns or disputes with respect to the services provided by Contractor hereunder. The Contractor shall not be responsible for, among other things, the performance of the Department's personnel and agents, and the accuracy and completeness of all data and information provided to Contractor by the Department for purposes of the performance of the services hereunder.
- k) Each of the State and Contractor is an independent contractor and neither of them is, nor shall be considered to be, nor shall purport to act as, the other's agent, partner, fiduciary, joint venturer, or representative.
- I) Contractor may (i) provide any Services to any person or entity, and (ii) develop for itself, or for others, materials or processes including those that may be similar to those produced as a result of the services hereunder, provided that, Contractor complies with its obligations of confidentiality set forth in Sections 14, 15 and 16.
- m) All references in this Contract to any statute, public act, regulation, code or executive order shall mean such statute, public act, regulation, code or executive order, respectively, as it has been amended, replaced or superseded at any time. Notwithstanding any language in this Contract that relates to such statute, public act, regulation, code or executive order, and notwithstanding a lack of a formal amendment to this Contract, this Contract shall always be read and interpreted as if it contained the most current and applicable wording and requirements of such statute, public act, regulation, code or executive order as if their most current language had been used in and requirements incorporated into this Contract at the time of its execution.

23. COMMUNICATIONS

a) Unless notified otherwise by the other party in writing, correspondence, notices, and coordination between the parties to this Contract as to general business matters or the terms and conditions herein shall be directed to:

State: State of Connecticut, Department of Administrative Services

Procurement Division

450 Columbus Boulevard, Suite 1202

Hartford, CT 06103

Attention: Susanne Hawkins

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<u>Contractor:</u> Total Communications Inc.

333 Burnham Street
East Hartford, CT 06108
Attention: Greg Strouth

b) Details regarding Contractor invoices and all technical or day-to-day administrative matters pertaining to any Deliverable shall be directed to:

Department: The individual specified in the applicable Purchase Order

Contractor: The individual designated by Contractor in their Proposal or as the Contractor may

otherwise designate in writing to the Department.

24. RESERVED

25. WHISTLEBLOWER PROVISION

This Contract may be subject to the provisions of Section 4-61dd of the Connecticut General Statutes. In accordance with this statute, if an officer, employee or appointing authority of the Contractor takes or threatens to take any personnel action against any employee of the Contractor in retaliation for such employee's disclosure of information to any employee of the contracting state or quasi-public agency or the Auditors of Public Accounts or the Attorney General under the provisions of subsection (a) of such statute, the Contractor shall be liable for a civil penalty of not more than five thousand dollars for each offense, up to a maximum of twenty per cent of the value of this Contract. Each violation shall be a separate and distinct offense and in the case of a continuing violation, each calendar day's continuance of the violation shall be deemed to be a separate and distinct offense. The State may request that the Attorney General bring a civil action in the Superior Court for the Judicial District of Hartford to seek imposition and recovery of such civil penalty. In accordance with subsection (f) of such statute, each large state contractor, as defined in the statute, shall post a notice of the provisions of the statute relating to large state contractors in a conspicuous place which is readily available for viewing by the employees of the Contractor.

26. DISCLOSURE OF PUBLIC RECORDS PROVISION

This Contract may be subject to the provisions of Section 1-218 of the Connecticut General Statutes. In accordance with this statute, each contract in excess of two million five hundred thousand dollars between a public agency and a person for the performance of a governmental function shall (a) provide that the public agency is entitled to receive a copy of records and files related to the performance of the governmental function, and (b) indicate that such records and files are subject to FOIA and may be disclosed by the public agency pursuant to FOIA. No request to inspect or copy such records or files shall be valid unless the request is made to the public agency in accordance with FOIA. Any complaint by a person who is denied the right to

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inspect or copy such records or files shall be brought to the Freedom of Information Commission in accordance with the provisions of Sections 1-205 and 1-206 of the Connecticut General Statutes.

27. FORUM AND CHOICE OF LAW

The parties deem the Contract to have been made in the City of Hartford, State of Connecticut. Both parties agree that it is fair and reasonable for the validity and construction of the Contract to be, and it shall be, governed by the laws and court decisions of the State of Connecticut, without giving effect to its principles of conflicts of laws. To the extent that any immunities provided by Federal law or the laws of the State of Connecticut do not bar an action against the State, and to the extent that these courts are courts of competent jurisdiction, for the purpose of venue, the complaint shall be made returnable to the Judicial District of Hartford only or shall be brought in the United States District Court for the District of Connecticut only, and shall not be transferred to any other court, provided, however, that nothing here constitutes a waiver or compromise of the sovereign immunity of the State of Connecticut. The Contractor waives any objection which it may now have or will have to the laying of venue of any Claims in any forum and further irrevocably submits to such jurisdiction in any suit, action or proceeding.

28. BREACH

- a) If either party breaches the Contract in any respect, the non-breaching party shall provide written notice of the breach to the breaching party by overnight or certified mail, return receipt requested, to the most current address the breaching party has furnished for the purposes of correspondence and afford the breaching party an opportunity to cure within thirty (30) days from the date that the breaching party receives the notice. In the case of a Contractor breach, DAS may set forth any period greater or less than thirty (30) days, so long as such time period is otherwise consistent with the provisions of this Contract (for the purposes of this paragraph, the time period set forth by the non-breaching party shall be referred to as the "right to cure period"). The right to cure period shall be extended if the non-breaching party is satisfied that the breaching party is making a good faith effort to cure, but the nature of the breach is such that it cannot be cured within the right to cure period.
- b) In the event of a breach, DAS may require the Contractor to prepare and submit to DAS or the Department a Corrective Action Plan in connection with an identified breach. The Corrective Action Plan shall provide a detailed explanation of the reasons for the cited deficiency(ies), the Contractor's assessment or diagnosis of the cause, and a specific proposal to cure or resolve the deficiency(ies). The Contractor shall submit the Corrective Action Plan within ten (10) business days following the request for the plan by the State and is subject to approval by the Department or DAS, which approval shall not unreasonably be withheld. Notwithstanding the submission and acceptance of a Corrective Action Plan, Contractor remains responsible for achieving all Performance criteria. The acceptance of a Corrective Action Plan shall not excuse prior substandard Performance, relieve Contractor of its duty to comply with Performance standards, or prohibit the State from pursuing additional remedies or other approaches to correct substandard Performance.
- c) The written notice of the breach may include an effective Termination date. If the identified breach is not cured by the stated Termination date, unless otherwise modified by the non-breaching party in writing prior to such date, no further action shall be required of any party to effect the Termination as of the stated date. If the notice does not set forth an effective Termination date, the non-breaching party shall be required

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to provide the breaching party no less than twenty four (24) hours written notice prior to terminating the Contract, such notice to be provided in accordance with Section 29(c).

- d) If the Department reasonably and in good faith determines the Contractor has not Performed in accordance with the Contract, the State may withhold payment in whole or in part in an amount reasonably related to the non-performance pending resolution of the Performance issue, provided that the State notifies the Contractor in writing prior to the date that the payment would have been due.
- e) Notwithstanding any provisions in this Contract, DAS may terminate this Contract with no right to cure period for Contractor's breach or violation of any of the provisions in the section concerning Representations and Warranties and revoke any consent to assignments given as if the assignments had never been requested or consented to, without liability to the Contractor or Contractor Parties or any third party.
- f) Termination under this Breach section is subject to the provisions of the Termination section in this Contract.

29. TERMINATION

- a) Notwithstanding any provisions in this Contract, the DAS, through a duly authorized employee, may Terminate the Contract whenever DAS makes a written determination that such Termination is in the best interests of the State. DAS shall notify the Contractor in writing of Termination pursuant to this section, which notice shall specify the effective date of Termination and the extent to which the Contractor must complete its Performance under the Contract prior to such date.
- b) Notwithstanding any provisions in this Contract, DAS, through a duly authorized employee, may, after making a written determination that the Contractor has breached the Contract, Terminate the Contract in accordance with the provisions in the Breach section of this Contract.
- c) DAS shall send the notice of Termination via certified mail, return receipt requested, to the Contractor at the most current address which the Contractor has furnished to DAS for purposes of correspondence, or by hand delivery. Upon receiving the notice from the DAS, the Contractor shall immediately discontinue all services affected in accordance with the notice, undertake commercially reasonable efforts to mitigate any losses or damages and deliver to the Department all Records. The Records are deemed to be the property of the Department and the Contractor shall deliver them to the Department no later than thirty (30) days after the Termination of the Contract or fifteen (15) days after the Contractor receives a written request from the Department for the Records. The Contractor shall deliver those Records that exist in electronic, magnetic or other intangible form in a non-proprietary format, such as, but not limited to, ASCII or .TXT.
- d) Upon receipt of a written notice of Termination from DAS, the Contractor shall cease operations as DAS directs in the notice, and take all actions that are necessary or appropriate, or that DAS may reasonably direct, for the protection, and preservation of the Goods and any other property. Except for any work which DAS directs the Contractor to Perform in the notice prior to the effective date of Termination, and except as otherwise provided in the notice, the Contractor shall terminate or conclude all existing subcontracts and purchase orders and shall not enter into any further subcontracts, purchase orders or commitments.
- e) The Department shall, within forty-five (45) days of the effective date of Termination, reimburse the Contractor for its Performance rendered and accepted by the Department, in addition to all reasonable costs, incurred after Termination in completing those portions of the Performance which the notice required the

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Contractor to complete. However, the Contractor is not entitled to receive and the Department is not obligated to tender to the Contractor any payments for anticipated or lost profits. Upon request by DAS, the Contractor shall assign to DAS or the Department, or any replacement contractor which DAS or the Department designates, all subcontracts, purchase orders, and other information pertaining to its Performance, and remove from State premises, whether leased or owned, all of Contractor's property, equipment, waste material and rubbish related to its Performance, all as DAS may request.

- f) For breach or violation of any of the provisions in the section concerning Representations and Warranties, the DAS may Terminate the Contract in accordance with its terms and revoke any consents to assignments given as if the assignments had never been requested or consented to, without liability to the Contractor or Contractor Parties or any third party.
- g) Upon Termination of the Contract, all rights and obligations shall be null and void, so that no party shall have any further rights or obligations to any other party, except with respect to the sections which survive Termination. All representations, warranties, agreements and rights of the parties under the Contract shall survive such Termination to the extent not otherwise limited in the Contract and without each one of them having to be specifically mentioned in the Contract.
- h) Termination of the Contract pursuant to this section shall not be deemed to be a breach of the Contract by the State.

30. REPRESENTATIONS AND WARRANTIES

The Contractor represents and warrants to the State for itself and the Contractor Parties that:

- a) if they are entities, they are duly and validly existing under the laws of their respective states of organization and authorized to conduct business in the State of Connecticut in the manner contemplated by the Contract. Further, as appropriate, they have taken all necessary action to authorize the execution, delivery and Performance of the Contract and have the power and authority to execute, deliver and Perform their obligations under the Contract;
- b) they will comply with all applicable State and Federal laws and municipal ordinances in satisfying their obligations to the State under and pursuant to the Contract, including, but not limited to (1) Connecticut General Statutes Title 1, Chapter 10, concerning the State's Codes of Ethics and (2) Title 4a concerning State purchasing, including, but not limited to Section 22a-194a concerning the use of polystyrene foam;
- c) the execution, delivery and Performance of the Contract will not violate, be in conflict with, result in a breach of or constitute (with or without due notice and/or lapse of time) a default under any of the following, as applicable: (1) any provision of law; (2) any order of any court or the State; or (3) any indenture, agreement, document or other instrument to which it is a party or by which it may be bound;
- d) they are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any governmental entity;
- e) as applicable, they have not, within the three years preceding the Contract, in any of their current or former jobs, been convicted of, or had a civil judgment rendered against them or against any person who

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would Perform under the Contract, for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a transaction or contract with any governmental entity. This includes, but is not limited to, violation of Federal or state antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records or property, making false statements, or receiving stolen property;

- f) they are not presently indicted for or otherwise criminally or civilly charged by any governmental entity with commission of any of the offenses listed above;
- g) they have not within the three years preceding the Contract had one or more contracts with any governmental entity terminated for breach or default;
- h) they have not employed or retained any entity or person, other than a bona fide employee working solely for them, to solicit or secure the Contract and that they have not paid or agreed to pay any entity or person, other than a bona fide employee working solely for them, any fee, commission, percentage, brokerage fee, gifts, or any other consideration contingent upon or resulting from the award or making of the Contract or any assignments made in accordance with the terms of the Contract;
- i) to the best of their knowledge, there are no Claims involving the Contractor or Contractor Parties that might reasonably be expected to materially adversely affect their businesses, operations, assets, properties, financial stability, business prospects or ability to Perform fully under the Contract;
- they shall disclose, to the best of their knowledge, to the State in writing any Claims involving them that might reasonably be expected to materially adversely affect their businesses, operations, assets, properties, financial stability, business prospects or ability to Perform fully under the Contract, no later than twenty (20) calendar days after becoming aware of any such Claims. For purposes of the Contractor's obligation to disclose any Claims to the State, the ten (10) calendar days in the section of this Contract concerning disclosure of Contractor Parties litigation shall run consecutively with the ten (10) days provided for in this representation and warranty;
- k) their participation in the Solicitation process is not a conflict of interest or a breach of ethics under the provisions of Title 1, Chapter 10 of the Connecticut General Statutes concerning the State's Code of Ethics;
- I) the proposal submitted by Contractor in response to the Solicitation was not made in connection or concert with any other person, entity or proposer, including any affiliate (as defined in the Tangible Personal Property section of this Contract) of the proposer, submitting a proposal for the same Solicitation, and is in all respects fair and without collusion or fraud;
- m) they are able to Perform under the Contract using their own resources or the resources of a party who was not a proposer;
- n) the Contractor shall obtain in a written contract all of the representations and warranties in this section from any Contractor Parties and require that provision be included in any contracts and purchase orders with such Contractor Parties;

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o) they have paid all applicable workers' compensation second injury fund assessments concerning all previous work done in Connecticut; they have a record of compliance with Occupational Health and Safety Administration regulations without any unabated, willful or serious violations;

- p) they are not delinquent in the payment of unemployment compensation contributions;
- q) they are not delinquent in the payment of any taxes owed, or, that they have filed a sales tax security bond, and they have, if and as applicable, filed for motor carrier road tax stickers and have paid all outstanding road taxes:
- r) all of their vehicles have current registrations and, unless such vehicles are no longer in service, they shall not allow any such registrations to lapse;
- s) each Contractor Party has vested in the Contractor plenary authority to bind the Contractor Parties to the full extent necessary or appropriate to ensure full compliance with and Performance in accordance with all of the terms and conditions of the Contract and that all appropriate parties shall also provide, no later than fifteen (15) days after receiving a request from DAS or the Department, such information as DAS or the Department may require to evidence, in their sole determination, compliance with this section;
- t) they either own or have the authority to use all the Goods;
- u) to the best of Contractor's knowledge, the Goods do not infringe or misappropriate any patent, copyright, trade secret or other intellectual property right of a third party;
- v) the Department's use of any Goods in a manner consistent with this Contract shall not infringe or misappropriate any patent, trade secret or other intellectual property right of a third party;
- w) if they procure any Goods, they shall sub-license such Goods and that the Department shall be afforded the full benefits of any manufacturer or subcontractor licenses for the use of the Goods; and
- x) they shall assign or otherwise transfer to the Department, or afford the Department the full benefits of any manufacturer's warranty for the Goods, to the extent that such warranties are assignable or otherwise transferable to the Department.

31. DISCLOSURE OF CONTRACTOR PARTIES LITIGATION

The Contractor shall require that all Contractor Parties, as appropriate, disclose to the Contractor, to the best of their knowledge, any Claims involving the Contractor Parties that might reasonably be expected to materially adversely affect their businesses, operations, assets, properties, financial stability, business prospects or ability to Perform fully under the Contract, no later than twenty (20) calendar days after becoming aware of any such Claims. Disclosure shall be in writing.

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32. STATE COMPTROLLER'S SPECIFICATIONS

In accordance with Conn. Gen. Stat. § 4d-31, this Contract is deemed to have incorporated within it, and the Contractor shall deliver the Goods and Services in compliance with, all specifications established by the State Comptroller to ensure that all policies, procedures, processes and control systems, including hardware, software and protocols, which are established or provided by the Contractor or Contractor Parties, are compatible with and support the State's core financial systems, including but not limited to, accounting, payroll, time and attendance, and retirement systems.

33. CHIEF INFORMATION OFFICER SUBCONTRACT APPROVAL

In accordance with Conn. Gen. Stat. § 4d-32, the Contractor shall not award a subcontract for work under this Contract without having first obtained the written approval of the Chief Information Officer of the Department of Administrative Services or their designee of the selection of the subcontractor and of the provisions of the subcontract. The Contractor shall deliver a copy of each executed subcontract or amendment to the subcontract to the Chief Information Officer, who shall maintain the subcontract or amendment as a public record, as defined in Conn. Gen. Stat. § 1-200.

34. RIGHTS TO AND INTEGRITY OF PUBLIC RECORDS

In accordance with Conn. Gen. Stat. § 4d-34, (a) neither the Contractor nor Contractor Parties shall have any Title in or to (1) any public records which the Contractor or Contractor Parties possess, modify or create pursuant to a contract, subcontract or amendment to a contract or subcontract, or (2) any modifications by such contractor, subcontractor, employee or agent to such public records; (b) neither the Contractor nor Contractor Parties shall impair the integrity of any public records which they possess or create; and (c) public records which the Contractor or Contractor Parties possess, modify or create pursuant to this Contract or other contract, subcontract or amendment to a contract or subcontract shall at all times and for all purposes remain the property of the State. For purposes of this section, "public records" shall have the meaning set forth in Conn. Gen. Stat. § 4-33, as it may be modified from time to time.

35. PUBLIC RECORDS AND FOIA

In accordance with Conn. Gen. Stat. § 4d-35, any public record which a state agency provides to the Contractor or Contractor Parties shall remain a public record for the purposes of Conn. Gen. Stat. § 1-210(a). With regard to any public records, the State, the Contractor and Contractor Parties shall have a joint and several obligation to comply with the obligations of the state agency under the Freedom of Information Act (FOIA), as defined in Conn. Gen. Stat. §1-200, provided that the determination of whether or not to disclose a particular record or type of record shall be made by such state agency.

36. DISCLOSURE OF PUBLIC RECORDS

In accordance with Conn. Gen. Stat. § 4d-36, neither the Contractor nor Contractor Parties shall disclose to the public any public records (a) which they possess, modify or create pursuant to this Contract or any contract, subcontract or amendment to a contract or subcontract and (b) which a state agency (1) is prohibited from

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disclosing pursuant to state or federal law in all cases, (2) may disclose pursuant to state or federal law only to certain entities or individuals or under certain conditions or (3) may withhold from disclosure pursuant to state or federal law. This provision shall not be construed to prohibit the Contractor from disclosing such public records to any Contractor Parties to carry out the purposes of its subcontract. For purposes of this section, "public records" shall have the meaning set forth in Conn. Gen. Stat. § 1-200, as it may be modified from time to time.

37. PROFITING FROM PUBLIC RECORDS

In accordance with Conn. Gen. Stat. § 4d-37, neither the Contractor nor Contractor Parties shall sell, market or otherwise profit from the disclosure or use of any public records which are in their possession pursuant to this Contract or any contract, subcontract or amendment to a contract or subcontract, except as authorized in this Contract. For purposes of this section, "public records" shall have the meaning set forth in Conn. Gen. Stat. § 1-200, as it may be modified from time to time.

38. CONTRACTOR'S OBLIGATION TO NOTIFY DAS CONCERNING PUBLIC RECORDS

In accordance with Conn. Gen. Stat. § 4d-38, if the Contractor or Contractor Parties learn of any violation of the provisions of Conn. Gen. Stat. §§ 4d-36 or 4d-37 they shall, no later than seven calendar days after learning of such violation, notify the Chief Information Officer of such violation.

39. GENERAL ASSEMBLY ACCESS TO RECORDS

In accordance with Conn. Gen. Stat. § 4d-40, the Joint Committee on Legislative Management and each nonpartisan office of the General Assembly shall continue to have access to DAS records that is not less than the access that said committee and such offices have on July 1, 1997.

40. CONTINUITY OF SYSTEMS

- a) This section is intended to comply with Conn. Gen. Stat. §4d-44, as it may be amended.
- b) The Contractor acknowledges that the Deliverables and associated services are important to the function of State government and that they must continue without interruption. Pursuant to Conn. Gen. Stat. §4d-44, as it may be amended, if the work under the Contract, any subcontract, or amendment to either, is transferred back to the State or to another contractor at any time for any reason, then the Contractor shall cooperate fully with the State, and do and Perform all acts and things that DAS deems to be necessary or appropriate, to ensure continuity of state agency information system and telecommunication system facilities, equipment and services so that there is no disruption or interruption in Performance as required or permitted in the Contract. The Contractor shall not enter into any subcontract for any part of the Performance under the Contract without approval of such subcontract by DAS, as required by Conn. Gen. Stat. §4d-32, as it may be amended, and without such subcontract including a provision that obligates the subcontractor to comply fully with Conn. Gen. Stat. §4d-44, as it may be amended, as if the subcontractor were in fact the Contractor. The Contractor shall make a full and complete disclosure of and delivery to DAS or its representatives of all Records and "Public Records," as that term is defined in Conn. Gen. Stat. §4d-33, as it may be amended, in

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whatever form they exist or are stored and maintained and wherever located, directly or indirectly concerning the Contract.

- c) The parties shall follow the below applicable and respective procedures in order to ensure the orderly transfer to the State the following:
 - 1. facilities and equipment: Unless a shorter period is necessary or appropriate to ensure compliance with subsection (a) above, in which case that shorter period shall apply, the Contractor shall deliver to DAS, F.O.B. Hartford, Connecticut or other State location which DAS identifies, all facilities and equipment related to or arising out of the Contract, subcontract or amendment, no later than 10 days from the date that the work under the Contract is transferred back to the State or to another contractor for any reason. The Contractor shall deliver the facilities and equipment to DAS, during DAS's business hours, in good working order and in appropriately protective packaging to ensure delivery without damage. Concurrent with this delivery, the Contractor shall also deliver all related operation manuals and other documentation in whatever form they exist and a list of all related passwords and security codes;
 - 2. software Deliverables created or modified pursuant to the Contract, subcontract or amendment: Unless a shorter period is necessary or appropriate to ensure compliance with subsection (a) above, in which case that shorter period shall apply, the Contractor shall deliver to DAS, F.O.B. Hartford, Connecticut or other location which DAS identifies, all Deliverables, no later than 10 days from the date that the work under the SOW or Contract is transferred back to the State or to another contractor for any reason. The Contractor shall deliver such Deliverables to DAS, during DAS's business hours, in good working order, and if equipment shall be delivered, in appropriately protective packaging to ensure delivery without damage. Concurrent with this delivery, the Contractor shall also deliver all Deliverable-related operation manuals and other documentation in whatever form they exist, if delivery of such manuals and documentation is required by this Contract or the SOW for such Deliverable, and a list of all Deliverable passwords and security codes; and
 - 3. Public Records, as defined in Conn. Gen. Stat. §4d-33, as it may be amended, which the Contractor or Contractor Parties possess or create pursuant to the Contract, subcontract or amendment: Unless a shorter period is necessary or appropriate to ensure compliance with subsection (a) above, in which case that shorter period shall apply, the Contractor shall deliver to DAS, F.O.B. Hartford, Connecticut or other State location which DAS identifies, all Public Records created or modified pursuant to the Contract, Statement of Work, subcontract or amendment and requested in writing by DAS (provided that Contractor may redact confidential information of Contractor, its personnel or third parties to the extent permitted by applicable law) no later than the latter of (1) the time specified in the section in this Contract concerning Termination for the return of Public Records and (2) 10 days from the date that the work under the Contract or Statement of Work is transferred back to the State or to another contractor for any reason. The Contractor shall deliver to DAS those Public Records in electronic, magnetic or other intangible form in a non-proprietary format, such as, but not limited to, ASCII or TXT. The Contractor shall deliver to DAS, during DAS's business hours, those Public Records and a list of all applicable passwords and security codes, all in appropriately protective packaging to ensure delivery without damage.

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d) If the Contractor employs former State employees, the Contractor shall facilitate the exercising of any reemployment rights that such State employees may have with the State, including, but not limited to, affording them all reasonable opportunities during the workday to interview for State jobs. The Contractor shall include language similar to this section in all of its contracts with its subcontractors and applicable Contractor Parties so that they are similarly obligated.

41. TANGIBLE PERSONAL PROPERTY

- a) The Contractor on its behalf and on behalf of its Affiliates, as defined below, shall comply with the provisions of Conn. Gen. Stat. §12-411b, as follows:
 - 1. For the term of the Contract, the Contractor and its Affiliates shall collect and remit to the State of Connecticut, Department of Revenue Services, any Connecticut use tax due under the provisions of Chapter 219 of the Connecticut General Statutes for items of tangible personal property sold by the Contractor or by any of its Affiliates in the same manner as if the Contractor and such Affiliates were engaged in the business of selling tangible personal property for use in Connecticut and had sufficient nexus under the provisions of Chapter 219 to be required to collect Connecticut use tax;
 - 2. A customer's payment of a use tax to the Contractor or its Affiliates relieves the customer of liability for the use tax;
 - The Contractor and its Affiliates shall remit all use taxes they collect from customers on or before the due date specified in the Contract, which may not be later than the last day of the month next succeeding the end of a calendar quarter or other tax collection period during which the tax was collected;
 - 4. The Contractor and its Affiliates are not liable for use tax billed by them but not paid to them by a customer; and
 - 5. Any Contractor or Affiliate who fails to remit use taxes collected on behalf of its customers by the due date specified in the Contract shall be subject to the interest and penalties provided for persons required to collect sales tax under chapter 219 of the general statutes.
- b) For purposes of this section of the Contract, the word "Affiliate" means any person, as defined in Section 12-1 of the general statutes, that controls is controlled by, or is under common control with another person. A person controls another person if the person owns, directly or indirectly, more than ten per cent of the voting securities of the other person. The word "voting security" means a security that confers upon the holder the right to vote for the election of members of the board of directors or similar governing body of the business, or that is convertible into, or entitles the holder to receive, upon its exercise, a security that confers such a right to vote. "Voting security" includes a general partnership interest.
- c) The Contractor represents and warrants that each of its Affiliates has vested in the Contractor plenary authority to so bind the Affiliates in any agreement with the State of Connecticut. The Contractor on its own behalf and on behalf of its Affiliates shall also provide, no later than 30 days after receiving a request by the State's contracting authority, such information as the State may require to ensure, in the State's sole determination, compliance with the provisions of Chapter 219 of the Connecticut General Statutes, including, but not limited to, §12-411b.

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42. INDEMNIFICATION

- a) The Contractor shall indemnify, defend and hold harmless the State and its officers, representatives, agents, servants, employees, successors and assigns from and against any and all (1) Claims arising, directly or indirectly, in connection with the Contract for the acts of commission or omission (collectively, the "Acts") of the Contractor or Contractor Parties; and (2) liabilities, damages, losses, costs and expenses, including but not limited to, attorneys' and other professionals' fees, arising, directly or indirectly, in connection with Claims, Acts or the Contract. The Contractor shall use counsel reasonably acceptable to the State in carrying out its obligations under this section. The Contractor's obligations under this section to indemnify, defend and hold harmless against Claims includes Claims concerning confidentiality of any part of or all of the Contractor's bid, proposal or any Records, any intellectual property rights, other proprietary rights of any person or entity, copyrighted or non-copyrighted compositions, secret processes, patented or unpatented inventions, articles or appliances furnished or used in the Performance.
- b) The Contractor shall not be responsible for indemnifying or holding the State harmless from any liability arising due to the negligence of the State or any third party acting under the direct control or supervision of the State.
- c) The Contractor shall reimburse the State for any and all damages to the real or personal property of the State caused by the Acts of the Contractor or any Contractor Parties. The State shall give the Contractor reasonable notice of any such Claims.
- d) The Contractor's duties under this section shall remain fully in effect and binding in accordance with the terms and conditions of the Contract, without being lessened or compromised in any way, even where the Contractor is alleged or is found to have merely contributed in part to the Acts giving rise to the Claims and/or where the State is alleged or is found to have contributed to the Acts giving rise to the Claims.
- e) The Contractor shall carry and maintain at all times during the term of the Contract, and during the time that any provisions survive the term of the Contract, sufficient commercial general liability insurance to satisfy its obligations under this Contract. The Contractor shall cause the State to be named as an additional insured on the policy and shall provide (1) a certificate of insurance, (2) the declaration page and (3) the additional insured endorsement to the policy to DAS all in an electronic format acceptable to DAS prior to the Effective Date of the Contract evidencing that the State is an additional insured. The Contractor shall not begin Performance until the delivery of these 3 documents to DAS. Contractor shall provide an annual electronic update of the 3 documents to DAS on or before each anniversary of the Effective Date during the Contract Term. The State shall be entitled to recover under the insurance policy even if a body of competent jurisdiction determines that the State is contributorily negligent.
- f) This section shall survive the Termination of the Contract and shall not be limited by reason of any insurance coverage.

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43. SOVEREIGN IMMUNITY

The parties acknowledge and agree that nothing in the Contract shall be construed as a modification, compromise or waiver by the State of any rights or defenses of any immunities provided by Federal law or the laws of the State of Connecticut to the State or any of its officers and employees, which they may have had, now have or will have with respect to all matters arising out of the Contract. To the extent that this section conflicts with any other section, this section shall govern.

44. SUMMARY OF STATE ETHICS LAWS

Pursuant to the requirements of Section 1-101qq of the Connecticut General Statutes, the summary of State ethics laws developed by the State Ethics Commission pursuant to Section 1-81b of the Connecticut General Statutes is incorporated by reference into and made a part of the Contract as if the summary had been fully set forth in the Contract.

45. AUDIT AND INSPECTION OF PLANTS, PLACES OF BUSINESS AND RECORDS.

- a) The State and its agents, including, but not limited to, the Connecticut Auditors of Public Accounts, Attorney General and State's Attorney and their respective agents, may, at reasonable hours, inspect and examine all of the parts of the Contractor's and Contractor Parties' plants and places of business which, in any way, are related to, or involved in, the performance of this Contract.
- b) The Contractor shall maintain, and shall require each of the Contractor Parties to maintain, accurate and complete Records. The Contractor shall make all of its and the Contractor Parties' Records available at all reasonable hours for audit and inspection by the State and its agents.
- c) The State shall make all requests for any audit or inspection in writing and shall provide the Contractor with at least twenty-four (24) hours' notice prior to the requested audit and inspection date. If the State suspects fraud or other abuse, or in the event of an emergency, the State is not obligated to provide any prior notice.
- d) The Contractor will pay for all costs and expenses of any audit or inspection which reveals information that, in the sole determination of the State, is sufficient to constitute a breach by the Contractor under this Contract. The Contractor will remit full payment to the State for such audit or inspection no later than 30 days after receiving an invoice from the State. If the State does not receive payment within such time, the State may setoff the amount from any moneys which the State would otherwise be obligated to pay the Contractor in accordance with this Contract's Setoff provision.
- e) The Contractor shall keep and preserve or cause to be kept and preserved all of its and Contractor Parties' Records until three (3) years after the latter of (i) final payment under this Contract, or (ii) the expiration or earlier termination of this Contract, as the same may be modified for any reason. The State may request an audit or inspection at any time during this period. If any Claim or audit is started before the expiration of this period, the Contractor shall retain or cause to be retained all Records until all Claims or audit findings have been resolved.

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f) The Contractor shall cooperate fully with the State and its agents in connection with an audit or inspection. Following any audit or inspection, the State may conduct and the Contractor shall cooperate with an exit conference.

g) The Contractor shall incorporate this entire section verbatim into any contract or other agreement that it enters into with any Contractor Party.

46. CAMPAIGN CONTRIBUTION RESTRICTION

For all State contracts, defined in Conn. Gen. Stat. §9-612(g)(1) as having a value in a calendar year of \$50,000 or more, or a combination or series of such agreements or contracts having a value of \$100,000 or more, the authorized signatory to this Contract expressly acknowledges receipt of the State Elections Enforcement Commission's notice advising state contractors of state campaign contribution and solicitation prohibitions, and will inform its principals of the contents of the notice, as set forth in "Notice to Executive Branch State Contractors and Prospective State Contractors of Campaign Contribution and Solicitation Limitations," attached as Exhibit C.

47. EXECUTIVE ORDERS

This Contract is subject to the provisions of Executive Order No. Three of Governor Thomas J. Meskill, promulgated June 16, 1971, concerning labor employment practices, Executive Order No. Seventeen of Governor Thomas J. Meskill, promulgated February 15, 1973, concerning the listing of employment openings and Executive Order No. Sixteen of Governor John G. Rowland promulgated August 4, 1999, concerning violence in the workplace, all of which are incorporated into and are made a part of the Contract as if they had been fully set forth in it. The Contract may also be subject to Executive Order No. 14 of Governor M. Jodi Rell, promulgated April 17, 2006, concerning procurement of cleaning products and services, Executive Order No. 61 of Governor Dannel P. Malloy promulgated December 13, 2017 concerning the Policy for the Management of State Information Technology Projects, as issued by the Office of Policy and Management, Policy ID IT-SDLC-17-04, and Executive Order No. 49 of Governor Dannel P. Malloy, promulgated May 22, 2015, mandating disclosure of certain gifts to public employees and contributions to certain candidates for office in accordance with their respective terms and conditions. If Executive Orders 14, 61 or 49 are applicable, it is deemed to be incorporated into and are made a part of the Contract as if it had been fully set forth in it. At the Contractor's request, the State shall provide a copy of these orders to the Contractor.

48. NONDISCRIMINATION

- a) For purposes of this Section, the following terms are defined as follows:
 - i. "Commission" means the Commission on Human Rights and Opportunities;
 - ii. "Contract" and "contract" include any extension or modification of the Contract;
 - iii. "Contractor" and "contractor" include any successors or assigns of the Contractor or contractor;
 - iv. "Gender identity or expression" means a person's gender-related identity, appearance or behavior, whether or not that gender-related identity, appearance or behavior is different from that traditionally associated with the person's physiology or assigned sex at birth, which gender-related

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identity can be shown by providing evidence including, but not limited to, medical history, care or treatment of the gender-related identity, consistent and uniform assertion of the gender-related identity or any other evidence that the gender-related identity is sincerely held, part of a person's core identity or not being asserted for an improper purpose;

- v. "good faith" means that degree of diligence which a reasonable person would exercise in the performance of legal duties and obligations;
- vi. "good faith efforts" shall include, but not be limited to, those reasonable initial efforts necessary to comply with statutory or regulatory requirements and additional or substituted efforts when it is determined that such initial efforts will not be sufficient to comply with such requirements;
- vii. "marital status" means being single, married as recognized by the state of Connecticut, widowed, separated or divorced;
- viii. "mental disability" means one or more mental disorders, as defined in the most recent edition of the American Psychiatric Association's "Diagnostic and Statistical Manual of Mental Disorders", or a record of or regarding a person as having one or more such disorders;
- ix. "minority business enterprise" means any small contractor or supplier of materials fifty-one percent or more of the capital stock, if any, or assets of which is owned by a person or persons: (1) who are active in the daily affairs of the enterprise, (2) who have the power to direct the management and policies of the enterprise, and (3) who are members of a minority, as such term is defined in subsection (a) of Connecticut General Statutes § 32-9n; and
- x. "public works contract" means any agreement between any individual, firm or corporation and the State or any political subdivision of the State other than a municipality for construction, rehabilitation, conversion, extension, demolition or repair of a public building, highway or other changes or improvements in real property, or which is financed in whole or in part by the State, including, but not limited to, matching expenditures, grants, loans, insurance or guarantees.

For purposes of this Section, the terms "Contract" and "contract" do not include a contract where each contractor is (1) a political subdivision of the state, including, but not limited to, a municipality, unless the contract is a municipal public works contract or quasi-public agency project contract, (2) any other state, including but not limited to any federally recognized Indian tribal governments, as defined in C.G.S. § 1-267, (3) the federal government, (4) a foreign government, or (5) an agency of a subdivision, state or government described in the immediately preceding enumerated items (1), (2), (3),or (4).

b) (1) The Contractor agrees and warrants that in the performance of the Contract such Contractor will not discriminate or permit discrimination against any person or group of persons on the grounds of race, color, religious creed, age, marital status, national origin, ancestry, sex, gender identity or expression, status of a veteran, intellectual disability, mental disability or physical disability, including, but not limited to, blindness, unless it is shown by such Contractor that such disability prevents performance of the work involved, in any manner prohibited by the laws of the United States or of the State of Connecticut; and the Contractor further agrees to take affirmative action to [insure] ensure that applicants with job-related qualifications are employed and that employees are treated when employed without regard to their race, color, religious creed, age, marital status, national origin, ancestry, sex, gender identity or expression, status of a veteran, intellectual disability, mental disability or physical disability, including, but not limited to, blindness, unless it is shown by the Contractor that such disability prevents performance of the work involved; (2) the Contractor agrees, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, to state that it is an "affirmative action-equal opportunity employer" in accordance with regulations adopted by the

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Commission; (3) the Contractor agrees to provide each labor union or representative of workers with which the Contractor has a collective bargaining Agreement or other contract or understanding and each vendor with which the Contractor has a contract or understanding, a notice to be provided by the Commission, advising the labor union or workers' representative of the Contractor's commitments under this section and to post copies of the notice in conspicuous places available to employees and applicants for employment; (4) the Contractor agrees to comply with each provision of this Section and Connecticut General Statutes §§ 46a-68e and 46a-68f and with each regulation or relevant order issued by said Commission pursuant to Connecticut General Statutes §§ 46a-56, 46a-68e and 46a-68f; and (5) the Contractor agrees to provide the Commission on Human Rights and Opportunities with such information requested by the Commission, and permit access to pertinent books, records and accounts, concerning the employment practices and procedures of the Contractor as relate to the provisions of this Section and Connecticut General Statutes § 46a-56. If the contract is a public works contract, the Contractor agrees and warrants that he will make good faith efforts to employ minority business enterprises as subcontractors and suppliers of materials on such public works projects.

- c) Determination of the Contractor's good faith efforts shall include, but shall not be limited to, the following factors: The Contractor's employment and subcontracting policies, patterns and practices; affirmative advertising, recruitment and training; technical assistance activities and such other reasonable activities or efforts as the Commission may prescribe that are designed to ensure the participation of minority business enterprises in public works projects.
- d) The Contractor shall develop and maintain adequate documentation, in a manner prescribed by the Commission, of its good faith efforts.
- e) The Contractor shall include the provisions of subsection (b) of this Section in every subcontract or purchase order entered into in order to fulfill any obligation of a contract with the State and such provisions shall be binding on a subcontractor, vendor or manufacturer unless exempted by regulations or orders of the Commission. The Contractor shall take such action with respect to any such subcontract or purchase order as the Commission may direct as a means of enforcing such provisions including sanctions for noncompliance in accordance with Connecticut General Statutes §46a-56; provided if such Contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the Commission, the Contractor may request the State of Connecticut to enter into any such litigation or negotiation prior thereto to protect the interests of the State and the State may so enter.
- f) The Contractor agrees to comply with the regulations referred to in this Section as they exist on the date of this Contract and as they may be adopted or amended from time to time during the term of this Contract and any amendments thereto.
- g) (1) The Contractor agrees and warrants that in the performance of the Contract such Contractor will not discriminate or permit discrimination against any person or group of persons on the grounds of sexual orientation, in any manner prohibited by the laws of the United States or the State of Connecticut, and that employees are treated when employed without regard to their sexual orientation; (2) the Contractor agrees to provide each labor union or representative of workers with which such Contractor has a collective bargaining Contract or other contract or understanding and each vendor with which such Contractor has a contract or understanding, a notice to be provided by the Commission on Human Rights and Opportunities advising the labor union or workers' representative of the Contractor's commitments under this section, and to post copies of the notice in conspicuous places available to employees and applicants for employment; (3) the Contractor

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agrees to comply with each provision of this section and with each regulation or relevant order issued by said Commission pursuant to Connecticut General Statutes § 46a-56; and (4) the Contractor agrees to provide the Commission on Human Rights and Opportunities with such information requested by the Commission, and permit access to pertinent books, records and accounts, concerning the employment practices and procedures of the Contractor which relate to the provisions of this Section and Connecticut General Statutes § 46a-56.

h) The Contractor shall include the provisions of the foregoing paragraph in every subcontract or purchase order entered into in order to fulfill any obligation of a contract with the State and such provisions shall be binding on a subcontractor, vendor or manufacturer unless exempted by regulations or orders of the Commission. The Contractor shall take such action with respect to any such subcontract or purchase order as the Commission may direct as a means of enforcing such provisions including sanctions for noncompliance in accordance with Connecticut General Statutes § 46a-56; provided, if such Contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the Commission, the Contractor may request the State of Connecticut to enter into any such litigation or negotiation prior thereto to protect the interests of the State and the State may so enter.

49. RESERVED

50. OWNERSHIP OF DATA

- a) All ownership, title, licenses, proprietary rights and interest (including, but not limited to, perpetual use) (for purposes of this Ownership of Data Section, collectively, "Title") of and to any and all data existing in electronic, magnetic or any other tangible or intangible form (for purposes of this Ownership of Data Section, "Data") that is uploaded, collected, stored, held, hosted, located or utilized by the Department or Contractor and Contractor Parties directly or indirectly in connection with this Contract at all times is and will always remain vested in the State. At no time will Contractor have Title to such Data, wherever located.
- b) At no cost to the State the Contractor and Contractor Parties shall, no later than fifteen (15) days after (i) receiving a written request from the Department or (ii) Termination for any reason, deliver and transfer possession to the Department all of the Data, in a format acceptable to the State.
- c) At no cost to the State, the Contractor and Contractor Parties shall, no later than fifteen (15) days after (i) receiving a written request from the Department, (ii) receiving final payment from the Department, or (iii) Termination for any reason, over-write and securely delete all of the Data, such that the Data will be expunged in a manner to make retrieval of the Data impossible.
- d) The Contractor's failure to deliver and transfer possession of the Data to a duly authorized agent of the Department shall constitute, without more, a <u>de facto</u> breach of this Contract. Consequently, the Contractor shall indemnify and hold harmless the Department and the State, as appropriate, for any and all damages, costs and expenses associated directly or indirectly with such failure. The damages, costs and expenses shall include, but not be limited to, those resulting from any corresponding contracting for credit or identity protection services, or both, and from any subsequent non-State use of any Data. If Contractor Parties will Perform for any purpose under this paragraph, the Contractor represents and warrants that it shall cause each

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of the Contractor Parties to so Perform and that each has vested in the Contractor plenary authority to cause the Contractor Parties to Perform. For purposes of this Ownership of Data Section, "Perform" shall include, but not be limited to, the obligations relating to the sale, transfer of Title, removal and transfer of possession of the Data and indemnifying and holding harmless the Department and the State. The Contractor on its own behalf and on behalf of the Contractor Parties shall also provide, no later than 30 days after receiving a request by the Department, such information as the Department may identify to ensure, in the Department's sole discretion, compliance with the provisions of this Ownership of Data Section. This Ownership of Data Section survives Termination.

51. TERMS AND CONDITIONS

Any and all Purchase Orders, Product Schedule Updates, Statement of Works or other documents authorized in connection with this Contract shall be subject to the terms and conditions of this Contract. Any terms or conditions contained in any such Purchase Order, Product Schedule Update, Statement of Work or other document shall have no force or effect and shall in no way affect, change or modify any of the terms and conditions of this Contract.

52. WORKERS' COMPENSATION

The Contractor shall maintain Worker's Compensation and Employer's Liability insurance in compliance with the laws of the state of Connecticut, which coverage shall include Employer's Liability coverage with minimum limits of \$100,000 for each accident, \$500,000 for disease, and \$100,000 for each employee, per policy period.

53. ENTIRETY OF CONTRACT

This Contract includes the SIGNATURE PAGE OF CONTRACT. To the extent the provisions of any exhibits or attachment referenced in the Contract do not contradict the provisions of Sections 1-53 of this Contract, said documents, exhibits and/or attachments are incorporated herein by reference and made a part hereof as though fully set forth herein. This Contract, as thus constituted, contains the complete and exclusive statement of the terms and conditions agreed to by the parties hereto and shall not be altered, amended, or modified except in writing executed by an authorized representative of each party.

THE REMAINDER OF THIS PAGE IS LEFT BLANK INTENTIONALLY

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SIGNATURE PAGE OF CONTRACT

IN WITNESS WHEREOF, the parties have executed this Contract by their duly authorized representatives with full knowledge of and agreement with its terms and conditions.

TOTAL COMMUNICATIONS INC.	STATE OF CONNECTICUT,
BY:	BY:
NAME: Greg Strouth	NAME: Mark Raymond
TITLE: Enterprise Account Manager	TITLE: CIO
Duly Authorized	Department of Administrative Services
	Duly Authorized
DATE:	DATE:
	APPROVED AS TO FORM:
	STATE OF CONNECTICUT
	OFFICE OF THE ATTORNEY GENERAL
	BY:
	JOSEPH RUBIN
	ITS ASSISTANT DEPUTY ATTORNEY GENERAL
	DATE:

EXHIBIT A

DELIVERABLES

A. Description of Deliverables

Contractor shall provide the Department Deliverables and Services from the Cisco Systems Product Catalog and Global Price List (the "Catalog") in accordance with the terms, conditions and requirements of this Contract. The Catalog is a list of available products and services that Cisco sells through its Value Added Reseller (VAR) contractor network. In connection with the foregoing, the following terms and conditions shall apply:

- 1. Contractor shall deliver Goods and Services within 15 days after receiving a Purchase Order from the Department.
- 2. Contractor shall provide new Goods only, unless the Purchase Order specifies in writing that refurbished Goods are acceptable to the Department.
- 3. Contractor shall provide a minimum of a ninety (90) day warranty from the product Acceptance Date or the manufacturer warranty whichever is greater.
- 4. Contractor shall provide the Department with a Time and Material Service package for installation and configuration of Deliverables and Services if and as requested by the Department pursuant to this Contract. The cost of such service is set forth in Exhibit B.
- 5. If the Department requests immediate resolution of any issue(s) or problem(s) related to the purchase, delivery or operation of any Deliverable(s) or Service(s) purchased under this Contract, Contractor shall provide onsite SMARTnet Maintenance and Support Service to the Department on a 24 hours per day, 7 days a week, 365 days per year basis. The cost of such service is set forth in Exhibit B.
- 6. Contractor shall be a Gold Certified Cisco Channel Partner (as determined by the Cisco Global VAR network) with Cisco and shall maintain such status over the Term of the Contract. If the Contractor at any time during the Term of the Contract loses or otherwise does not have this status, Contractor shall notify the Department and DAS within 10 business days following such loss of status.
- 7. Contractor shall supply Goods and Services to multiple locations, as directed by the Department.
- 8. Contractor shall supply personnel certified by the Cisco Education Network to provide all required service or work on any Goods purchased by the Department pursuant to the Contract.
- 9. The Department may perform background checks, in form and substance satisfactory to the Department, on any Contractor personnel who are assigned to Perform as contemplated by this Contract. The costs of any such background checks shall be borne to the Contractor.
- 10. The Contractor shall provide training and product updates including but not limited to: ongoing seminars, product announcements, conferences, user group meetings, updated literature and the availability of courses to Department technical staff.

B. Contract Separately/Additional Savings Opportunities

DAS reserves the right to either seek additional discounts from the Contractor or to contract separately for a single purchase, if in the judgment of DAS, the quantity required is sufficiently large, to enable the

EXHIBIT A

DELIVERABLES

State to realize a cost savings, over and above the prices set forth in Exhibit B, whether or not such a savings actually occurs.

C. Emergency Standby for Goods and/or Services

In the event of a declared emergency or natural disaster within the State of Connecticut, not resulting from inadequate inventory or Contract expiration, but which is expected to be temporary in nature, DAS or the Department reserves the right to request the Goods and/or Services called for in this Contract from the Contractor on an accelerated basis in accordance with the timetable to be determined by DAS or the Department.

In the event of a request for Goods and/or Services pursuant to this paragraph, the Contractor shall acknowledge the request within two (2) hours of receiving it. If the Contractor is unable to respond or provide the Goods and/or Services requested pursuant to this paragraph, DAS and/or the Department reserves the right to procure said Goods and/or Services from another source. Time shall be the essence to the performance by the Contractor of its obligations set forth in this paragraph.

Contractor shall offer the DAS and/or Department first priority for Goods and/or Services, which are unknown at this time, but which may be required during the actual emergency, from its regular sources of supply at the rates set forth in Exhibit B of this Contract.

D. Security and Property Entrance Policies and Procedures

Contractor shall adhere to established security and property entrance policies and procedures or both for each requesting Department. It is the responsibility of each Contractor to understand and adhere to those policies and procedures prior to any attempt to enter any Department premises for Contractor to Perform under this Contract.

PROPOSER	NAME:	ePlus Technology, inc.		
DELIVERY:	As Requested /	Per Contract	PROMPT PAYMENT TERMS: NET 45 [Days
Ітем #		DESCRIPTION OF	Product and/or Services	Pricing

	Current Cisco's Product and Global Price List Catalog	
	Percentage Discount from Cisco Systems Product Catalog and Global Price List for Cisco Products	
		47.20 %
1a	Percentage Discount for Application Networking Services from Cisco Systems Product Catalog and Global Price List for Cisco Products	47.20%
1b	Percentage Discount for Collaboration from Cisco Systems Product Catalog and Global Price List for Cisco Products	47.20%
1c.	Percentage Discount for Network Software (IOS) & NX-OS) from Cisco Systems Product Catalog and Global Price List for Cisco Products	47.20%
1d.	Percentage Discount for Interfaces and Modules from Cisco Systems Product Catalog and Global Price List for Cisco Products	47.20%
1e.	Percentage Discount for Optical Networking from Cisco Systems Product Catalog and Global Price List for Cisco Products	49.20%
1f.	Percentage Discount for Physical Security from Cisco Systems Product Catalog and Global Price List for Cisco Products	47.20%
1g.	Percentage Discount for Routers from Cisco Systems Product Catalog and Global Price List for Cisco Products	47.20%
1h.	Percentage Discount for Security from Cisco Systems Product Catalog and Global Price List for Cisco Products	47.20%
1i.	Percentage Discount for Servers – Unified Computing from Cisco Systems Product Catalog and Global Price List for Cisco Products	59.20%
1j.	Percentage Discount for Service Exchange from Cisco Systems Product Catalog and Global Price List for Cisco Products	47.20%
1k	Percentage Discount for Storage Networking from Cisco Systems Product Catalog and Global Price List for Cisco Products	47.20%
11.	Percentage Discount for Switches from Cisco Systems Product Catalog and Global Price List for Cisco Products	47.20%

ROPOSER	NAME: ePlus Technology, inc.		
ГЕМ #	DESCRIPTION OF PRODUCTS AND/OR SERVICES		Pricin
1m.	Percentage Discount for TelePresence from Cisco Systems Product Catalog and Global Price List for Cisco Products	47.20	%
1n.	Percentage Discount for Video from Cisco Systems Product Catalog and Global Price List for Cisco Products	47.20	%
10.	Percentage Discount Voice and Unified Communications from Cisco Systems Product Catalog and Global Price List for Cisco Products	47.20	%
1p.	Percentage Discount for WebEx from Cisco Systems Product Catalog and Global Price List for Cisco Products	47.20	%
1q.	Percentage Discount for Wireless from Cisco Systems Product Catalog and Global Price List for Cisco Products	47.20	%
2a.	Percentage Discount from Cisco Systems Product Catalog and Global Price List for SmartNet Maintenance and Support for Government / State Customers	23.00%	6
2b.	Percentage Discount from Cisco Systems Product Catalog and Global Price List for SmartNet Maintenance and Support for K-12 and Higher Education Customers	32.00%	'0
2c.	Percentage Discount for WebEx (subscription) from Cisco Systems Product Catalog and Global Price List for Cisco Products		ó
2d.	Percentage discount for Partner Branded SmartNet from Cisco Systems Product Catalog and Global Price List for Cisco Products	30.50%	6
2e.	Percentage Discount for Cisco Advanced Services from Cisco Systems Product Catalog and Global Price List for Cisco Products	5.00%	
2f.	Percentage Discount for Cisco Learning Credits from Cisco Systems Product Catalog and Global Price List for Cisco Products	5.00%	
2g.	Percentage Discount for Hyperconverged Solutions from Cisco Systems Product Catalog and Global Price List for Cisco Products	59.20%	6
2h.	Percentage Discount for Cloud Services Platform from Cisco Systems Product Catalog and Global Price List for Cisco Products	59.20%	6
2i.	Percentage Discount for loT/Sensors from Cisco Systems Product Catalog and Global Price List for Cisco Products	49.20%	ó
2j.	Percentage Discount for App Dynamics Licenses from Cisco Systems Product Catalog and Global Price List for Cisco Products	20.00%	6

CONTRACT NO: 18PSX0202

	NAME: ePlus Technology, inc.				
EM #	DESCRIPTION OF PRODUCTS AND/OR SERVICES	Pricin			
2k.	Percentage Discount for App Dynamics Maintenance from Cisco Systems Product Catalog and Global Price List for Cisco Products	5.00%			
21.	Percentage Discount for App Dynamics Training from Cisco Systems Product Catalog and Global Price List for Cisco Products	5.00%			
2m.	Percentage Discount for App Dynamics Hosting from Cisco Systems Product Catalog and Global Price List for Cisco Products	5.00%			
2n.	Percentage Discount for App Dynamics Services from Cisco Systems Product Catalog and Global Price List for Cisco Products	5.00%			
20.	Percentage Discount for Saas Subscriptions from Cisco Systems Product Catalog and Global Price List for Cisco Products	19.00%			
2p.	Percentage Discount for Software Licenses from Cisco Systems Product Catalog and Global Price List for Cisco Products				
2q.	Percentage Discount for Cisco/Meraki from Cisco Systems Product Catalog and Global Price List for Cisco Products				
3	Senior Network Technician (basic installs). Cisco Certified Network Associate (CCNA). Cisco Certified Network Professional (CCDA). Cisco Certified Design Associate (CCNP). Cisco Certified Design Professional (CCDP). Project Coordinator Project Manager Senior Architect/Specialist (Design Services Consulting Network).	\$70.00/Hr. \$90.00/Hr. \$110.00/Hr. \$120.00/Hr. \$175.00/Hr. \$200.00/Hr. \$160.00/Hr. \$250.00/Hr.			

OPOSER	NAME: ePlus Technology, inc.	
EM #	DESCRIPTION OF PRODUCTS AND/OR SERVICES	PRICIN
4	Hourly Rate(s) for Time and Materials Service outside of 8am-5pm Monday through Friday	<u> </u>
	Network Technician (basic installs	\$90.00/Hr.
	Senior Network Technician (basic installs)	\$120.00/Hr.
	Cisco Certified Network Associate (CCNA)	\$140.00/Hr.
	Cisco Certified Network Professional (CCDA)	\$155.00/Hr.
	Cisco Certified Design Associate (CCNP)	\$225.00/Hr.
	Cisco Certified Design Professional (CCDP)	\$260.00/Hr.
	Project Coordinator	\$175.00/Hr.
	Project Manager	\$195.00/Hr.
	Senior Architect/Specialist (Design Services, Consulting, Network Modeling/Simulation/Performance Review Cloud, Security, loT, DC)	\$325.00/Hr.
5	Hourly rate for Cisco Certified Internetworking Engineer (CCIE) 8am-5pm Monday through Friday	\$235.00/Hr.
6	Hourly Rate(s) for CCIE outside of 8am-5pm Monday through Friday and hourly rates for all other Professional Services (e.g.: Design Services, Consulting, Network Modeling / Simulation / Performance Review)	\$300.00/Hr. For CCIE
7	Cisco Learning Credits administered and managed by DAS BEST based on total contract Cisco equipment spend	¹ / ₄ of one %

Avon, CT

Canton, MA

CONTRACT NO: 18PSX0202

PROPOSER	R NAME: ePlus Technology, inc.		
Ітем #	DESCRIPTION OF PRODUCTS AND/OR SERVICES		Pricing
	List Additional Value Added Services		
1	Four Hours Response – Onsite Describe Service: Advanced replacement of device and engineer arrive onsite within 2 hours to activated TAC case. Services provided via Cisco ONS SMARTnet Services (discounted price off Cisco Systems Product Catalog and Global Price List for Cisco Products. Non-Educational Government Entities Discount.	23.009	%
	K-12 and accredited Colleges and Universities Discount	32.00	
	Ad hoc SOW for onsite response.	\$235.0	00/Hr.
2	Two Hours Response – Onsite Describe Service: Advanced replacement of device and engineer arrive onsite within 2 hours to activated TAC case. Services provided via Cisco ONS SMARTnet Services (discounted price off Cisco Systems Product Catalog and Global Price List for Cisco Products.		
	Non-Educational Government Entities Discount.	23.00	%
	K-12 and accredited Colleges and Universities Discount	32.00	⁰ / ₀
	Or Ad hoc SOW for onsite response	\$235.0	00/Hr.
VAR	Parts & Service Locations Listing		
1	Rocky Hill, CT		

PROPOSER	NAME:	Total Communications, In	nc.	
DELIVERY:	As Requested	/ Per Contract	PROMPT PAYMENT TERMS: NET 45 DAYS	
Ітем #		DESCRIPTION OF	of Product and/or Services	Pricing

	Current Cisco's Product and Global Price List Catalog	
	Percentage Discount from Cisco Systems Product Catalog and Global Price List for Cisco Products	48.00 %
1a	Percentage Discount for Application Networking Services from Cisco Systems Product Catalog and Global Price List for Cisco Products	48.00%
1b	Percentage Discount for Collaboration from Cisco Systems Product Catalog and Global Price List for Cisco Products	48.00%
1c.	Percentage Discount for Network Software (IOS) & NX-OS) from Cisco Systems Product Catalog and Global Price List for Cisco Products	48.00%
1d.	Percentage Discount for Interfaces and Modules from Cisco Systems Product Catalog and Global Price List for Cisco Products	48.00%
1e.	Percentage Discount for Optical Networking from Cisco Systems Product Catalog and Global Price List for Cisco Products	48.00%
1f.	Percentage Discount for Physical Security from Cisco Systems Product Catalog and Global Price List for Cisco Products	48.00%
1g.	Percentage Discount for Routers from Cisco Systems Product Catalog and Global Price List for Cisco Products	48.00%
1h.	Percentage Discount for Security from Cisco Systems Product Catalog and Global Price List for Cisco Products	48.00%
1i.	Percentage Discount for Servers – Unified Computing from Cisco Systems Product Catalog and Global Price List for Cisco Products	57.50%
1j.	Percentage Discount for Service Exchange from Cisco Systems Product Catalog and Global Price List for Cisco Products	48.00%
1k	Percentage Discount for Storage Networking from Cisco Systems Product Catalog and Global Price List for Cisco Products	48.00%
11.	Percentage Discount for Switches from Cisco Systems Product Catalog and Global Price List for Cisco Products	48.00%

ROPOSER I	NAME:	Total Cor	mmunicati	ons, Inc.							
TEM #			Descrii	PTION OF PR	RODUCTS A	and/or Se	ERVICES				Pricin
1m.	Percentage Discount Products	nt for TeleP i	resence from	m Cisco Sy	stems Pro	oduct Cata	alog and C	Global Price	List for Cisc	48.00)%
1n.	Percentage Discount Products	nt for Video	from Cisco	Systems P	roduct Ca	atalog and	Global P	rice List for	Cisco	48.00)%
10.	Percentage Discount Price List for Cisco		l Unified C	ommunica	tions fro	m Cisco S	Systems Pr	roduct Cata	log and Glob	al 48.00)%
1p.	Percentage Discount Products	nt for WebE	x from Cisc	co Systems	Product (Catalog aı	nd Global	Price List f	or Cisco	48.00)%
1q.	Percentage Discount Products	nt for Wirel	ess from Cis	sco Systems	s Product	t Catalog a	and Globa	l Price List	for Cisco	48.00)%
2a.	Percentage Discount and Support for Gov		-		alog and	Global Pr	rice List fo	or SmartNet	Maintenance	21.00	% ny Incl.
2b.	Percentage Discount and Support for K-1					Global Pr	ice List fo	or SmartNet	Maintenance	36.00	% ny Incl.
2c.	Percentage Discount for Cisco Products	nt for WebE	x (subscript	ion) from C	Cisco Sys	tems Prod	luct Catalo	og and Glob	oal Price List	20%	
2d.	Percentage discount List for Cisco Produ		Branded S	martNet fro	om Cisco	Systems l	Product Ca	atalog and (Global Price	21%	
2e.	Percentage Discount List for Cisco Produ		Advanced S	Services fro	m Cisco	Systems F	Product Ca	atalog and C	Global Price	9%	
2f.	Percentage Discount for Cisco Products	nt for Cisco	Learning C	redits from	Cisco Sy	stems Pro	duct Cata	log and Glo	bal Price Lis	t 9%	
2g.	Percentage Discount List for Cisco Produ	• •	converged S	Solutions fr	om Cisco	Systems	Product C	Catalog and	Global Price	48%	
2h.	Percentage Discount List for Cisco Produ		Services Pl	atform fron	n Cisco S	Systems Pr	roduct Cat	talog and G	lobal Price	20%	
2i.	Percentage Discount Products	nt for loT/Se	ensors from	Cisco Syste	ems Prod	uct Catalo	g and Glo	obal Price L	ist for Cisco	48%	
2j.	Percentage Discount for Cisco Products	nt for App D	ynamics Li	censes fron	n Cisco S	Systems Pr	oduct Cat	alog and G	lobal Price L	ist 18%	

OPOSER	R NAME: Total Communications, Inc.	
EM#	DESCRIPTION OF PRODUCTS AND/OR SERVICES	Pricino
2k.	Percentage Discount for App Dynamics Maintenance from Cisco Systems Product Catalog and Global Price List for Cisco Products	33%
21.	Percentage Discount for App Dynamics Training from Cisco Systems Product Catalog and Global Price List for Cisco Products	18%
2m.	Percentage Discount for App Dynamics Hosting from Cisco Systems Product Catalog and Global Price List for Cisco Products	18%
2n.	Percentage Discount for App Dynamics Services from Cisco Systems Product Catalog and Global Price List for Cisco Products	18%
20.	Percentage Discount for Saas Subscriptions from Cisco Systems Product Catalog and Global Price List for Cisco Products	18%
2p.	Percentage Discount for Software Licenses from Cisco Systems Product Catalog and Global Price List for Cisco Products	48%
2q.	Percentage Discount for Cisco/Meraki from Cisco Systems Product Catalog and Global Price List for Cisco Products	48%
3	Hourly Rate for Time and Materials Service 8am –5pm Monday through Friday Network Technician (basic installs)	\$ 110.00 /Hr. \$ 110.00 /Hr. \$ 120.00 /Hr. \$ 120.00 /Hr. \$ 120.00 /Hr. \$ 120.00 /Hr. \$ 110.00 /Hr. \$ 110.00 /Hr.

OPOSER	R NAME: Total Communications, Inc.		
EM #	DESCRIPTION OF PRODUCTS AND/OR SERVICES		Pricin
4	Hourly Rate(s) for Time and Materials Service outside of 8am-5pm Monday through Friday Network Technician (basic installs)	\$ 165.00	/Hr
	Senior Network Technician (basic installs)	\$ 165.00	
	Cisco Certified Network Associate (CCNA) Cisco Certified Network Professional (CCDA)	\$ 180.00 \$ 180.00	
	Cisco Certified Design Associate (CCNP)	\$ 180.00 \$ 180.00	
	Cisco Certified Design Professional (CCDP) Project Coordinator	\$ 165.00	
	Project Manager Senior Architect/Specialist (Design Services, Consulting, Network Modeling/Simulation/Performance Review Cloud, Security, loT, DC)	\$ 165.00 \$ 180.00	
5	Hourly rate for Cisco Certified Internetworking Engineer (CCIE) 8am-5pm Monday through Friday	\$160.00/J	Hr.
6	Hourly Rate(s) for CCIE outside of 8am-5pm Monday through Friday and hourly rates for all other Professional Services (e.g.: Design Services, Consulting, Network Modeling / Simulation / Performance Review)	\$240.00/1	Hr.
7	Cisco Learning Credits administered and managed by DAS BEST based on total contract Cisco equipment spend	1/2 of o	ne %

CONTRACT NO: 18PSX0202

ROPOSEF	Total Communications, Inc.		
EM #	DESCRIPTION OF PRODUCTS AND/OR SERVICES		Prici
	List Additional Value Added Services		
1	Four Hours Response – Onsite Describe Services: • Home Office Headquarters in East Hartford, CT • Staff five (5) CCIE's in Connecticut • Staff CCDE in Connecticut • Over 145 Technical Certified Staff in Connecticut • Maintain \$3M in Cisco Inventory in East Hartford, CT • Provide customers multiple ways to contact support and track orders	Value A Service Include	S
2	Two Hours Response – Onsite Describe Services: • Home Office Headquarters in East Hartford, CT • Staff five (5) CCIE's in Connecticut • Staff CCDE in Connecticut • Over 145 Technical Certified Staff in Connecticut • Maintain \$3M in Cisco Inventory in East Hartford, CT • Provide customers multiple ways to contact support and track orders	Value A Service Include	s
2	Total Communications Headquarters, 333 Burnham Street, East Hartford, CT (This location maintains \$3M in Cisco parts inventory) 20 Church Street, Hartford, CT		
3	500 Bic Drive, Milford, CT		
4	3 High Ridge Park, Stamford, CT		
5	40 Brainard Road, Hartford, CT		
6	555 Lakewood Road, Waterbury, CT		
7	310 Orange Street, New Haven, CT		
8	401 Merritt 7, Norwalk, CT		
9 Add	114 New Park Avenue, North Franklin, CT itional Warehouse Locations for Parts		
1	BR10, 12510 Micro Drive Suite R, Mira Loma, CA 91752		
	BR80, 82 Micro Drive, Jonestown, PA 17038		
2			
3	BR30, 3820 Micro Drive, Millington, TN 38053		

BR40, 415 E. Lies Road, Carol Stream, IL 60188

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Contract Number: 18PSX0202

EXHIBIT C

Notice to Executive Branch State Contractors and Prospective State Contractors of Campaign Contribution and Solicitation Limitations

This notice is provided under the authority of Connecticut General Statutes §9-612(G)(2), as amended by P.A. 10-1, and is for the purpose of informing state contractors and prospective state contractors of the following law (italicized words are defined on the reverse side of this page.

CAMPAIGN CONTRIBUTION AND SOLICITATION LIMITATIONS

No state contractor, prospective state contractor, principal of a state contractor or principal of a prospective state contractor, with regard to a state contract or state contract solicitation with or from a state agency in the executive branch or a quasi-public agency or a holder, or principal of a holder of a valid prequalification certificate, shall make a contribution to (i) an exploratory committee or candidate committee established by a candidate for nomination or election to the office of Governor, Lieutenant Governor, Attorney General, State Comptroller, Secretary of the State or State Treasurer, (ii) a political committee authorized to make contributions or expenditures to or for the benefit of such candidates, or (iii) a party committee (which includes town committees).

In addition, no holder or principal of a holder of a valid prequalification certificate, shall make a contribution to (i) an exploratory committee or candidate committee established by a candidate for nomination or election to the office of State senator or State representative, (ii) a political committee authorized to make contributions or expenditures to or for the benefit of such candidates, or (iii) a party committee.

On and after January 1, 2011, no state contractor, prospective state contractor, principal of a state contractor or principal of a prospective state contractor, with regard to a state contract or state contract solicitation with or from a state agency in the executive branch or a quasi-public agency or a holder, or principal of a holder of a valid prequalification certificate, shall **knowingly** *solicit* contributions from the state contractor's or prospective state contractor's employees or from a *subcontractor* or *principals* of the *subcontractor* on behalf of (i) an exploratory committee or candidate committee established by a candidate for nomination or election to the office of Governor, Lieutenant Governor, Attorney General, State Comptroller, Secretary of the State or State Treasurer, (ii) a political committee authorized to make contributions or expenditures to or for the benefit of such candidates, or (iii) a party committee.

DUTY TO INFORM

State contractors and prospective state contractors are required to inform their principals of the above prohibitions, as applicable, and the possible penalties and other consequences of any violation thereof.

PENALTIES FOR VIOLATIONS

Contributions of solicitations of contributions made in violation of the above prohibitions may result in the following civil and criminal penalties:

<u>Civil Penalties</u> – Up to \$2,000 or twice the amount of the prohibited contribution, whichever is greater, against a principal or a contractor. Any state contractor or prospective state contractor which fails to make reasonable efforts to comply with the provisions requiring notice to its principals of these prohibitions and possible consequences of their violations may also be subject to civil penalties of up to \$2,000 or twice the amount of the prohibited contributions made by their principals.

<u>Criminal penalties</u> – Any knowing and willful violation of the prohibition is a Class D felony, which may subject the violator to imprisonment of not more than 5 years, or not more than \$5,000 in fines, or both.

CONTRACT CONSEQUENCES

In the case of a state contractor, contributions made or solicited in violation of the above prohibitions may result in the contract being voided.

In the case of a prospective state contractor, contributions made or solicited in violation of the above prohibitions shall result in the contract described in the state contract solicitation not being awarded to the prospective state contractor, unless the State Elections Enforcement Commission determines that mitigating circumstances exist concerning such violation.

The State shall not award any other state contract to anyone found in violation of the above prohibitions for a period of one year after the election for which such contribution is made or solicited, unless the State Elections Enforcement Commission determines that mitigating circumstances exist concerning such violation.

Additional information may be found on the website of the State Elections Enforcement Commission, www.ct.gov/seec. Click on the link to "Lobbyist/Contractor Limitations."

CONNECTICUT STATE ELECTIONS ENFORCEMENT COMMISSION

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Contract Number: 18PSX0202

EXHIBIT C

DEFINITIONS

"State contractor" means a person, business entity or nonprofit organization that enters into a state contract. Such person, business entity or nonprofit organization shall be deemed to be a state contractor until December thirty-first of the year in which such contract terminates. "State contractor" does not include a municipality or any other political subdivision of the state, including any entities or associations duly created by the municipality or political subdivision exclusively amongst themselves to further any purpose authorized by statute or charter, or an employee in the executive or legislative branch of state government or a quasi-public agency, whether in the classified or unclassified service and full or part-time, and only in such person's capacity as a state or quasi-public agency employee.

"Prospective state contractor" means a person, business entity or nonprofit organization that (i) submits a response to a state contract solicitation by the state, a state agency or a quasi-public agency, or a proposal in response to a request for proposals by the state, a state agency or a quasi-public agency, until the contract has been entered into, or (ii) holds a valid prequalification certificate issued by the Commissioner of Administrative Services under section 4a-100. "Prospective state contractor" does not include a municipality or any other political subdivision of the state, including any entities or associations duly created by the municipality or political subdivision exclusively amongst themselves to further any purpose authorized by statute or charter, or an employee in the executive or legislative branch of state government or a quasi-public agency, whether in the classified or unclassified service and full or part-time, and only in such person's capacity as a state or quasi-public agency employee.

"Principal of a state contractor or prospective state contractor" means (i) any individual who is a member of the board of directors of, or has an ownership interest of five per cent or more in, a state contractor or prospective state contractor, which is a business entity, except for an individual who is a member of the board of directors of a nonprofit organization, (ii) an individual who is employed by a state contractor or prospective state contractor, which is a business entity, as president, treasurer or executive vice president, (iii) an individual who is the chief executive officer of a state contractor or prospective state contractor, which is not a business entity, or if a state contractor or prospective state contractor has no such officer, then the officer who duly possesses comparable powers and duties, (iv) an officer or an employee of any state contractor or prospective state contractor who has *managerial or discretionary responsibilities with respect to a state contract*, (v) the spouse or a *dependent child* who is eighteen years of age or older of an individual described in this subparagraph, or (vi) a political committee established or controlled by an individual described in this subparagraph or the business entity or nonprofit organization that is the state contractor or prospective state contractor.

"State contract" means an agreement or contract with the state or any state agency or any quasi-public agency, let through a procurement process or otherwise, having a value of fifty thousand dollars or more, or a combination or series of such agreements or contracts having a value of one hundred thousand dollars or more in a calendar year, for (i) the rendition of services, (ii) the furnishing of any goods, material, supplies, equipment or any items of any kind, (iii) the construction, alteration or repair of any public building or public work, (iv) the acquisition, sale or lease of any land or building, (v) a licensing arrangement, or (vi) a grant, loan or loan guarantee. "State contract" does not include any agreement or contract with the state, any state agency or any quasi-public agency that is exclusively federally funded, an education loan, a loan to an individual for other than commercial purposes or any agreement or contract between the state or any state agency and the United States Department of the Navy or the United States Department of Defense.

"State contract solicitation" means a request by a state agency or quasi-public agency, in whatever form issued, including, but not limited to, an invitation to bid, request for proposals, request for information or request for quotes, inviting bids, quotes or other types of submittals, through a competitive procurement process or another process authorized by law waiving competitive procurement.

"Managerial or discretionary responsibilities with respect to a state contract" means having direct, extensive and substantive responsibilities with respect to the negotiation of the state contract and not peripheral, clerical or ministerial responsibilities.

"Dependent child" means a child residing in an individual's household who may legally be claimed as a dependent on the federal income tax of such Individual.

"Solicit" means (A) requesting that a contribution be made, (B) participating in any fund-raising activities for a candidate committee, exploratory committee, political committee or party committee, including, but not limited to, forwarding tickets to potential contributors, receiving contributions for transmission to any such committee or bundling contributions, (C) serving as chairperson, treasurer or deputy treasurer of any such committee, or (D) establishing a political committee for the sole purpose of soliciting or receiving contributions for any committee. Solicit does not include: (i) making a contribution that is otherwise permitted by Chapter 155 of the Connecticut General Statutes; (ii) informing any person of a position taken by a candidate for public office or a public official, (iii) notifying the person of any activities of, or contact information for, any candidate for public office; or (iv) serving as a member in any party committee or as an officer of such committee that is not otherwise prohibited in this section.

"Subcontractor" means any person, business entity or nonprofit organization that contracts to perform part or all of the obligations of a state contractor's state contract. Such person, business entity or nonprofit organization shall be deemed to be a subcontractor until December thirty first of the year in which the subcontract terminates. "Subcontractor" does not include (i) a municipality or any other political subdivision of the state, including any entities or associations duly created by the municipality or political subdivision exclusively amongst themselves to further any purpose authorized by statute or charter, or (ii) an employee in the executive or legislative branch of state government or a quasi-public agency, whether in the classified or unclassified service and full or part-time, and only in such person's capacity as a state or quasi-public agency employee.

"Principal of a subcontractor" means (i) any individual who is a member of the board of directors of, or has an ownership interest of five per cent or more in, a subcontractor, which is a business entity, except for an individual who is a member of the board of directors of a nonprofit organization, (ii) an individual who is employed by a subcontractor, which is a business entity, as president, treasurer or executive vice—president, (iii) an individual who is the chief executive officer of a subcontractor, which is not a business entity, or if a subcontractor has no such officer, then the officer who duly possesses comparable powers and duties, (iv) an officer or an employee of any subcontractor who has managerial or discretionary responsibilities with respect to a subcontract with a state contractor, (v) the spouse or a dependent child who is eighteen years of age or older of an individual described in this subparagraph, or (vi) a political committee established or controlled by an individual described in this subparagraph or the business entity or nonprofit organization that is the subcontractor.



STATE OF CONNECTICUT

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Results Detail

Solicitation Detail

SCP Contract Details

State Contracting Portal Contract Results

Administrative Services, Procurement Services Contract Detail Info For # 18PSX0202

Danes

in annual or	Award Date	Start Date	End Date	
Source	04/11/2019	04/11/2019	04/10/2024	

Description

Cisco Products and Services

Comments

Solicization and Contract Conditions

Includes SBE/MBE Requirements	Qualified Partnership	DBE	Political Subdivisions	Agencies	CT Recovery
No	No	No	Yes	Yes	No

Contactes

Contact	Telephone	FAX	E-Mail
SusanneHawkins	(860) 713-5064	(860) 622-2941	susanne.hawkins@ct.gov

Common Documents

Date	Description	
4/15/2019 7:41:10 AM	18PSX0202 Contract Award Document Complete.pdf	- Contraction
	Contract Document	i

2 Vendor(s)

Contract #	Cert	Vendor	Contact	Catalog
18PSX0202AA Start: 04/11/2019 End: 04/10/2024	No	ePlus 45 Shawmut Road Canton, MA 02021 Peoplesoft ID: 0000064731	Steve Low Phone: (781) 615-1314 FAX: (781) 615-1401 E-Mail	No
18PSX0202AB Start: 04/11/2019 End: 04/10/2024	No	Total Communications Inc. 333 Burnham Street East Hartford, CT 06108 Peoplesoft ID: 0000022988	Greg Strouth Phone: (860) 622-4128 E-Mail	No

The Department of Administrative Services - Business Network. Review our Privacy Policy
Need to contact us? Send e-mail to DAS Web Design

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