



NEW HAVEN PUBLIC SCHOOLS

Operations Memorandum

To: New Haven Board of Education Finance and Operations Committee
From: Joseph Barbarotta
Date: 10/22/2021
Re: Proprietary Software for work order system and preventative maintenance

Contractor Name: School Dude

Contractor Address: 11000 Regency Parkway North Carolina 27518

Is the contractor a Minority or Women Owned Small Business? No

Renewal or Award of Contract/Agreement? Renewal

Total Amount of Contract/Agreement and the Hourly or Service Rate: Not to Exceed \$36,792.82

Contract or Agreement #:

Funding Source & Account #: 3C20-2074-58101

Key Questions: (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):

What specific service will the contractor provide?

Proprietary Software for maintenance and work order system. And backup support.

- 1. How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? Please describe the selection process including other sources considered and the rationale for selecting this method of selection:** This contract is a renewal as we have utilized the work order system successfully to provide documentation to verify daily repairs and fixes.
- 2. If this is a renewal with a current vendor, has the vendor's performance been satisfactory under the existing contract or agreement?** This is a renewal and the vendor has provide excellent support as needed.
- 3. If this Contract/Agreement is a Renewal has cost increased? If yes, by how much? N/A** This contract has a 3% increase.
- 4. If this Contractor is New has cost for service increased from previous years? If yes, by how much/? N/A**
- 5. Is this a service existing staff could provide? Why or why not?** No existing staff is not trained and does not possess the knowledge, equipment and materials necessary to perform this work.

Q-241677

PREPARED BY

Dude Solutions

PREPARED FOR

New Haven Public Schools

PUBLISHED ON

April 20, 2021



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New Haven Public Schools

Thank you for your continued support of our market leading solutions for improving educational operations. We at Dude Solutions are excited about providing you with online tools that will help you save money, increase efficiency and improve services. Dude Solutions is dedicated to providing best in class solutions that are built exclusively for the unique needs of educational institutions, including the following for New Haven Public Schools:

Item	Investment
FSDirect	\$12,608.16
MaintenanceEssentials Pro	\$24,184.66
Annual Renewal:	\$36,792.82 USD

Service dates: 07/01/2021- 06/30/2022



Proposal terms

- Proposal has been prepared for New Haven Public Schools ("Subscriber")
- Proposal expires in sixty (60) days
- Initial Term: 12 months

Order Form terms

- This Order Form and its Services are governed by the terms of the Dude Solutions, Inc. Subscription Agreement found at <https://www.dudesolutions.com/terms> (<https://www.dudesolutions.com/terms>) ("Terms"), unless Subscriber has a separate written agreement executed by Dude Solutions, Inc. ("DSI") for the Services, in which case the separate written agreement will govern. Acceptance is expressly limited to these Terms. Any additional or different terms proposed by Subscriber (including, without limitation, any terms contained in any Subscriber purchase order) are objected to and rejected and will be deemed a material alteration hereof.
- The Effective Date of the Agreement between Subscriber and DSI is the date Subscriber accepts this Order Form.
- Acceptance of this Order Form on behalf of a company or legal entity represents that you have authority to bind such entity and its affiliates to the order, terms and conditions herein. If you do not have such authority, or you do not agree with the Terms set forth herein, you must not accept this Order Form and may not use the Service.

Additional information

- DSI fees do not include any taxes, levies, duties, or similar government assessments for which Subscriber may be responsible. Tax exemption certifications can be sent to accountsreceivable@dudesolutions.com (<mailto:accountsreceivable@dudesolutions.com>).
- Billing frequency other than annual is subject to additional processing fees.
- Please reference Q-241677 on any applicable purchase order; address purchase order to: Dude Solutions, 11000 Regency Parkway, Suite 400, Cary, NC 27518
- Dude Solutions, Inc. maintains the necessary liability coverage for its products and professional services. Proof of insurance can be provided upon request.

Submitted By:

Representative Name:Doria Zarfaty

Date: April 20, 2021

Please address the purchase order to:

Dude Solutions, Inc

11000 Regency Parkway, Suite 400

Cary, NC 27518

