



NEW HAVEN PUBLIC SCHOOLS

Operations Memorandum

To: New Haven Board of Education Finance and Operations Committee
From: Gilda Herrera
Date: 10/17/2022
Re: Microsoft Licenses Renewal (Purchase Order)

Contractor Name: SHI International Corp

Contractor Address: 290 Davidson Ave, Somerset NJ 08873

Is the contractor a Minority or Women Owned Small Business? N

Renewal or Award of Contract/Agreement? Renewal (Purchase Order)

Total Amount of Contract/Agreement and the Hourly or Service Rate: \$84,767.20

Contract or Agreement #: CT RESC Alliance Term 11/01/2022-10/31/2023

Funding Source & Account #: 3C222263 58704

Key Questions: (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):

1. **What specific service will the contractor provide:** Microsoft Product for Education
2. **How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? Please describe the selection process including other sources considered and the rationale for selecting this method of selection:** State Contract Renewal
3. **If this is a renewal with a current vendor, has the vendor's performance been satisfactory under the existing contract or agreement?** Yes
4. **If this Contract/Agreement is a Renewal has cost increased? If yes, by how much?** No
5. **If this Contractor is New has cost for service increased from previous years? If yes, by how much?** No
6. **Is this a service existing staff could provide? Why or why not?** No, Microsoft services and products.



Pricing Proposal
Quotation #: 22436942
Created On: 8/26/2022
Valid Until: 10/31/2022

New Haven Public Schools

William Zesner

54 Meadow Street
New Haven, CT 05619
United States
Phone: (203) 691-2673
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Email: william.zesner@new-haven.k12.ct.us

Inside Account Executive

John Mercurio

290 Davidson Ave
Somerset, NJ 08873
Phone: 800-477-6479
Fax: 800-477-6479
Email: john_mercurio@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Microsoft 365 A3 - Subscription license - 1 user - hosted - academic - EES - All Languages Microsoft - Part#: AAD-38391 Contract Name: CT RESC Alliance Contract #: CT RESC Alliance Coverage Term: 11/1/2022 – 10/31/2023 Note: FAC	1000	\$55.70	\$55,700.00
2 Microsoft 365 A3 - Subscription license - 1 user - hosted - academic, student - EES - All Languages Microsoft - Part#: AAD-38397 Contract Name: CT RESC Alliance Contract #: CT RESC Alliance Coverage Term: 11/1/2022 – 10/31/2023 Note: STU	24500	\$0.00	\$0.00
3 O365 A1 Edu Sub Per User Microsoft - Part#: M6K-00001 Contract Name: CT RESC Alliance Contract #: CT RESC Alliance Coverage Term: 11/1/2022 – 10/31/2023 Note: FAC	4800	\$0.00	\$0.00
4 Microsoft Phone System - Subscription license - 1 user - academic, Student, Faculty - Campus, School - add-on to Skype for Business Online - All Languages Microsoft - Part#: LK7-00001 Contract Name: CT RESC Alliance Contract #: CT RESC Alliance Coverage Term: 11/1/2022 – 10/31/2023 Note: ADP	25	\$32.64	\$816.00
5 Microsoft Audio Conferencing - Subscription license - 1 user - academic, volume - All Languages Microsoft - Part#: LJ9-00001 Contract Name: CT RESC Alliance Contract #: CT RESC Alliance Coverage Term: 11/1/2022 – 10/31/2023	25	\$18.00	\$450.00

Note: ADP

6	Power BI Pro - Subscription license - 1 user - hosted - academic - Campus, School, EES - All Languages Microsoft - Part#: NK5-00001 Contract Name: CT RESC Alliance Contract #: CT RESC Alliance Coverage Term: 11/1/2022 – 10/31/2023 Note: ADP	10	\$24.20	\$242.00
7	Microsoft SQL Server Standard Core Edition - License & software assurance - 2 cores - Enterprise, Select, SPLA, Select Plus, EES - Win - All Languages Microsoft - Part#: 7NQ-00302 Contract Name: CT RESC Alliance Contract #: CT RESC Alliance Coverage Term: 11/1/2022 – 10/31/2023 Note: ADP	94	\$290.00	\$27,260.00
8	Microsoft Windows Server Datacenter Edition - License & software assurance - 2 cores - Enterprise - All Languages Microsoft - Part#: 9EA-00039 Contract Name: CT RESC Alliance Contract #: CT RESC Alliance Coverage Term: 11/1/2022 – 10/31/2023 Note: ADP	8	\$37.40	\$299.20
			Subtotal	\$84,767.20
			Total	\$84,767.20

Additional Comments

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

The products offered under this proposal are Open Market and resold in accordance with the terms and conditions at [SHI Online Customer Resale Terms and Conditions](#).