



**NEW HAVEN PUBLIC SCHOOLS**

Gail Sharry, Executive Director  
NHPS Food Service  
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To: New Haven Board of Education Finance and Operations Committee  
From: Thomas Lamb, Chief Operating Officer  
Gail Sharry, Executive Director  
Michael Gormany, City Budget Director  
Date: Friday, July 08, 2022  
Re: Fiscal year 2022-23, Award of Contract for NHPS Food Service for Food Preparation, Chemicals, and Packaging Supplies

**Executive Summary:** Approval is requested for an award of contract(s) under RFP# 2022-05-1458 for the purchase food preparation, chemicals, and packaging supplies for fiscal year 2022-23.

Vendor Number	Vendor Name	Vendor Address	City, State, Zip	Award Amount not to Exceed	Minority or Women Owned Small Business?	Renewal or Award of Contract/Agreement
56206	Nuovo Venture LLC	P.O. Box 927	Southport, CT 06890	\$150,000		Award

**Contract or Agreement #:** TBD

**Funding Source & Account #:** 25215200-56630

**Key Questions:** (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):

1. **What specific service will the contractor provide:**
  - a. **The vendor(s) will provide Food Preparation, Chemicals, and Packaging Supplies for NHPS Food Service.**
2. **How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? Please describe the selection process including other sources considered and the rationale for selecting this method of selection:**
  - a. **The vendor was selected via a request for proposal (RFP) process, based on the award criteria set forth in the solicitation.**
3. **If this is a renewal with a current vendor, has the vendor’s performance been satisfactory under the existing contract or agreement?**
  - a. **This is not applicable as this is a new award.**
4. **If this Contract/Agreement is a Renewal has cost increased? If yes, by how much?**



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- a. This is not applicable as this is a new award.
5. If this Contractor is New has cost for service increased from previous years? If yes, by how much?
    - a. Vendor(s) are evaluated throughout the school year based on product sensory (food evaluation) delivery expectations, customers service, and other criteria set at the beginning of the school year.
    - b. Food cost has increased from an overall pricing standpoint, especially due to the pandemic.
    - c. The contractor(s) have been used in prior years with no issues.
  6. Is this a service existing staff could provide? Why or why not?
    - a. The services are for materials and supplies related to food preparation and packaging

**Contract Number** 2022-05-1458

**Contract Name** Food Preparation, Chemicals, and Packaging Supplies

**Contract Period** July 01, 2022 to June 30, 2023

**Contractor** Nuovo Packaging

**Award Amount** \$150,000.00

Category	#	Item/Description	Unit Measure	Unit Price	Case Packing Size	Case Price
Packing Supplies	#3-1	W101 Large Sandwich Wedge Size: 6-1/2" L x 3-1/2" W x 3-1/16", sealable 3/8" flanges, must have consistent 3/16" spacing between trays to allow trays to feed through auto denester.	Tray	\$0.1500	1000	\$150.0000
Packing Supplies	#3-2	Meal Tray, one compartment, 6-1/2" x 3 1-1/2 x 2-1/4", clear, film sealable 3/8" flanges. Must have a consistent 3/16" spacing between trays to allow trays to feed through an auto tray de-nester.	Tray	\$0.1950	1300	\$253.5000
Packing Supplies	#3-3	Meal Tray, one compartment, 6-1/2" x 3 1-1/2 x 1-7/8", clear, film sealable 3/8" flanges. Must have a consistent 3/16" spacing between trays to allow trays to feed through an auto tray de-nester.	Tray	\$0.1750	2600	\$455.0000
Packing Supplies	#3-4	Snack Tray, one compartment, 6-1/2" x 3 1-1/2 x 1-1/8", clear or black, film sealable 3/8" flanges. Must have a consistent 3/16" spacing between trays to allow trays to feed through an auto tray de-nester.	Tray	\$0.2000	2100	\$420.0000
Packing Supplies	#3-5	Snack Tray, Two(2) compartment, 6-1/2" x 3 1-1/2 x 1-1/8", clear or black, film sealable 3/8" flanges. Must have a consistent 3/16" spacing between trays to allow trays to feed through an auto tray de-nester.	Tray	\$0.2000	2100	\$420.0000
Packing Supplies	#3-6	Ovenable (400' F) 1 compartment, Food Tray, 6.500"L X 5.00"W X 1.75" D, CPET, Form Plastics 6047 - 404539 or equal	Tray	\$0.3000	1100	\$330.0000
Packing Supplies	#3-7	Ovenable (400' F) , 2 compartment lrg burger, Food Tray, 6.500"L X 5.00"W X 1.75 D, CPET, Form Plastics 6278-404539 or equal	Tray	\$0.3000	1100	\$330.0000

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Category	#	Item/Description	Unit Measure	Unit Price	Case Packing Size	Case Price
Packing Supplies	#3-8	Meal Tray, one compartment, 6-1/2" x 5" x 2-1/8", clear, film sealable 3/8" flanges, packed 500 trays per cases. Must have a consistent 3/16" spacing between trays to allow trays to feed through an auto tray de-nester. Preferred packainga NT150 or equal	Tray	\$0.2100	500	\$105.0000
Packing Supplies	#3-10	I-312 Insert (NT275 & NT312 only) Four Compartment Condiment Salad/ School Lunch Tray Size: 6-1/2" L x 5" W x 1-1/16" D Colors: Clear or Equal	Tray	\$0.1400	1200	\$168.0000
Packing Supplies	#3-11	Salad/ Meal Tray, 6-1/2" x 5" x 3-1/8", CLEAR, film sealable 3/8" flanges, packed 1200 trays per case. Must have a consistent 3/16" spacing between trays to allow trays to feed through an auto tray de-nester. Preferred Packaging NT 312 or equal	Tray	\$0.2800	1200	\$336.0000
Packing Supplies	#3-13	Pulp Based Tray, 2 compartment, White with PET Liner, 161x124x45mm, 6 1/2 x 5 x 2, must have a consistent 3/16" spacing between trays to allow to feed through an auto tray denester	Tray	\$0.2250	500	\$112.5000
Packing Supplies	#3-14	Pulp Based Tray, 1 compartment, White with PET Liner, 161x124x45mm, 6 1/2 x 5 x 2, must have a consistent 3/16" spacing between trays to allow to feed through an auto tray denester	Each Tray	\$0.2250	500	\$112.5000
Packing Supplies	#3-16	10.50" wide x 3,000' Transparent Polyester Lidding Film for peelable seals to PET, APET lined, and paperboard containers. To use for Heat Seal Packaging Machine, Thickness is 20 u. Suitable for freezing and ovenable temperatures. AMI FAV20AF or equal	Foot	\$0.0650	3000	\$195.0000

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Category	#	Item/Description	Unit Measure	Unit Price	Case Packing Size	Case Price
Packing Supplies	#3-17	10.50" wide x 3,000' in length Lidding Film Roll, Heat Seal Packaging Machine, 1 per case. Film is 1.7 mi in thickness, suitable to sealing to HIPS, CPET, PETE, APET and HDPE containers. Suitable for freezing and ovenable temperatures and plastic trays. Preferred Packaing LF-OS 10.5 or Equal	Foot	\$0.0880	3000	\$264.0000