



**NEW HAVEN PUBLIC SCHOOLS**

Gail Sharry, Executive Director  
NHPS Food Service  
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**m**  
**To:** New Haven Board of Education Finance and Operations Committee  
**From:** **Thomas Lamb, Chief Operating Officer**  
**Gail Sharry, Executive Director**  
**Michael Gormany, City Budget Director**  
**Date:** **Wednesday, June 02, 2021**  
**Re:** **Award of Contract for NHPS Food Service for Bread and Bakery Products**

**Executive Summary:** Approval is requested for an award of contract(s) under RFP# 2021-04-1373 for the purchase of fresh and frozen bread and bakery products for NHPS Food Service for FY 2021-22.

City Vendor Number	Vendor Name	Vendor Address	City, State, Zip	Award Amount not to Exceed	Minority or Women Owned Small Business?	Renewal or Award of Contract/Agreement
53973	Calise & Sons Bakery, Inc	2 Quality Drive	Lincoln, RI 02865	450,000	No	Award
44625	Lupi, Inc	169 Washington Avenue	New Haven, CT 06519	175,000	No	Award
<b>Grand Total Awards</b>				<b>625,000.00</b>		

**Contract or Agreement #:** **TBD**

**Funding Source & Account #:** **25215200-55587**

**Key Questions:** (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):



1. **What specific service will the contractor provide:**
  - a. **It will provide fresh (and frozen at times) bread products for NHPS Meal Program.**
  
2. **How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? Please describe the selection process including other sources considered and the rationale for selecting this method of selection:**
  - a. **The vendor was selected via a request for proposal (RFP) process, based on the award criteria set forth in the solicitation.**
  
3. **If this is a renewal with a current vendor, has the vendor's performance been satisfactory under the existing contract or agreement?**
  - a. **This is not applicable as this is a new award.**
  
4. **If this Contract/Agreement is a Renewal has cost increased? If yes, by how much?**
  - a. **This is not applicable as this is a new award.**
  
5. **If this Contractor is New has cost for service increased from previous years? If yes, by how much?**
  - a. **Vendor(s) are evaluated throughout the school year based on product sensory (food evaluation) delivery expectations, customers service, and other criteria set at the beginning of the school year.**
  - b. **Food cost has increased from an overall pricing standpoint, especially due to the pandemic.**
  - c. **The contractor(s) have been used in prior years with no issues.**
  
6. **Is this a service existing staff could provide? Why or why not?**
  - a. **No. The Central Kitchen does not have the staffing capacity to create Bread and Bakery products, and delivery to each school.**

**FRESH/FROZEN BREAD AND BAKERY PRODUCTS FOR NHPS FOOD SERVICE FY 2021-22**  
**2021-04-1373 CALISE**

Category	#	Item/Description	Item Specification	Unit Measure	Unit Price	Case Packing Size	Vendor Code or Stock No. (This is product number must appear on the invoice). If you do not have a product code use TBD
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-1	Whole Grain White Bread Sliced	must be a minimum of 51% Whole Grain, slice must meet a 1 oz grain equivalent	Slice	\$0.0740	1.78	6103
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-2	Whole Grain White Bread Gluten Free	must be a minimum of 51% Whole Grain, slice must meet a 1 oz grain equivalent	Slice	\$0.3700	31.08	7307
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-3	100% Whole Wheat Bread	slice must meet a 1 oz grain equivalent	Slice	\$0.1080	1.98	1524
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-4	WG Wheat Kaiser Roll Sandwich Roll	Whole grain 2 oz eq grain	Roll	\$0.2830	3.36	1700
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-5	Whole Grain Dinner Roll 1 oz eq grain	Whole grain 1 oz eq grain	Roll	\$0.1500	1.8	6472
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-6	Whole Grain Dinner Roll, 2 oz eq grain	Whole grain 2 oz eq grain	Roll	\$0.2500	2	1196
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-7	Whole Grain Hamburger Bun Sliced	Whole grain 2 oz eq grain	Bun	\$0.1500	1.8	1703
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-8	Whole Grain Hamburger Bun Sliced	Whole grain 1.75 oz eq grain	Bun	\$0.1500	1.8	1703
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-9	Whole Grain Hamburger Bun Sliced Gluten Free	Whole grain 2 oz eq grain	Bun	\$0.9700	31.08	7308
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-10	Whole Grain Hamburger Bun Sliced Gluten Free	Whole grain 1.75 oz eq grain	Bun	\$0.9700	31.08	7308
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-11	Whole Grain Pita Bread	1 serving 1/2 pita 2 oz eq grain, whole grain	Pita	\$0.3500	1.4	7134

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Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-12	Wheat Wrap 12 In	must be a minimum 51% whole grain	Wrap	\$0.2400	2.88	7155
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-13	Wheat Wrap 10 In	must be a minimum 51% whole grain	Wrap	\$0.2200	2.64	7160
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-14	Wheat Wrap 08 In	must be a minimum 51% whole grain	Wrap	\$0.1800	1.8	7162
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-15	Whole Grain Hot Dog Roll	Whole grain 2 oz eq grain	Roll	\$0.2250	1.84	1704
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-16	Whole Grain Wheat Roll	Whole Grain Wheat Roll, 2oz equal 2 grain, Chabaso 34700 or equal	Roll	\$0.5700	6.84	7121
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-17	Whole Grain Wheat Dinner Roll,	Whole Grain Wheat Dinner Roll, 1z equals 1.5 Grain, Chabaso 34705 or equal	Roll	\$0.1500	1.8	6472
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-18	Whole Grain Mini Sub Roll	Whole grain 2 oz eq grain	Roll	\$0.2900	1.74	1185
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-19	Whole Grain Hard Roll	Whole grain 2 oz eq grain	Roll	\$0.7500	9	7123
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-20	Hamburger Roll	White Bun 2oz 1pk Frz CP72, individually packed	Roll	\$0.1700	2.04	2108
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-21	Whole Grain Stone Ground Ciabatta Roll	Whole Grain Stone Ground Ciabatta Roll, 2OZ EQUALS 2.5 Grain, Chabaso 34710 or equal	Roll	\$0.9500	11.4	7125

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Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-22	Whole Grain Multi Grain Roll	Whole Grain Multi Grain Roll, 2 oz equals 2.75 Grain, Chabaso 32455 or equal	Roll	\$0.1900	5.7	7102
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-23	Whole Grain Powerberry Roll	Whole Grain Powerberry Roll, 2oz equals 2 Grain, Chabaso 32460 or equal	Roll	\$0.2900	3.48	7129
Frozen Bread Products	#2-1	Whole Grain White Bread Sliced	must be a minimum of 51% Whole Grain, slice must meet a 1 oz grain equivalent	Slice	\$0.0000	0	0
Frozen Bread Products	#2-2	Whole Grain White Bread Gluten Free	must be a minimum of 51% Whole Grain, slice must meet a 1 oz grain equivalent	Slice	\$0.0000	0	0
Frozen Bread Products	#2-3	100% Whole Wheat Bread	slice must meet a 1 oz grain equivalent	Slice	\$0.0000	0	0
Frozen Bread Products	#2-4	WG Wheat Kaiser Roll Sandwich Roll	Whole grain 2 oz eq grain	Roll	\$0.0000	0	0
Frozen Bread Products	#2-5	Whole Grain Dinner Roll 1 oz eq grain	Whole grain 1 oz eq grain	Roll	\$0.0000	0	0
Frozen Bread Products	#2-6	Whole Grain Dinner Roll, 2 oz eq grain	Whole grain 2 oz eq grain	Roll	\$0.0000	0	0
Frozen Bread Products	#2-7	Whole Grain Hamburger Bun Sliced	Whole grain 2 oz eq grain	Bun	\$0.0000	0	0
Frozen Bread Products	#2-8	Whole Grain Hamburger Bun Sliced	Whole grain 1.75 oz eq grain	Bun	\$0.0000	0	0

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Category	#	Item/Description	Item Specification	Unit Measure	Unit Price	Case Packing	Size	Vendor Code or Stock No. (This is product number must appear on the invoice). If you do not have a product code use TBD
Frozen Bread Products	#2-9	Whole Grain Hamburger Bun Sliced Gluten Free	Whole grain 2 oz eq grain	Bun	\$0.0000	0	0	0
Frozen Bread Products	#2-10	Whole Grain Hamburger Bun Sliced Gluten Free	Whole grain 1.75 oz eq grain	Bun	\$0.0000	0	0	0
Frozen Bread Products	#2-11	Whole Grain Pita Bread	1 serving 1/2 pita 2 oz eq grain, whole grain	Pita	\$0.0000	0	0	0
Frozen Bread Products	#2-12	Wheat Wrap 12 In	must be a minimum 51% whole grain	Wrap	\$0.0000	0	0	0
Frozen Bread Products	#2-13	Wheat Wrap 10 In	must be a minimum 51% whole grain	Wrap	\$0.0000	0	0	0
Frozen Bread Products	#2-14	Wheat Wrap 08 In	must be a minimum 51% whole grain	Wrap	\$0.0000	0	0	0
Frozen Bread Products	#2-15	Whole Grain Hot Dog Roll	Whole grain 2 oz eq grain	Roll	\$0.0000	0	0	0
Frozen Bread Products	#2-16	Whole Grain Ciabatta Roll	WG Ciabatta Roll, 2 oz, equals 2.5 grain, Chabaso 33900 or equal(6ct)	Roll	\$0.0000	0	0	0
Frozen Bread Products	#2-17	Whole Grain Garlic roll	Whole Grain Garlic roll, 1.3oz equals 1.5Grain, Chabaso 34360 or equal	Roll	\$0.0000	0	0	0
Frozen Bread Products	#2-18	Whole Grain Wheat Roll	Whole Grain Wheat Roll, 2oz equal 2 grain, Chabaso 34700 or equal	Roll	\$0.0000	0	0	0
Frozen Bread Products	#2-19	Whole Grain Wheat Dinner Roll,	Whole Grain Wheat Dinner Roll, 1z equals 1.5 Grain, Chabaso 34705 or equal	Roll	\$0.0000	0	0	0

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Category	#	Item/Description	Item Specification	Unit Measure	Unit Price	Case Packing	Size	Vendor Code or Stock No. (This is product number must appear on the invoice). If you do not have a product code use TBD
Frozen Bread Products	#2-20	Whole Grain Mini Sub Roll	Whole grain 2 oz eq grain	Roll	\$0.0000	0	0	0
Frozen Bread Products	#2-21	Whole Grain Hard Roll	Whole grain 2 oz eq grain	Roll	\$0.0000	0	0	0
Frozen Bread Products	#2-22	Hamburger Roll	White Bun 2oz 1pk Frz CP72, individually packed	Roll	\$0.0000	0	0	0
Frozen Bread Products	#2-23	Whole Grain Stone Ground Ciabatta Roll	Whole Grain Stone Ground Ciabatta Roll, 2OZ EQUALS 2.5 Grain, Chabaso 34710 or equal	Roll	\$0.0000	0	0	0
Frozen Bread Products	#2-24	Whole Grain Multi Grain Roll	Whole Grain Multi Grain Roll, 2 oz equals 2.75 Grain, Chabaso 32455 or equal	Roll	\$0.0000	0	0	0
Frozen Bread Products	#2-25	Whole Grain Powerberry Roll	Whole Grain Powerberry Roll, 2oz equals 2 Grain, Chabaso 32460 or equal	Roll	\$0.0000	0	0	0
Individually Wrapped Products (Frozen)	#3-1	Whole Grain Hoagie Roll, IW	Whole grain 2 oz eq grain, approximate 6 inch length	PKG	\$0.0000	0	0	0
Individually Wrapped Products (Frozen)	#3-2	Whole Grain Hamburger Bun, IW	Whole Grain 2 oz grain	PKG	\$0.0000	0	0	0
delivery Option - Please enter a 1 as the unit price for your delivery option	#4-1	Option 1 - Once a week On Monday (Tuesday if Monday is a holiday)	Option 1 - Once a week On Monday (Tuesday if Monday is a holiday)	EA	\$0.0000	0	0	0
delivery Option - Please enter a 1 as the unit price for your delivery option	#4-2	Option 2 - Twice a Week on Monday and Thursday	Option 2 - Twice a Week on Monday and Thursday	EA	\$1.0000	0	0	0

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delivery Option - Please enter a 1 as the unit price for your delivery option	#4-3	Option 3 - Daily Delivery	Option 3 - Daily Delivery	EA	\$0.0000	0	0



**FRESH/FROZEN BREAD AND BAKERY PRODUCTS FOR NHPS FOOD SERVICE FY 2021-22**  
**2021-04-1373 LUPI**

Category	#	Item/Description	Item Specification	Unit Measure	Unit Price	Case Packing Size	Vendor Code or Stock No. (This is product number must appear on the invoice). If you do not have a product code use TBD
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-4	WG Wheat Kaiser Roll Sandwich Roll	Whole grain 2 oz eq grain	Roll	\$0.2750	84/case	WHRS
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-16	Whole Grain Wheat Roll	Whole Grain Wheat Roll, 2oz equal 2 grain, Chabaso 34700 or equal	Roll	\$0.2750	84/case	WHRS
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-18	Whole Grain Mini Sub Roll	Whole grain 2 oz eq grain	Roll	\$0.2800	84	WMNS
Fresh Bakery Product(s) (Items cannot be frozen and must be delivered fresh to central kitchen and schools)	#1-19	Whole Grain Hard Roll	Whole grain 2 oz eq grain	Roll	\$0.2800	84	WHRS
Frozen Bread Products	#2-4	WG Wheat Kaiser Roll Sandwich Roll	Whole grain 2 oz eq grain	Roll	\$0.2800	84	HHRS
delivery Option - Please enter a 1 as the unit price for your delivery option	#4-2	Option 2 - Twice a Week on Monday and Thursday	Option 2 - Twice a Week on Monday and Thursday	EA	\$1.0000	84	w
delivery Option - Please enter a 1 as the unit price for your delivery option	#4-3	Option 3 - Daily Delivery	Option 3 - Daily Delivery	EA	\$1.0000	84	w