



NEW HAVEN PUBLIC SCHOOLS

Operations Memorandum

To: New Haven Board of Education Finance and Operations Committee

From: Jamar Alleyne, Executive Director of Facilities Management

Date: July 26, 2023

Re: Renewal Option 3 of 3 of Contract 21678-4-4 with Encore Holdings, LLC. to On Call Fire Alarm Inspection and services.

Answer all questions and have a representative ready to present the details of each question during the Finance & Operations meeting or this proposal may not be advanced for consideration by the full Board of Education.

Company Information		
Vendor Name:	Encore Holdings, LLC.	
Doing Business as: (DBA)		
Vendor Address:	35 Philmack Dr. Suite D, Middletown, CT 06457	
Vendor Contact Name:	Kate Arey	
Vendor Contact Email:	Karey@allstatefiresystems.com	
Is the contractor a minority or women owned small business?	No	
Agreement/Contract Information		
New or Renewal Agreement/Contract?	Contract Renewal Option 3 of 3	
Effective Dates: (mm/dd/yy) <small>Multi-yrs. require Board of Aldermen approval</small>	From 07/1/2023	To 06/30/2023
Total Amount: <small>If Multi-yr. include yr. to yr. breakdown</small>	\$150,000.00	
Funding Source Name: Acct. #:	2023-2024 Capital Projects 3C22-2261-58101	
Contract #: <small>(Local or State)</small>	21678-4-4	



NEW HAVEN PUBLIC SCHOOLS

Key Questions:

1. What specific service will the contractor provide:

On Call Fire Alarm Inspections and Services

2. How was the contractor selected? **Attach appropriate supporting documents*

- Quotes
- Sealed Bid # 21678**
- Sole Source # _____
- RFP# _____
- State Contract # _____
- Exempt Professional**
 - Accountant
 - Actuary
 - Appraiser
 - Architect
 - Artist
 - Dentist
 - Engineer
 - Expert Professional Consultant
 - Land Surveyor
 - Lawyer
 - Physician/Medical Doctor

3. If the vendor was selected through Solicitation (Bid/RFQ/RFP) process; answer the following:

a. Please explain how the vendor was chosen? **Attach Vendor Proposal*

Bid - Renewal

b. Who were the members of the selection committee? *(Minimum 3 members required)*

Purchasing and Facilities Team



NEW HAVEN PUBLIC SCHOOLS

Key Questions: - Continued

4. If this is a renewal with a current vendor, has the vendor met all obligations under the existing agreement/contract?

Yes the vendor has met all the obligations of the contracts held with district.

5. If this agreement/contract is a Renewal, has the cost increase? If yes, by how much? *Attach Renewal Letters

No increase, not to exceed amount requested.

6. If this new agreement/contract, has cost for service increased from previous years? If yes, by how much?

N/A.

7. Is this a service that existing staff could provide? Why or why not?

No this is a service that is provided by a vendor who has the technology and knowledge to perform the services requested.



NEW HAVEN PUBLIC SCHOOLS

Agreement/Contract Processing Checklist

To ensure timely processing of the submitted Agreement/Contract it is imperative to collect and provide all of the required documentation noted below and provide with submission to board.

Forms/Documents are available in: Drive G:\F&O Agenda Minutes\Agreement_Contract_Checklist\2022-2023

1. Has this vendor performed service(s) in prior fiscal years?	
If Yes,	Vendor # 47117
If No or New,	Vendor must provide completed W9
2. A quotes or proposal submitting regarding the agreement/contract.	
If RFP	Attach Vendor Submitted
Other	Copy of State Contract, Quotes, etc.
<p>3. <u>Certificates of Liability Insurance (COI) are required for ALL agreements/contracts, read the following and select the applicable Rider.</u></p> <p>It is the submitters responsibility to request the COI from the vendor and attach with submission; the COI from the Vendor <u>must match rider specifications outlined.</u></p> <p>Failure to obtain or incorrect COIs will be returned for revision and will delay its processing.</p>	
Rider 300	Professional Services – Onsite Umbrella; w/ Auto; w/ Workers Compensation
Rider 305	Professional Services – Onsite Umbrella; No Auto; No Workers Compensation
Rider 310	Professional Services – Onsite Umbrella; w/ Auto; No Workers Compensation
Rider 315	Professional Services – Onsite Umbrella; w/ Youth under 21
Rider 320	Professional Services – Offsite; No Auto; No Workers Compensation
Rider 325	Professional Services – Offsite; No Auto; No Workers Compensation; w/ Youth under 21
Rider 330	Professional Services – Offsite Attorney; No Auto; No Workers Compensation
Rider 335	Professional Services – Onsite; Physician/Dentist; No Auto
Rider 340	Professional Services – Onsite Physician/Dentist w/ Youth under 21
Rider 345	Professional Services – Onsite Temp Nurses
Rider 350	Professional Services – Cyber – Onsite
Rider 355	Professional Services – Cyber – Offsite
<p>4. The City of New Haven requires the information requested in the <u>Disclosure Affidavit</u> before any City agency, department, or city official seeking agreement/contract shall obtain them, notarized.</p>	
Emailed Disclosures are acceptable.	



City of New Haven

Bureau of Purchases

200 Orange Street, Room 301

New Haven, CT 06510

Tel: 203-946-8201 Fax: 203-946-8206

The City of New Haven ("City") is accepting sealed Bids for the following:

Title:

**On Call Fire Alarm
Inspections and Services**

Solicitation #:

21678

Project #:

N/A

Responses must be submitted in the form and manner specified in this request. Solicitation details are outlined in the **Project Summary**.

Forms and specifications may be obtained and your digital submission through the Bureau of Purchases, website:

[https://newhavenct.bonfirehub.com/portal/?](https://newhavenct.bonfirehub.com/portal/)

Honorable Justin Elicker

Mayor

Michael V. Fumiatti, Sr,

Purchasing Agent



City of New Haven
 Bureau of Purchases
 200 Orange Street Rm 301
 New Haven, CT 06510

Telephone: (203) 946-8201 Fax: (203) 946-8206
 www.newhavenct.gov/gov/depts/purchasing/

INVITATION TO BID

Project Summary

Project Name:	On Call Fire Alarm Inspections and Services							
Solicitation #:	21678							
City Project #:	N/A							
Solicitation/Advertise Date:	February 12, 2020							
Bid Closing Date:	March 5, 2020			Bid Opening Time:	3:00		PM	
Pre-Bid Meeting Date:	N/A			Pre-Bid Meeting Time:				
Pre-Bid Meeting Location:	N/A							
Department:	BOE Facilities							
Solicitation Type:	Construction	<input checked="" type="checkbox"/>	Service	<input type="checkbox"/>	SCD* - Construction	<input type="checkbox"/>	SCD* - Service	
Contract Term:	Construction	(See Specification)	Service	<input checked="" type="checkbox"/>	One year with additional yearly options	3	Renewals Option(s) (at the sole discretion of the CONH)	
Projection Description:	On Call Fire Alarm Inspections and Services							
Material Markup Allowed	<input checked="" type="checkbox"/>			Yes, enter percent markup on Statement of Qualification document				
Insurance Requirements:	Refer to Rider	A		(This Rider is attached)				
Local Preference:	Yes							
MBE/WBE Utilization Form:	Required if your base Bid Submission is \$150,000 or greater							
Bid Bond:	N/A			Percentage Amount:				%
Labor, Material and Performance Bond:	N/A							
Wage Rates:	Prevailing State	<input checked="" type="checkbox"/>	Livable Wage \$17.42 per Hour - FY 20/21	<input type="checkbox"/>	Davis Bacon Federal	<input type="checkbox"/>	N/A	

SECTION C – PROJECT SPECIFICS-DETAILED

SCOPE OF WORK

- a. The work to be performed by the Testing, Inspection, Preventative Maintenance and On-Call Fire Alarm Repairs and Emergency Services Contractor under these specifications shall consist of furnishing all material, labor, supervision, tools, supplies and other expenses necessary to provide full Testing, Inspection, Preventative Maintenance as per NFPA 72 and other applicable codes. Work shall include every description, including but not limited to, inspections, adjustments, testing and replacement of parts for all fire alarm systems (Conventional/Addressable, etc...) and related equipment covered under this Contract and the preparation/furnishing of all certifications and reports as required. All inspection reports are to be delivered to the Facilities Director (both a hard copy and electronic copy). Email address to be provided after award. Related equipment shall include but not be limited to all area of refuge communication devices.
- b. The contractor shall submit, for approval, the schedule for testing of all equipment and devices covered and the schedule of preventative or predictive maintenance in accordance with NFPA 72 which shall include timing for the furnishing of certification/reports pursuant thereto.
- c. Contractor shall test fire alarm systems as required by the City of New Haven and in accordance with NFPA 72 requirements all automatic and manual alarm and trouble initiating devices including various types of flow switches, tamper switches, smoke detectors and pull stations, all alarm devices including bells, horns, speakers and audiovisual devices.
- d. Contractor shall verify proper operation of each alarm device including but not limited to horns, bells, audiovisual devices, and electronic signal transmitters to remote locations, motorized smoke dampers, smoke exhaust fan controls and all door release systems.
- e. Contractor shall test smoke detectors in accordance with N.F.P.A. and shall be required to induce only UL approved dry aerosol canned smoke for the purpose of initiating an alarm response, testing the proper function of smoke detectors.
- f. Contractor shall test heat detectors for sensitivity using only a shielded heat lamp designed and developed for the purpose of testing heat detector sensitivity.
- g. For each school building the Contractor shall submit a complete listing of each individual device inspected and tested and provide a computer generated status report both hard copy and electronic copy. It's the Contractor's obligation to visit the schools and Identify panels and devices.
- h. Prior to the submittal of a final report and certification for each school building, the Contractor shall, upon authorization from the City of New Haven's representative make such repairs as necessary to achieve proper certification for the system.
- i. It is intended that the successful low bidder have the expertise to service all equipment as required however in certain instances proprietary manufacturers' repairs will be required. In these cases the contractor shall be allowed to subcontract these proprietary repairs as required at the specific hourly rate of the particular manufacturer of the equipment being serviced. Subcontractor services are limit to a 5% maximum markup.

SECTION D – Board of Education Location(s)

New Haven School Addresses 2020-2021

High Schools	Addresses
Adult and Continuing Education Center	580 Ella Grass Blvd.
Coop Arts & Humanities High School	177 College St.
Engineering & Science University Magnet School	500 Boston Post Road
High School in the Community	175 Water St.
Hill Regional Career High School	140 Legion Ave.
Hillhouse High School	480 Sherman Parkway
Metropolitan Business Academy	115 Water St.
New Haven Academy	444 -448 Orange St
Riverside Education Academy	103 Hallock Ave
Sound (Anderson)	60 Water St.
Sound (Emerson)	82 South Water St.
Sound Aquaculture Center (Foote)	17 Sea St.
Sound (McNeil)	60 South Water St.
Sound (Thomas)	40 South Water St.
Wilbur Cross High School	181 Mitchell Drive
Elementary and K-8 Schools	Addresses
Barack Obama Magnet School	69 Farnham Ave.
Barnard Magnet School	170 Derby Ave.
Beecher School	100 Jewell St.
Betsy Ross Arts Magnet School	150 Kimberly Ave.
Bishop Woods School	1481 Quinnipiac Ave.
Brennan K. School	199 Wilmont Ave.
Celentano Museum Academy/Polly T. McCabe Center	400 Canner St.
C. Rogers School	200 Wilmont Ave.
Clemente Leadership Academy	360 Columbus Ave.
Clinton Ave. School	293 Clinton Ave.
Columbus Family Academy	255 Blatchley Ave.
Conte West Hills Magnet School	511 Chapel St.
Davis Street Magnet School	35 Davis St.
East Rock Magnet School	133 Nash St.
Edgewood Magnet School	737 Edgewood Ave.
Elm City Montessori School	495 Blake St.
Fair haven School	164 Grand Ave.
Hill Central Music Academy	140 DeWitt St.
W.Hooker Elementary School	180 Canner St.
W. Hooker Middle School	691 Whitney Ave.
Jepson Magnet School	15 Lexington Ave.
John C. Daniels Magnet School	569 Congress Ave.
John S. Martinez Magnet School	100 James St.
King/Robinson Magnet School	150 Fournier St.
Lincoln-Bassett School	130 Bassett St.
Mauro/Sheridan Magnet School	191 Fountain St.
Dr. Reginald Mayo Early Learning Center/ECAT	185 Goffe St.

Nathan Hale School	480 Townsend Ave.
Quinnipiac School	460 Lexington Ave.
Ross/Woodward School	185 Barnes Ave.
Strong School @ Mauro	130 Orchard St.
Troup School	259 Edgewood Ave.
Truman School/Truman Head Start Program	114 Truman St.
West Rock Author's Academy	311 Valley St.
Wexler/Grant School	55 Foote St.
Others	Addresses
Facilities & Maintenance Offices/Old Montessori school	375 Quinnipiac Ave.
Central Kitchen	75 Barnes Ave.
Gateway Center/NHPS BoE Central Offices	54 Meadow St.
The Shack/WRAA	333 Valley St.
Storage/ Conte New Light	21 Wooster Place
Floyd Little Fieldhouse	480 Sherman Parkway
Parish Hall/Betsy Ross	150 Kimberly Ave.
Old Strong/ Storage	69 Grand Ave.