



NEW HAVEN PUBLIC SCHOOLS

MEMORANDUM

*DRAFT
Pending Corp Counsel
Approval*

Joseph Barbarotta
Executive Director
Facilities Services

To: Finance and Operations Committee

From: Joseph Barbarotta

Re: F&O Agenda Item/For Approval - Award of Contract for On Call Fire Sprinkler Repair and Emergency Services

Meeting Date: May 18,2020

cc: John Barbarotta, Luz Perez



375 Quinnipiac Ave.
New Haven, CT 06513
Tel. (475) 220-1631
Fax. (203) 936-5229

Executive Summary:

For consideration and approval of the Award of Contract #21569-2-2 to **Encore Holdings, LLC d/b/a Encore Fire Protection, 110 Murphy Rd., Hartford, CT** for On Call Fire Alarm and Emergency Services for NHPS for Fiscal Year 2020-2021.

Amount of Contract: Not to exceed \$150, 000.

Funding Source: 2020-2021 Capital Projects

Key Questions:

1. **Please describe how this service is strategically aligned with school or District goals.** The service is to perform fire alarm repairs district wide. Unfunded state law requires annual inspections of the fire alarm systems.
2. **Please describe the evidence of effectiveness for this contractor. In addition, how is or will the contractor be evaluated? If a continuation service, what are the results of last year's evaluation?** Inspections and maintenance reports are provided. The contractor's performance is evidenced by the annual report. The contractor's performance is inspected by the city fire department.
3. **Why do you believe this agreement is fiscally sound? Include how the contractor was selected (various quotes vs. RFP vs. Sole Source), whether and why the cost has increased over last year (if continuation), and what an alternative might cost.** The contractor was the sole bidder. The hourly rate increased by \$25.00 per hour over last year. The mandated inspection requirement portion of the bid has reduced in price therefor we will monitor the repairs closely in order to remain within our allocated budget.

See bid results letter attached.



MEMORANDUM

BUREAU OF PURCHASES

CITY OF NEW HAVEN



Michael V. Fumiatti, Purchasing Agent
 200 Orange Street, New Haven,
 Connecticut 06510
 Telephone (203) 946-8201
 Facsimile (203) 946-8206

CONTRACT AWARD MEMO

| | | | |
|---|--|--------------------|----------------------|
| TO: | Michael V. Fumiatti, Purchasing Agent | | |
| FROM: | John Barbarotta- Facilities | | |
| DATE: | March 910,2020 | | |
| CONTRACT NAME: | Sprinkler Inspections & Services | | |
| CONTRACT # CONTRACT START AND COMPLETION DATE: | July 1, 2020 – June 30, 2021 | | |
| PROJECT # | 21680 | | |
| Contractor's Name: | Encore Fire Protection LLC. | | |
| Address: | P.O. Box- 110 Murphy Road | | |
| City, State, ZIP: | Hartford, CT 06146 | | |
| Contractor Contact: | Nick McNally | | |
| Telephone: | 860-246-7711 | Fax | |
| Vendor Code: | 47117 | Ship To:895 | Bill To : 895 |
| Amount of Contract: | \$150,000 | | |
| Account # to charged: | Awaiting new account numbers | | |

Authorized signatory, please sign this form after your name: By signing you indicate that you are authorized to charge against this account and that this account is appropriate for the work being contracted.

If you agree with the apparent low bidder, please respond within 5 business days.
 Should you have any questions or concerns, do not hesitate to contact me.
Please do not enter a requisition for this award.

Primary Responses

Success: All data is valid!

| Status | Bid/No Bid Decision | # | Item/Description | Addresses | Quantity Required | Unit of Measure | Numeric Unit Price | Total Cost |
|--------|---------------------|---|------------------|-----------|-------------------|-----------------|-----------------------|------------|
|--------|---------------------|---|------------------|-----------|-------------------|-----------------|-----------------------|------------|

Labor

| | | | | | | | | |
|------------------------------|-----|------|--------------|---|-----|----------|-----------|--------------|
| Success: All values provided | Bid | #1-1 | Hourly Rates | x | 250 | PER HOUR | \$ 117.00 | \$ 29,250.00 |
|------------------------------|-----|------|--------------|---|-----|----------|-----------|--------------|

Schools/monthly inspections

| | | | | | | | | |
|------------------------------|-----|-------|--|----------------------|---|----------|-----------|-------------|
| Success: All values provided | Bid | #2-1 | Adult and Continuing Education Center | 580 Ella Grass Blvd. | 8 | Lump sum | \$ 43.00 | \$ 344.00 |
| Success: All values provided | Bid | #2-2 | Coop Arts & Humanities High School | 177 College St. | 8 | Lump sum | \$ 43.00 | \$ 344.00 |
| Success: All values provided | Bid | #2-3 | Engineering & Science University Magnet School | 500 Boston Post Road | 8 | Lump sum | \$ 43.00 | \$ 344.00 |
| Success: All values provided | Bid | #2-4 | High School in the Community | 175 Water St. | 8 | Lump sum | \$ 86.00 | \$ 688.00 |
| Success: All values provided | Bid | #2-5 | Hill Regional Career High School | 140 Legion Ave. | 8 | Lump sum | \$ 125.00 | \$ 1,000.00 |
| Success: All values provided | Bid | #2-6 | Hillhouse High School | 480 Sherman Parkway | 8 | Lump sum | \$ 125.00 | \$ 1,000.00 |
| Success: All values provided | Bid | #2-7 | Metropolitan Business Academy | 115 Water St. | 8 | Lump sum | \$ 43.00 | \$ 344.00 |
| Success: All values provided | Bid | #2-8 | New Haven Academy | 444 -448 Orange St | 8 | Lump sum | \$ 43.00 | \$ 344.00 |
| Success: All values provided | Bid | #2-9 | Riverside Education Academy | 103 Hallock Ave | 8 | Lump sum | \$ 86.00 | \$ 688.00 |
| Success: All values provided | Bid | #2-10 | Sound (Anderson) | 60 Water St. | 8 | Lump sum | \$ 43.00 | \$ 344.00 |
| Success: All values provided | Bid | #2-11 | Sound (Emerson) | 82 South Water St. | 8 | Lump sum | \$ 43.00 | \$ 344.00 |

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|------------------------------|-----|-------|---|---------------------|---|----------|-----------|-------------|
| Success: All values provided | Bid | #2-12 | Sound Aquaculture Center (Foote) | 17 Sea St. | 8 | Lump sum | \$ 43.00 | \$ 344.00 |
| Success: All values provided | Bid | #2-13 | Sound (McNeil) | 60 South Water St. | 8 | Lump sum | \$ 0.00 | \$ 0.00 |
| Success: All values provided | Bid | #2-14 | Sound (Thomas) | 40 South Water St. | 8 | Lump sum | \$ 43.00 | \$ 344.00 |
| Success: All values provided | Bid | #2-15 | Wilbur Cross High School | 181 Mitchell Drive | 8 | Lump sum | \$ 195.00 | \$ 1,560.00 |
| Success: All values provided | Bid | #2-16 | Barack Obama Magnet School | 69 Farnham Ave. | 8 | Lump sum | \$ 0.00 | \$ 0.00 |
| Success: All values provided | Bid | #2-17 | Barnard Magnet School | 170 Derby Ave. | 8 | Lump sum | \$ 43.00 | \$ 344.00 |
| Success: All values provided | Bid | #2-18 | Beecher School | 100 Jewell St. | 8 | Lump sum | \$ 43.00 | \$ 344.00 |
| Success: All values provided | Bid | #2-19 | Betsy Ross Arts Magnet School | 150 Kimberly Ave. | 8 | Lump sum | \$ 86.00 | \$ 688.00 |
| Success: All values provided | Bid | #2-20 | Bishop Woods School | 1481 Quinipiac Ave. | 8 | Lump sum | \$ 86.00 | \$ 688.00 |
| Success: All values provided | Bid | #2-21 | Brennan K. School | 199 Wilmont Ave. | 8 | Lump sum | \$ 86.00 | \$ 688.00 |
| Success: All values provided | Bid | #2-22 | Celentano Museum Academy/Polly T. McCabe Center | 400 Canner St. | 8 | Lump sum | \$ 150.00 | \$ 1,200.00 |
| Success: All values provided | Bid | #2-23 | C. Rogers School | 200 Wilmont Ave. | 8 | Lump sum | \$ 43.00 | \$ 344.00 |
| Success: All values provided | Bid | #2-24 | Clemente Leadership Academy | 360 Columbus Ave. | 8 | Lump sum | \$ 86.00 | \$ 688.00 |
| Success: All values provided | Bid | #2-25 | Clinton Ave. School | 293 Clinton Ave. | 8 | Lump sum | \$ 150.00 | \$ 1,200.00 |
| Success: All values provided | Bid | #2-26 | Columbus Family Academy | 255 Blatchley Ave. | 8 | Lump sum | \$ 43.00 | \$ 344.00 |
| Success: All values provided | Bid | #2-27 | Conte West Hills Magnet School | 511 Chapel St. | 8 | Lump sum | \$ 43.00 | \$ 344.00 |
| Success: All values provided | Bid | #2-28 | Davis Street Magnet School | 35 Davis St. | 8 | Lump sum | \$ 43.00 | \$ 344.00 |

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|------------------------------|-----|-------|--|--------------------|---|----------|-----------|-------------|
| Success: All values provided | Bid | #2-29 | East Rock Magnet School | 133 Nash St. | 8 | Lump sum | \$ 43.00 | \$ 344.00 |
| Success: All values provided | Bid | #2-30 | Edgewood Magnet School | 737 Edgewood Ave. | 8 | Lump sum | \$ 86.00 | \$ 688.00 |
| Success: All values provided | Bid | #2-31 | Elm City Montessori School | 495 Blake St. | 8 | Lump sum | \$ 43.00 | \$ 344.00 |
| Success: All values provided | Bid | #2-32 | Fair haven School | 164 Grand Ave. | 8 | Lump sum | \$ 86.00 | \$ 688.00 |
| Success: All values provided | Bid | #2-33 | Hill Central Music Academy | 140 DeWitt St. | 8 | Lump sum | \$ 150.00 | \$ 1,200.00 |
| Success: All values provided | Bid | #2-34 | W.Hooker Elementary School | 180 Canner St. | 8 | Lump sum | \$ 43.00 | \$ 344.00 |
| Success: All values provided | Bid | #2-35 | W. Hooker Middle School | 691 Whitney Ave. | 8 | Lump sum | \$ 43.00 | \$ 344.00 |
| Success: All values provided | Bid | #2-36 | Jepson Magnet School | 15 Lexington Ave. | 8 | Lump sum | \$ 43.00 | \$ 344.00 |
| Success: All values provided | Bid | #2-37 | John C. Daniels Magnet School | 569 Congress Ave. | 8 | Lump sum | \$ 150.00 | \$ 1,200.00 |
| Success: All values provided | Bid | #2-38 | John S. Martinez Magnet School | 100 James St. | 8 | Lump sum | \$ 86.00 | \$ 688.00 |
| Success: All values provided | Bid | #2-39 | King/Robinson Magnet School | 150 Fournier St. | 8 | Lump sum | \$ 150.00 | \$ 1,200.00 |
| Success: All values provided | Bid | #2-40 | Lincoln-Bassett School | 130 Bassett St. | 8 | Lump sum | \$ 43.00 | \$ 344.00 |
| Success: All values provided | Bid | #2-41 | Mauro/Sheridan Magnet School | 191 Fountain St. | 8 | Lump sum | \$ 50.00 | \$ 400.00 |
| Success: All values provided | Bid | #2-42 | Dr. Reginald Mayo Early Learning Center/ECAT | 185 Goffe St. | 8 | Lump sum | \$ 86.00 | \$ 688.00 |
| Success: All values provided | Bid | #2-43 | Nathan Hale School | 480 Townsend Ave. | 8 | Lump sum | \$ 50.00 | \$ 400.00 |
| Success: All values provided | Bid | #2-44 | Quinnipiac School | 460 Lexington Ave. | 8 | Lump sum | \$ 0.00 | \$ 0.00 |
| Success: All values provided | Bid | #2-45 | Ross/Woodward School | 185 Barnes Ave. | 8 | Lump sum | \$ 115.00 | \$ 920.00 |

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|------------------------------|-----|-------|--|---------------------|---|----------|-----------|-------------|
| Success: All values provided | Bid | #2-46 | Strong School @ Mauro | 130 Orchard St. | 8 | Lump sum | \$ 50.00 | \$ 400.00 |
| Success: All values provided | Bid | #2-47 | Troup School | 259 Edgewood Ave. | 8 | Lump sum | \$ 115.00 | \$ 920.00 |
| Success: All values provided | Bid | #2-48 | Truman School/Truman Head Start Program | 114 Truman St. | 8 | Lump sum | \$ 50.00 | \$ 400.00 |
| Success: All values provided | Bid | #2-49 | West Rock Author's Academy | 311 Valley St. | 8 | Lump sum | \$ 50.00 | \$ 400.00 |
| Success: All values provided | Bid | #2-50 | Wexler/Grant School | 55 Foote St. | 8 | Lump sum | \$ 115.00 | \$ 920.00 |
| Success: All values provided | Bid | #2-51 | Facilities & Maintenance Offices/Old Montessori school | 375 Quinnipiac Ave. | 8 | Lump sum | \$ 50.00 | \$ 400.00 |
| Success: All values provided | Bid | #2-52 | Central Kitchen | 75 Barnes Ave. | 8 | Lump sum | \$ 50.00 | \$ 400.00 |
| Success: All values provided | Bid | #2-53 | Gateway Center/NHPS BoE Central Offices | 54 Meadow St. | 8 | Lump sum | \$ 0.00 | \$ 0.00 |
| Success: All values provided | Bid | #2-54 | The Shack/WRAA | 333 Valley St. | 8 | Lump sum | \$ 0.00 | \$ 0.00 |
| Success: All values provided | Bid | #2-55 | Storage/ Conte New Light | 21 Wooster Place | 8 | Lump sum | \$ 0.00 | \$ 0.00 |
| Success: All values provided | Bid | #2-56 | Floyd Little Fieldhouse | 480 Sherman Parkway | 8 | Lump sum | \$ 150.00 | \$ 1,200.00 |
| Success: All values provided | Bid | #2-57 | Parish Hall/Betsy Ross | 150 Kimberly Ave. | 8 | Lump sum | \$ 50.00 | \$ 400.00 |
| Success: All values provided | Bid | #2-58 | Old Strong/ Storage | 69 Grand Ave. | 8 | Lump sum | \$ 86.00 | \$ 688.00 |

School/Quarterly Inspections

| | | | | | | | | |
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| Success: All values provided | Bid | #3-1 | Adult and Continuing Education Center | 580 Ella Grass Blvd. | 4 | Lump sum | \$ 150.00 | \$ 600.00 |
| Success: All values provided | Bid | #3-2 | Coop Arts & Humanities High School | 177 College St. | 4 | Lump sum | \$ 325.00 | \$ 1,300.00 |

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| Success: All values provided | Bid | #3-5 | Hill Regional Career High School | 140 Legion Ave. | 4 | Lump sum | \$ 650.00 | \$ 2,600.00 |
| Success: All values provided | Bid | #3-6 | Hillhouse High School | 480 Sherman Parkway | 4 | Lump sum | \$ 550.00 | \$ 2,200.00 |
| Success: All values provided | Bid | #3-7 | Metropolitan Business Academy | 115 Water St. | 4 | Lump sum | \$ 375.00 | \$ 1,500.00 |
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| Success: All values provided | Bid | #3-33 | Hill Central Music Academy | 140 DeWitt St. | 4 | Lump sum | \$ 258.00 | \$ 1,032.00 |
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| Success: All values provided | Bid | #3-39 | King/Robinson Magnet School | 150 Fournier St. | 4 | Lump sum | \$ 550.00 | \$ 2,200.00 |
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| Success: All values provided | Bid | #3-44 | Quinnipiac School | 460 Lexington Ave. | 4 | Lump sum | \$ 0.00 | \$ 0.00 |
| Success: All values provided | Bid | #3-45 | Ross/Woodward School | 185 Barnes Ave. | 4 | Lump sum | \$ 425.00 | \$ 1,700.00 |
| Success: All values provided | Bid | #3-46 | Strong School @ Mauro | 130 Orchard St. | 4 | Lump sum | \$ 86.00 | \$ 344.00 |
| Success: All values provided | Bid | #3-47 | Troup School | 259 Edgewood Ave. | 4 | Lump sum | \$ 450.00 | \$ 1,800.00 |
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| Success: All values provided | Bid | #3-54 | The Shack/WRAA | 333 Valley St. | 4 | Lump sum | \$ 0.00 | \$ 0.00 |
| Success: All values provided | Bid | #3-55 | Storage/ Conte New Light | 21 Wooster Place | 4 | Lump sum | \$ 0.00 | \$ 0.00 |
| Success: All values provided | Bid | #3-56 | Floyd Little Fieldhouse | 480 Sherman Parkway | 4 | Lump sum | \$ 245.00 | \$ 980.00 |
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| Success: All values provided | Bid | #3-58 | Old Strong/ Storage | 69 Grand Ave. | 4 | Lump sum | \$ 86.00 | \$ 344.00 |

Fire Pumps

| | | | | | | | | |
|------------------------------|-----|------|----------------|---|----|----------|---------|---------|
| Success: All values provided | Bid | #4-1 | Annual Testing | x | 12 | Lump sum | \$ 0.00 | \$ 0.00 |
|------------------------------|-----|------|----------------|---|----|----------|---------|---------|

Fifth Year Obstruction Test

| | | | | | | | | |
|------------------------------|-----|------|----------------|---|----|----------|-----------|-------------|
| Success: All values provided | Bid | #5-1 | Annual Testing | x | 12 | Lump Sum | \$ 325.00 | \$ 3,900.00 |
|------------------------------|-----|------|----------------|---|----|----------|-----------|-------------|

5 Year Standpipe Testing

| | | | | | | | | |
|------------------------------|-----|------|----------------|---|----|----------|-----------|-------------|
| Success: All values provided | Bid | #6-1 | Annual Testing | x | 12 | Lump Sum | \$ 325.00 | \$ 3,900.00 |
|------------------------------|-----|------|----------------|---|----|----------|-----------|-------------|