



NEW HAVEN PUBLIC SCHOOLS

## Operations Memorandum

**To:** New Haven Board of Education Finance and Operations Committee  
**From:** Gilda Herrera  
**Date:** 1/19/2023  
**Re:** CDW -Sophos Renewal -March Year 23-24

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**Contractor Name:** CDW Government, Inc

**Contractor Address:** 2 Enterprise Dr. Suite 404 Shelton CT 06484

**Is the contractor a Minority or Women Owned Small Business?** N/A

**Renewal or Award of Contract/Agreement?** Purchase Order

**Total Amount of Contract/Agreement and the Hourly or Service Rate:**

**Contract or Agreement #:** ERATE –Emergency Connectivity Funding

**Funding Source & Account #:** 3C222263 58704 \$80,250.00 Computers & Communications

**Key Questions:** (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):  
This is a

- 1. What specific service will the contractor provide: SOPHOS Licenses Renewal – (March 2023-March 2024)** Endpoint protection and response. IT security operations and threat hunting, Intercept X detects and investigates suspicious activity and rolls back unauthorized encryption of files in seconds.
- 2. How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? Please describe the selection process including other sources considered and the rationale for selecting this method of selection:** State contract PEPPM 2022 Catalog Agreement (PEPPM2022)
- 3. If this is a renewal with a current vendor, has the vendor's performance been satisfactory under the existing contract or agreement?** Yes
- 4. If this Contract/Agreement is a Renewal has cost increased? If yes, by how much?** N/A
- 5. If this Contractor is New has cost for service increased from previous years? If yes, by how much?** N/A
- 6. Is this a service existing staff could provide? Why or why not?** N/A



Thank you for choosing CDW. We have received your quote.

Hardware    Software    Services    IT Solutions    Brands    Research Hub

## Review and Complete Purchase

**ED CONNELLY,**

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

**Convert Quote to Order**

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NDXR267	1/17/2023	SOPHOS RENEWAL	8003459	<b>\$80,250.00</b>

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<a href="#">Sophos Central Intercept X Advanced with XDR - subscription license renewal</a> Mfg. Part#: CAEM1ETAA UNSPSC: 43233205 Electronic distribution - NO MEDIA Contract: PEPPM 2022 Catalog Agreement (PEPPM2022)	9000	5328352	\$8.65	\$77,850.00
<a href="#">Sophos Central Intercept X Advanced for Server with XDR - subscription lice</a> Mfg. Part#: CSIH1ETAA UNSPSC: 43233205 Electronic distribution - NO MEDIA Contract: PEPPM 2022 Catalog Agreement (PEPPM2022)	120	5614979	\$20.00	\$2,400.00

<b>SUBTOTAL</b>	\$80,250.00
<b>SHIPPING</b>	\$0.00
<b>SALES TAX</b>	\$0.00
<b>GRAND TOTAL</b>	<b>\$80,250.00</b>

PURCHASER BILLING INFO	DELIVER TO
<b>Billing Address:</b> NEW HAVEN PUBLIC SCHOOLS DEPT OF EDUCATION 54 MEADOW ST NEW HAVEN, CT 06519-1783 <b>Phone:</b> (475) 220-1000 <b>Payment Terms:</b> NET 30-VERBAL	<b>Shipping Address:</b> NEW HAVEN PUBLIC SCHOOLS DEPT OF EDUCATION 54 MEADOW ST NEW HAVEN, CT 06519-1783 <b>Phone:</b> (475) 220-1000 <b>Shipping Method:</b> ELECTRONIC DISTRIBUTION
	<b>Please remit payments to:</b> CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515



## Sales Contact Info

Vincent Mulvihill | (866) 773-7348 | [vinny@cdwg.com](mailto:vinny@cdwg.com)

LEASE OPTIONS			
FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$80,250.00	\$2,151.50/Month	\$80,250.00	\$2,485.34/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

## Need Help?



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This order is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>

For more information, contact a CDW account manager

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